ALPS Supplier Training v7.3

Public







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Sourcing Scenarios Overview

Scenario 1: Closed Event (with <u>NO</u> existing Ariba Acc)

- 1a Receive email notification
- 1b Create new Ariba account
- 1c Check for duplicate accounts
- 1d Submit initial response and full response

Scenario 2: Closed Event (with existing Ariba Acc)

- 2a Receive email notification
- **2b** Log-in to Ariba Network Account
- Submit full response/Submit initial response if there is access gate and full response

Scenario 3: Open Event

- 3a Suppliers to log-in Ariba Network Account
- 3b Search for published events and respond
- Submit initial response and full response





Requirements for Suppliers

- Participate in ALPS sourcing events on Ariba Network connected to ALPS eProcurement System
- Search for sourcing events on SAP Business Network Discovery website
 - o Follow instructions on our postings to express your interest to participate. Expressing interest not according to instructions may result in not receiving access to event in time for submission.
 - If instruction needs you to click "Respond to Posting", you will gain access to event immediately after login
- Registration on Ariba Network
 - Use generic email address for registration. If instructions on our postings required you to email ALPS to express interest to participate, same email address should be provided. For first time participation, communication providing access to event will be send to this email address after expressing interest to participate.
 - Generic email address mailbox has to be accessed by whoever in your company who needs to submit proposals to ALPS

Requirements for Suppliers

- Login to Ariba Network to access sourcing event not through "Respond to Posting"
 - Expect minimum one working day (Singapore time) to receive access after expressing interest to participate. You will be directed to Ariba Sourcing website after login. Contact ALPS procurement staff if access has not provided.
- Proposal or quotation has to be submitted online
 - Submit by clicking "Submit Entire Response" from Event Contents on Ariba Sourcing.
 Submission through any other channels may result in disqualification.



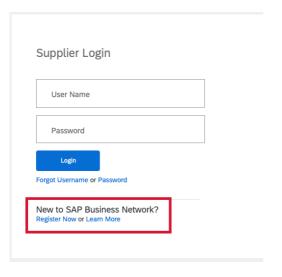


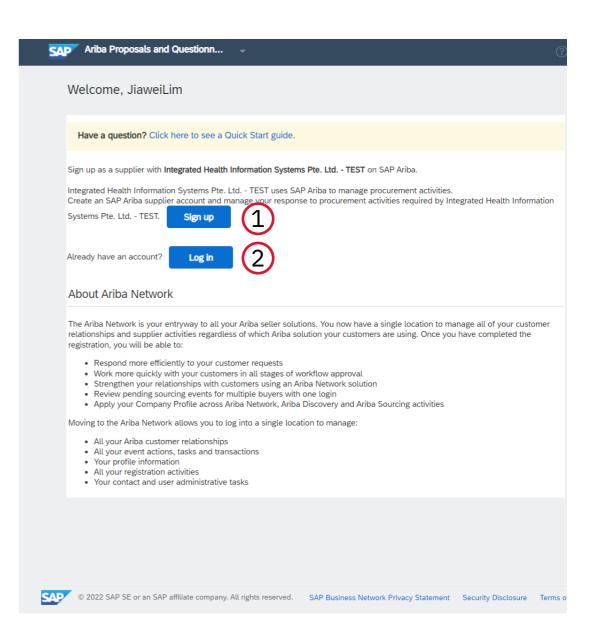
Registration on Ariba Network

To participate in ALPS Sourcing events, you will need to register as a supplier with ALPS on Ariba Network.

- If you do not have an existing Ariba Account, click on the "Sign up" button
- If you have an existing Ariba Account, click on the "Log in" button

*Note: Even without a notification email, you can go to http://supplier.ariba.com and click the "Register Now" button.







New Account Set-up

3 If you do not have an existing Ariba Account and have clicked on the "Sign up" button, you would be redirected to this page to fill in your details.





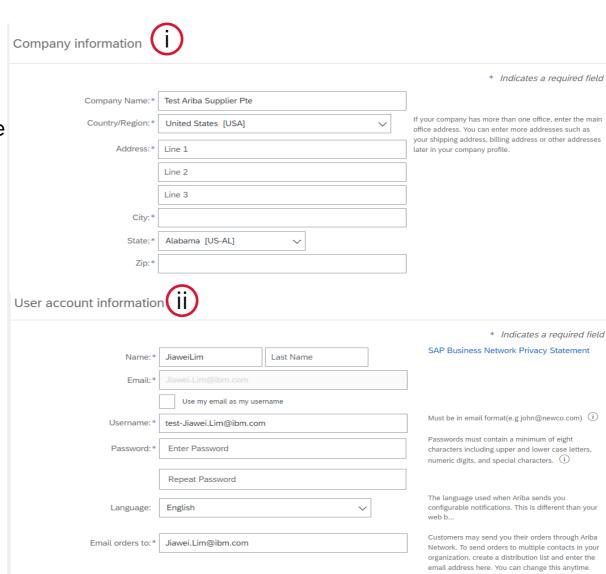
Account Registration – Profile Completion

- (4) On the registration page:
- i. Company Information: Fill in your company info. The "Company Name" field would be prefilled, please update the "Country/Region", "Address", "City", "State", and "Zip" fields.

*Note: For the "Address" field, please ensure that the address lines are complete

ii. **User Account Information**: Fill in your user account information. "First Name", "Last Name", "Email", "Username", "Language", "Email Orders to" would be prefilled, please check to ensure they are correct. Choose a password and fill the "password" field.

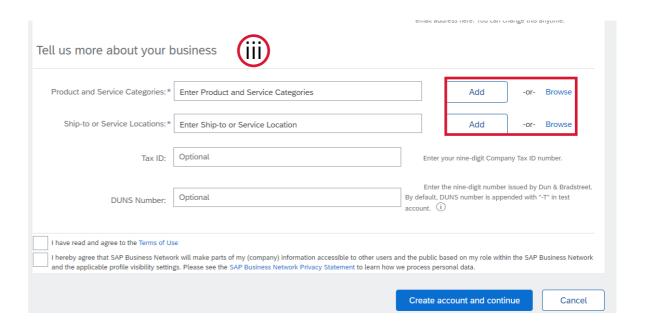
*Note: Passwords must contain a minimum of 8 characters, including upper- and lower-case letters, numbers, digits, special characters, and must <u>NOT</u> be consecutive (e.g., Abc-0123)





Account Registration – Profile Completion

- (4) On the registration page:
- iii. **Tell us more about your business:** Click on "Add" or "Browse" to provide the "Product and Service Categories" and the "Ship-to or Service Locations" of your company

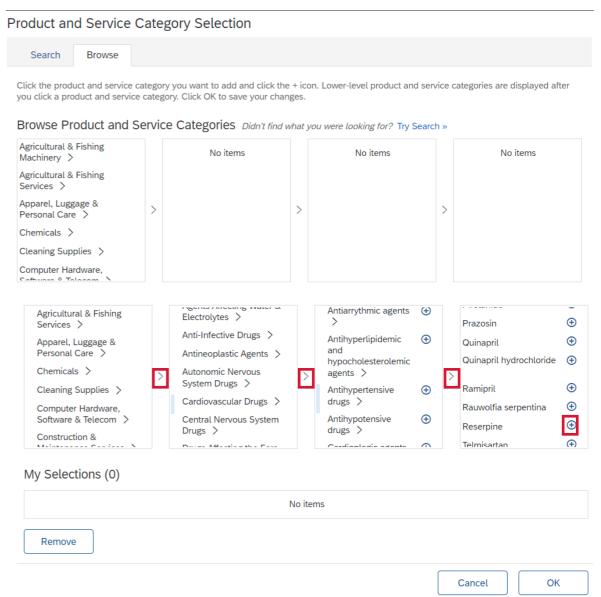


Continued on next slide



Account Registration – Commodity Selection

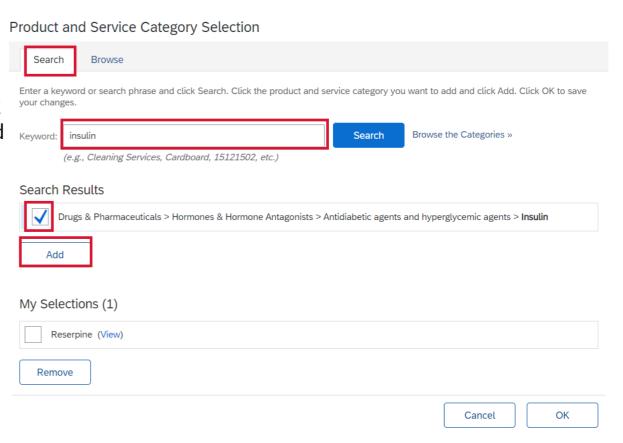
- 4 On the registration page:
- iii. Tell us more about your business Product and Service Category selection: After clicking on browse, you may narrow your search by category to find the product. Once you have found the product, click on the "+" icon to add it to your selection





Account Registration – Commodity Selection

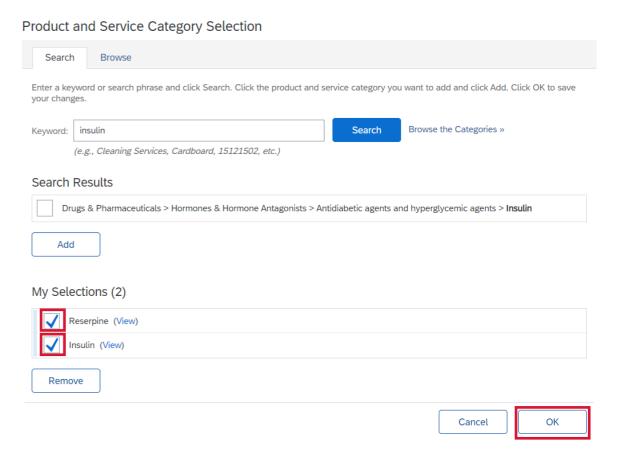
- 4 On the registration page:
- Tell us more about your business Product and Service Category selection: Alternatively, you may click on the "search" tab and input your search in the keyword search bar. Once you have a result returned, mark the check box and click on "Add"





Account Registration – Commodity Selection

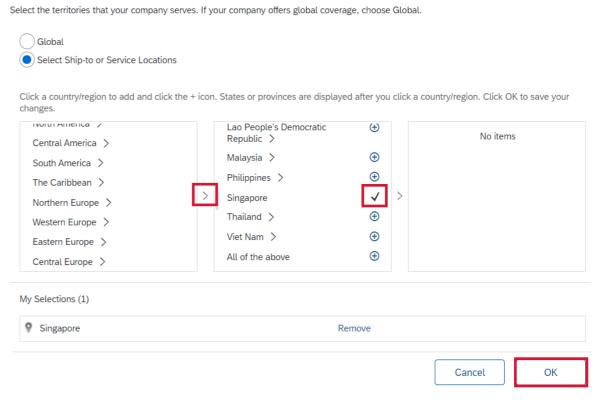
- (4) On the registration page:
- Tell us more about your business Product and Service Category selection: Once you have selected all the products and services, mark the check boxes in the "My Selections" section and click on the "OK" button to proceed





Account Registration - Ship-to Location Selection

- (4) On the registration page:
- iii. Tell us more about your business Ship-to or Service Locations: After clicking on browse, you may narrow your search by region to find the country. Once you have found the country, click on the "+" icon to add it to your selection. Once the country has been added, please click on the "OK" button to proceed

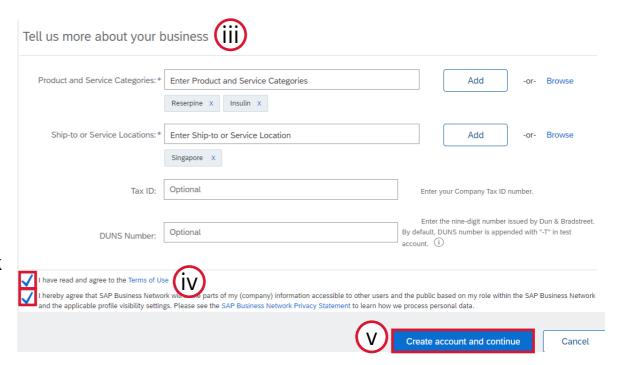


Ship-to or Service Location Selection



Account Registration

- 4 On the registration page:
- iii. **Tell us more about your business:** After providing the "Product and Service Categories" and the "Ship-to or Service Locations" of your company
- iv. Read the <u>Terms of Use</u> and <u>SAP Business Network</u> <u>Privacy Statement</u> and mark the check boxes
- v. Once all required fields have been filled up, please click on "create account and continue"





Review of Existing Accounts

- On the registration page:
- After clicking on "Create Account and Continue", you would receive a prompt to review existing accounts. Check for duplicates, if there are none, then proceed

Potential existing accounts (vi)



We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account.

Review accounts

Skip review



Verification Email

After successful account creation, you would receive a welcome email from Ariba.

From: Ariba Commerce Cloud <ordersender-prod@ansmtp.ariba.com

Sent: Monday, 20 March 2023 4:23 pm

To: Jiawei Lim

Subject: [EXTERNAL] Welcome to the Ariba Commerce Cloud

Follow Up Flag: Follow up Flag Status: Flagged

This Message Is From an External Sender

This message came from outside your organization.



Welcome to the Ariba Commerce Cloud

Your registration process on the Ariba Commerce Cloud for Test Ariba Supplier Pte is now complete.

Your organization's account ID: AN11173470304-T

Your username: test-Jiawei.Lim@ibm.com

As the account administrator for this account, make sure to keep your username and password in a secure place. Do not share this information.

If you registered after receiving an invitation from an Ariba On Demand Sourcing buyer, you can now access and participate in the buyer's sourcing events. The Seller Collaboration Console provides a centralized location for you to manage all your Ariba On Demand Sourcing events and buyer relationships.

Ariba On Demand Sourcing buyers might request that you complete additional profile information as part of their Supplier Profile Questionnaire. When you access customer requested fields for a specific buyer, you will see a pop-up page with that buyer's name; that page contains the buyer's customer requested fields.

You can immediately perform administrative and configuration tasks such as creating users and completing your company profile. If account administration is not part of your job responsibility, you can transfer the administrator role at any time to another person in your organization whose responsibilities are more in line with account administration.

Good to Know:

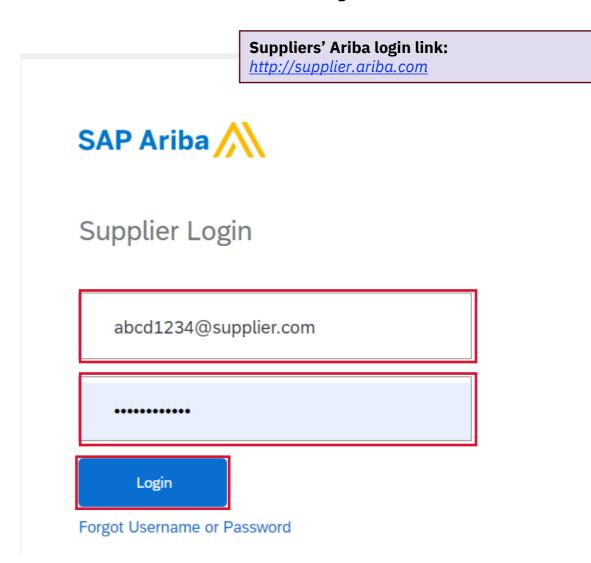
Your Ariba Commerce Cloud account provides a central access point to the seller-facing capabilities of the following Ariba solutions:

- Ariba Discovery[™] (Leads)
- Ariba Sourcing[™] (Proposals)
- Ariba Contract Management[™] (Contracts)
- Ariba® Network (Orders & Invoices)



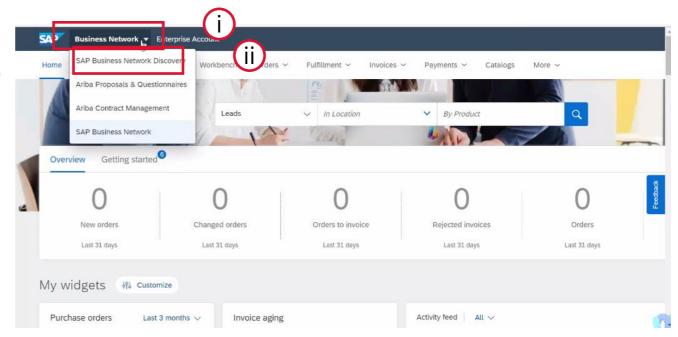


1 Fill in your login credentials and click on the "Login" button.



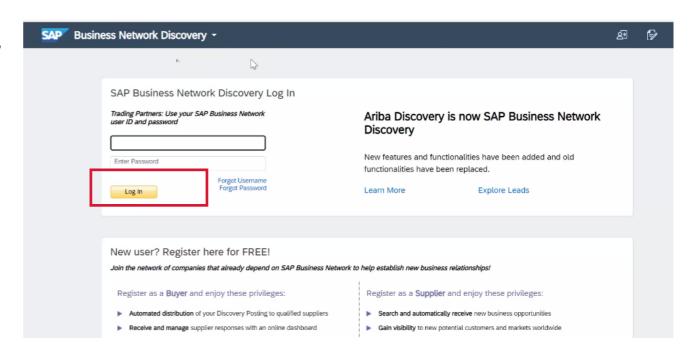


- 2 Once logged in:
- i. Click on the "Business Network" dropdown in the top left-hand corner of the screen
- ii. Then click on "SAP Business Network Discovery"



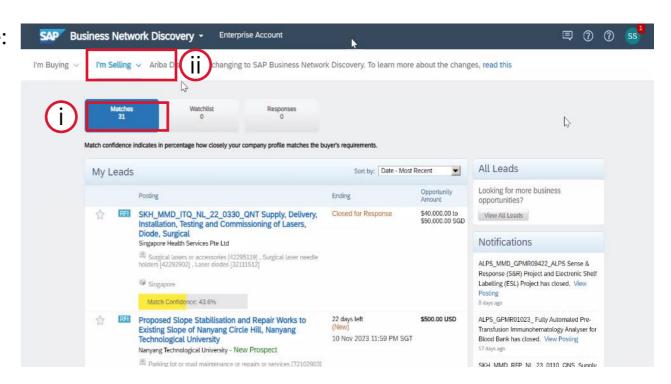


Fill in your login credentials and click on the "Login" button.



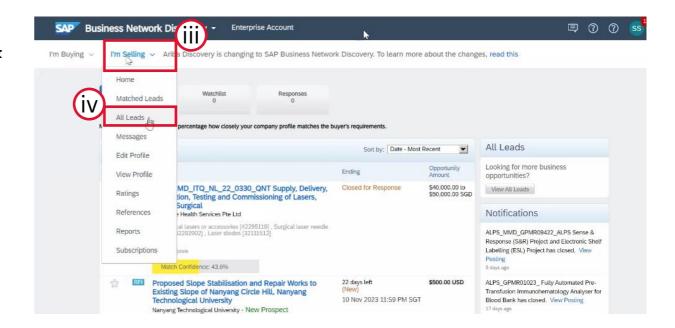


- 4 On the SAP Business Network Discovery landing page:
- i. "Matches" show event postings having Product & Service Category that match your company profile.
- ii. To see all event postings including those without any match, click on "I'm Selling".



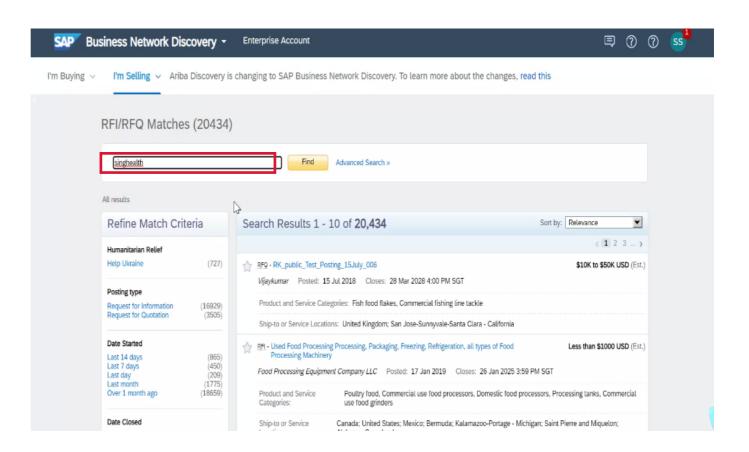


- 4 On the "I'm Selling" dropdown:
- "Matched Leads" are event postings having Product & Service Category matching your company profile.
- iv. "All Leads" contain event postings including those without any match





After selecting "All Leads", type "ALPS" in the search bar to see postings

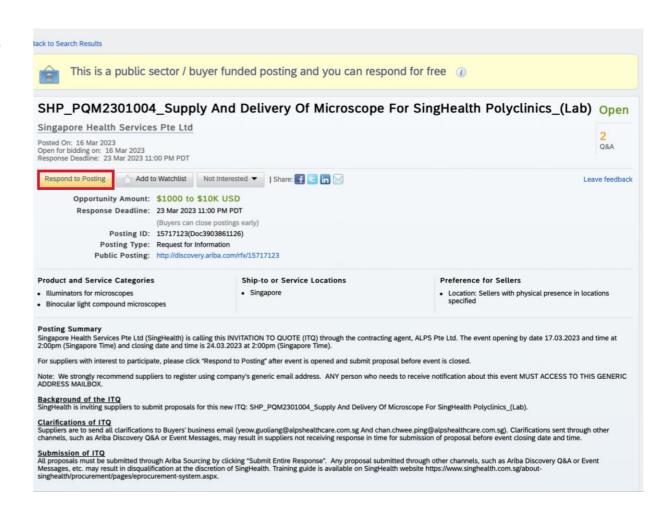




6 Follow instructions on the posting summary to express your interest to participate. Click "Respond to Posting" only if instruction says so

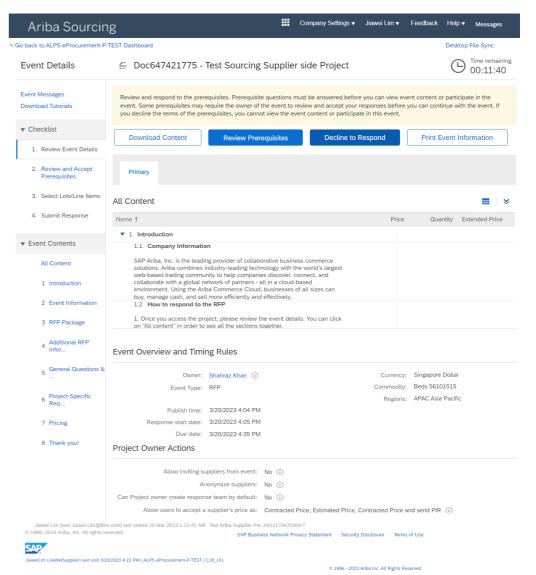
*Note: Please direct all Business-Related Questions to ALPS Procurement Staff who publish sourcing events instead of ALPS Operations team

*Note: Please do not to send proposals via SAP Business Network Discovery Q&A





7 Clicking "Respond to Posting" automatically brings you to the Sourcing page. Follow rest of instructions as per the "Sourcing" tutorials to complete submission.







Email Notification – Suppliers Participating in Sourcing Event for first time

- Once ALPS has initiated a sourcing event, you would receive an email from SAP Ariba.
- Upon receiving the email notification, click on the hyperlink in the email. For Supplier participating for the first time you **MUST** click on the hyperlink

*Note: You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can access this event.

If you do NOT wish to participate in the event, click on the second hyperlink in the email.

*Note: You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

Shahraz Khan <s4system-prod3+alps-T.Doc647421775@ansmtp.ariba.com> From: Sent: Monday, 20 March 2023 4:07 pm To:

Jiawei Lim

Subject: [EXTERNAL] ALPS eProcurement-P-TEST has invited you to participate in an event: Test

Sourcing Supplier side Project.

Follow Up Flag: Follow up Flag Status: Flagged

This Message Is From an External Sender

This message came from outside your organization



ALPS eProcurement-P-TEST has registered you on their Ariba Spend Management site and invited you to participate in the following event: Test Sourcing Supplier side Project. The event starts on Monday, 20 March 2023 at 13:35, India Standard Time and ends on Monday, 20 March 2023 at 14:05, India Standard Time.

ick Here to access this event. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can access this

NOTE: This link is only valid for 30 days. Make sure to register on the Ariba Commerce Cloud before the link expires. After you register on the Ariba Commerce Cloud, you can no longer use

If you have questions about this event, contact Shahraz Khan via telephone at or via e-mail at Shahraz, Khan@ibm.com.

f you do not want to respond to this event, Click Here. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

We look forward to working with you!

Thank You,

ALPS eProcurement-P-TEST

ALPS eProcurement-P-TEST sourcing site, Event Doc647421775: Test Sourcing Supplier side Project, Realm: alps-T Message ID: MSG72006900, Click Here

> Ariba, Inc. 3420 Hillview Ave, Palo Alto, CA 94304, USA Data Policy | Contact Us | Customer Support



Email Notification – For Returning Participants

- 1 Once ALPS has initiated a sourcing event, you would receive an email from SAP Ariba.
- 2 Upon receiving the email notification, click on the hyperlink in the email. Returning participants can use the username provided in this section to login.

*Note: You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can access this event.

If you do NOT wish to participate in the event, click on the second hyperlink in the email.

*Note: You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

This Message Is From an External Sender

This message came from outside your organization.

Report Suspicious

🤰 Ariba Logo

- ALPS eProcurement-P-TEST has invited you to participate in the following event: Copy of PR to SP Project RFP Round 2. The event is set to begin on Tuesday, July 4, 2023 at 3:17 PM, India Standard Time.
- Use the following username to log in to ALPS eProcurement-P-TEST events: test-vijay.rajan@in.ibm.com.

Click Here to access this event.

When you click this link, log in with your username and password. You will then have the option to register your buyer-specific user ID with a new or existing Ariba Commerce Cloud account and participate in your event.

If you do not want to respond to this event, <u>Click Here</u>. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

If you have forgotten your username or password and are unable to log in, Click Here.

NOTE: The forgot password link is only valid for 24 hours. After this link expires, click Forgot Password on the Ariba Login page to reset your password.

If you have questions about this event, contact Vijay Rajan via telephone at or via e-mail at vijay.rajan@in.ibm.com.

We look forward to working with you!

Thank You,

ALPS eProcurement-P-TEST

ALPS eProcurement-P-TEST sourcing site, Event Doc741553666: Copy of PR to SP Project - RFP Round 2, Realm: alps-T, Message ID: MSG85806132, Click Here

Ariba, Inc. 3420 Hillview Ave, Palo Alto, CA 94304, USA

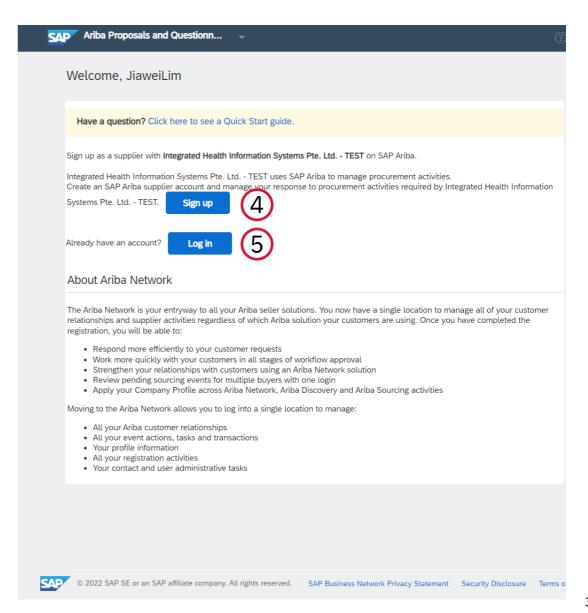
Data Policy | Contact Us | Customer Support



Event Participation

If you decide to participate in the event, the hyperlink will redirect you to this page where you can either register or log in.

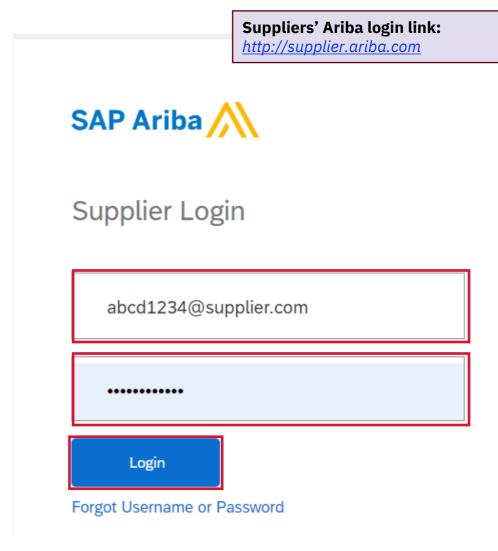
- If you do not have an existing Ariba Account, please click on the "Sign up" button (*Note: Refer to Account Registration Section)
- If you have an existing Ariba Account, please click on the "Log in" button





Existing Account Log-in

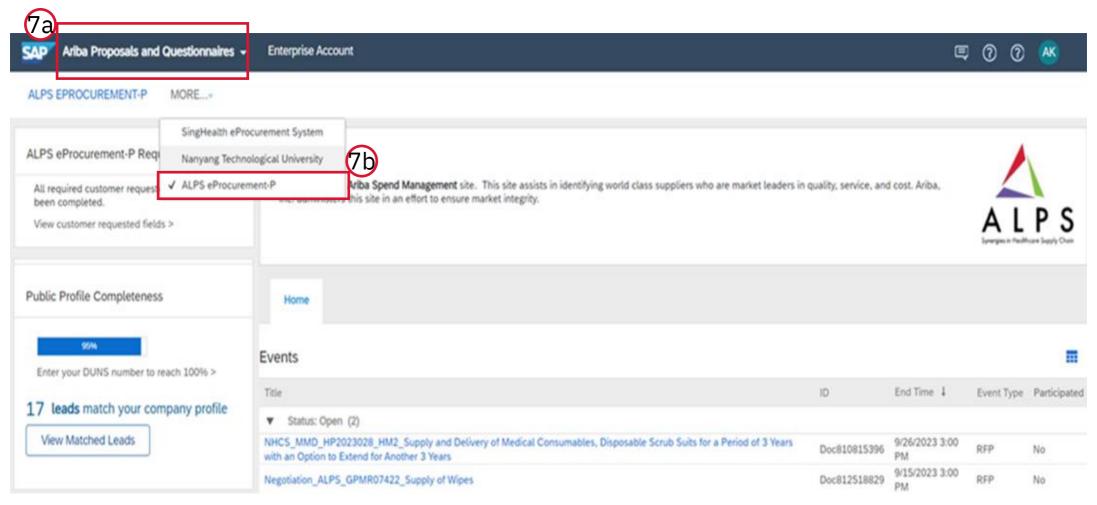
6 Please fill in your login credentials and click on the "Login" button





Select Event to respond

- 7a To access Sourcing events, select Ariba Proposals and Questionnaires.
- 7b Select ALPS eProcurement to view ALPS Sourcing Events with different statuses.





Select Event to respond



If you already have an account, after successful login:

Scroll down to the open events section and select event to respond

Guided sourcing project v12	Doc655631319	3/29/2023 2:06 PM	RFP	Yes
Test Sourcing Event_VR 6	Doc655442117	3/29/2023 11:53 AM	RFP	Yes
▼ Status: Open (9)				
V8_BiddingAlternate	Doc678455646	5/9/2023 5:17 AM	RFP	No
V7_Alternate Bidding	Doc677542905	5/8/2023 11:30 AM	RFP	No
V6_Alternate pricing	Doc677542900	5/8/2023 11:16 AM	RFP	No
V3_Large capacity	Doc673881552	5/4/2023 7:26 AM	RFP	No
v2_Alternate response	Doc673733054	5/3/2023 8:09 AM	RFP	No
RFP Templates	Doc671663747	5/1/2023 12:47 PM	RFP	No
Test Supplier Reponse Demo_27 Apr	Doc680965310	4/28/2023 7:50 PM	RFP	Yes
Guided sourcing project v11	Doc655500087	4/28/2023 12:57 PM	RFP	No
Initial RFI 4-3	Doc655200697	Not Available	RFI	Yes
▼ Status: Pending Selection (5)				
DED Tamplatas	Doc678///5282	VISEISUSS O·US VIVI	DED	Vac



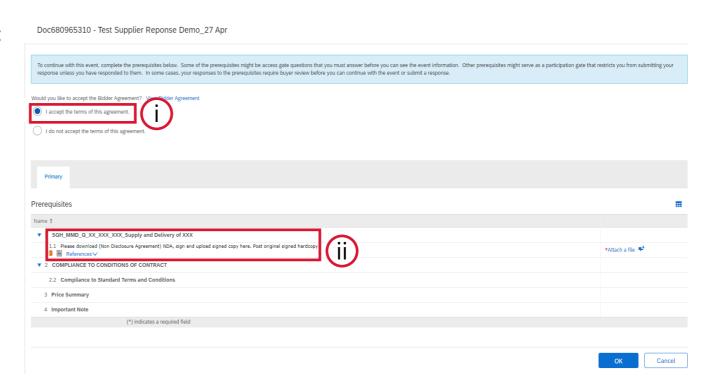
Review and Accept Prerequisites

8 On the Review and Accept Prerequisites page :

- i. Read the <u>Bidder Agreement</u> and toggle check mark to "I accept the terms of the agreement"
- ii. On section 1, Check Reference section to download document (e.g., NDA format)

*Note: If this project requires prerequisites to be approved by Sourcing Project Owner:

- Supplier need to submit NDA.
- If Sourcing Project Owner accepts it then Supplier can access the event content.
- If Sourcing Project Owner denies it then Supplier need to resubmit the response.
- NDA is just one example of a prerequisite



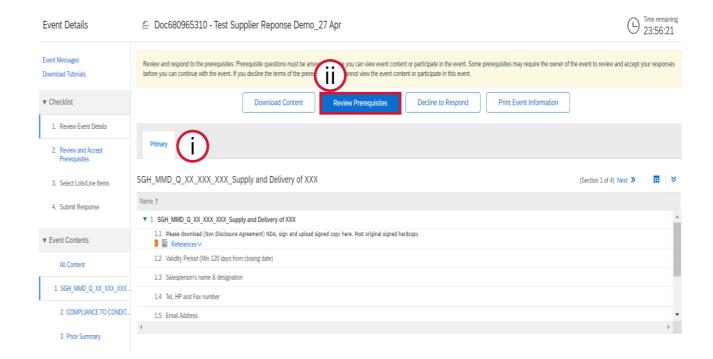


Accessing Sourcing Events

After successfully creating your account or logging in, you would be brought to the Ariba Sourcing landing page to review the sourcing event.

9 Review Event Details:

- Review the event details.
- ii. Click on "Review Prerequisites" to proceed

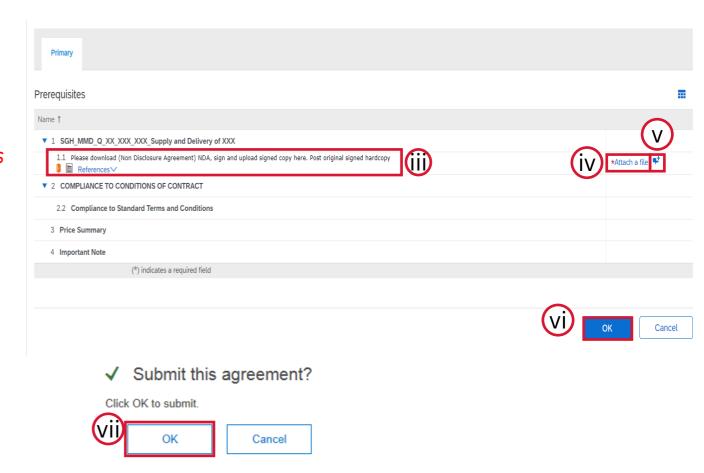




Responding to Prerequisites

(9) Within the Scroll Down:

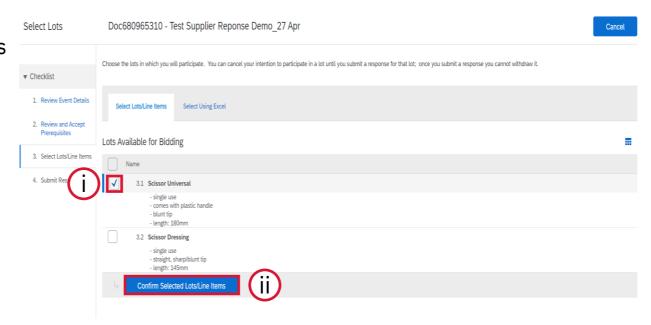
- Click on "References" to download document if required
- iv. Upload document by clicking "Attach a file" when response requires a document. *Note: Multiple files can be zipped and uploaded as one document
- v. Click Comments icon to add remarks if any
- vi. Click on "OK" to proceed
- vii. After clicking on "OK", another pop-up would appear to confirm submission of agreement. Click on "OK" to proceed





10 Select Lot/Line Items:

- i. Mark the check box beside the line item under the Lots Available for Bidding section you want to bid for.
- ii. Once your selection is complete, click on "Confirm Selected Lots/Line Items" to proceed.





- 10 If lot selection is incomplete (i.e., 1 of 2 items selected), you will get a warning message:
- *Take note of the number of lots or items you have selected
- Click on "Use Selected Lots" to proceed

Warning: You have not selected all lots

You have selected to participate in only 1 of the 2 available lots



Note: You can return and select additional lots at a later time.

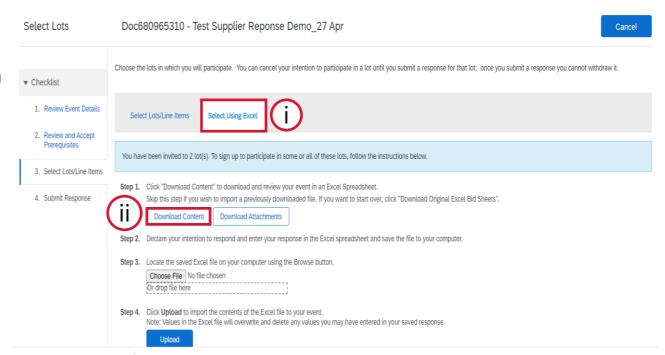


Cancel



11 Select Lot/Line Items Using Excel:

- Alternatively, you may select lots using Excel. Click on the "Select Using Excel" Tab.
- ii. Click on the "Download Content" button to download the Excel template.

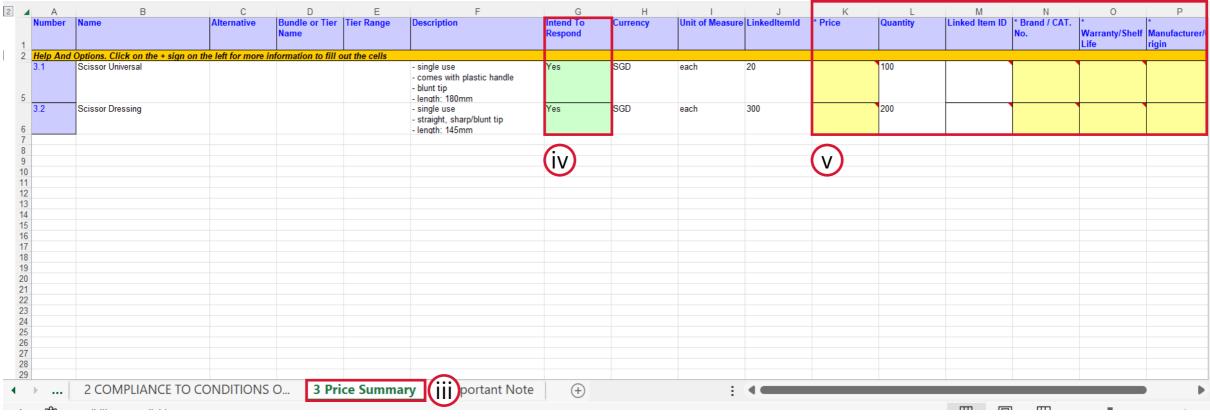




11 Within the Excel:

* Columns which are marked with '*' must be updated with relevant value.

- iii. Go to Price Summary worksheet
- iv. Change "No" to "Yes" under Intend to Respond column for which you want to bid for
- v. Enter response in all yellow boxes in all worksheets and save file to own computer

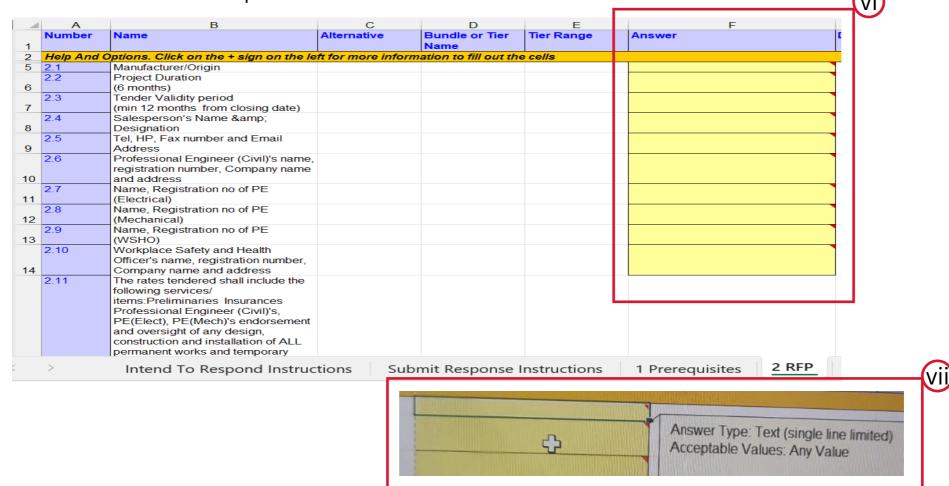






Within the Excel:

- vi. Update the details which are highlighted.
- vii. Check comments which have specific response format allowed by Buyer. Click on the comment to see the response format.

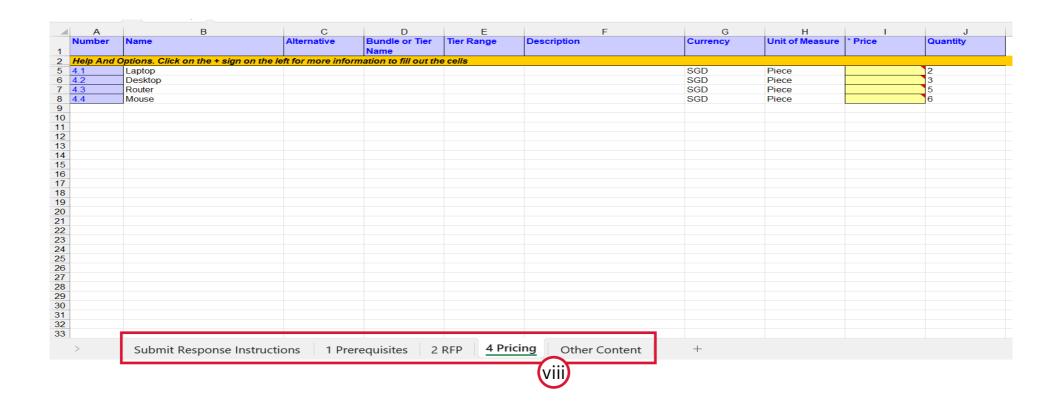






Within the Excel:

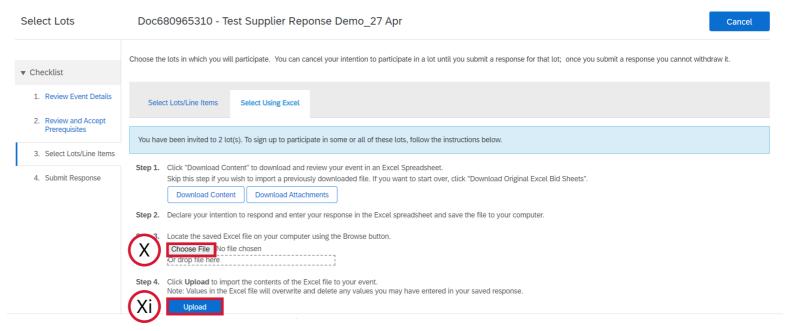
- viii. Check all the tabs available in the excel download and update all the details
- ix. Thereafter, save the file to your local computer





11 Uploading Excel:

- X. Upload the updated Excel file by clicking on the "Choose File" button.
- Xi. Click on the "Upload" button to proceed





(1) Confirmation of Upload and Import:

- Xii. A pop-up would appear notifying that you have successfully completed your upload. Take note of the number of lots or items you have selected. Click on "Use Selected Lots" to Proceed.
- xiii. Another pop-up will then appear notifying you of your successful import. Click "OK" to proceed.

✓ Upload completed successfully

You are invited to participate in 2 lot(s), and have selected 1 of them.

Note: You can return and select additional lots at a later time.



√ Import Successful

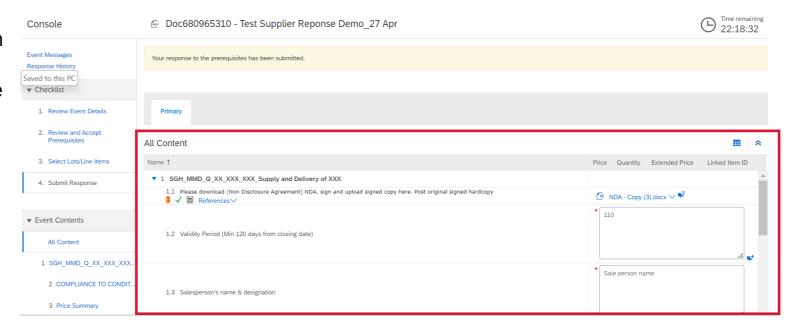
Your response has been imported successfully. Click the **Submit Entire Response** button, as soon as it appears on the page.





12 Submit Response:

i. Scroll down in the "All Content" section and fill in the required details. You will only need to enter response one by one if you are not entering them via "Select lots using Excel".



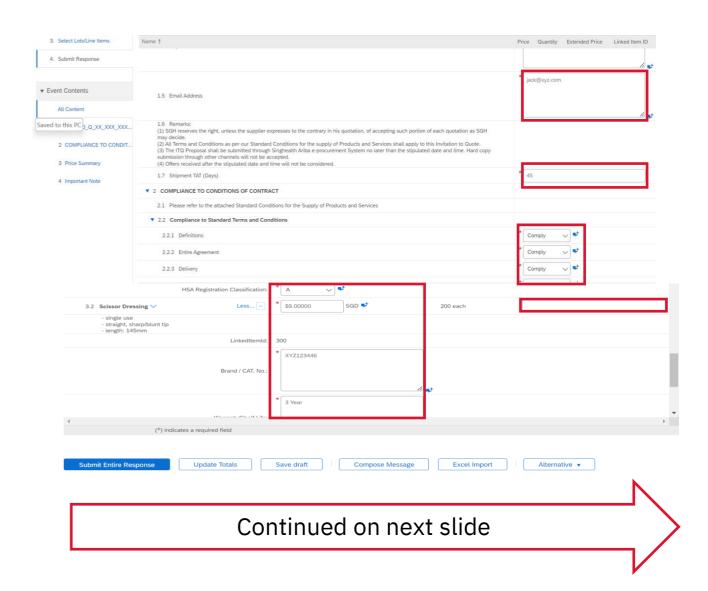
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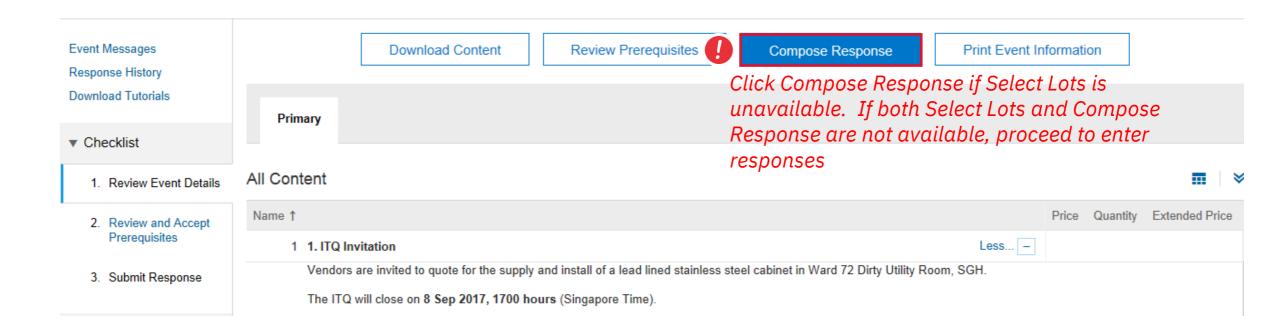
Submitting Response

13 Submit Response:

i. Scroll down in the "All Content" section and fill in the required details

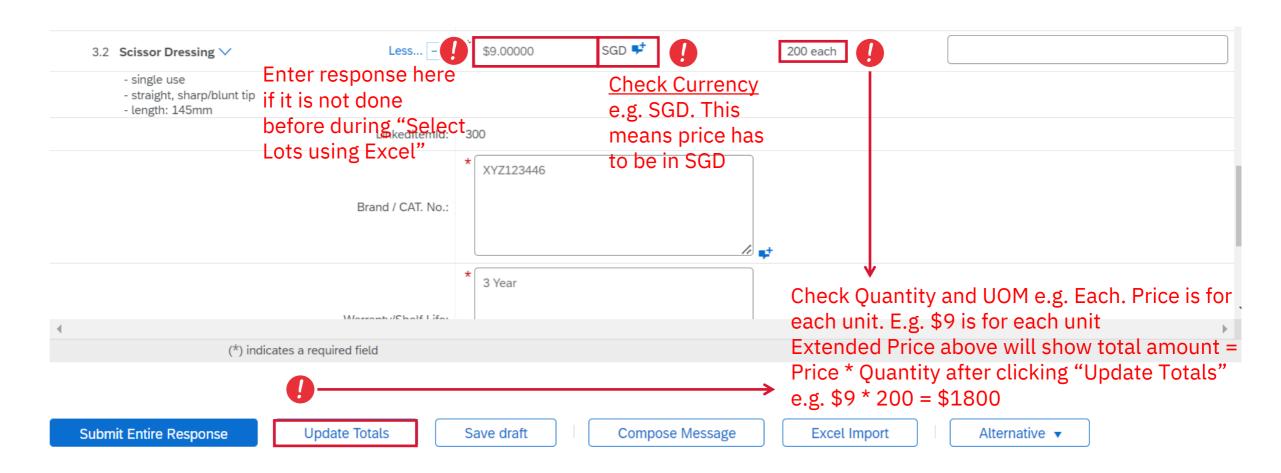


Submitting Response – Selecting Lots not required



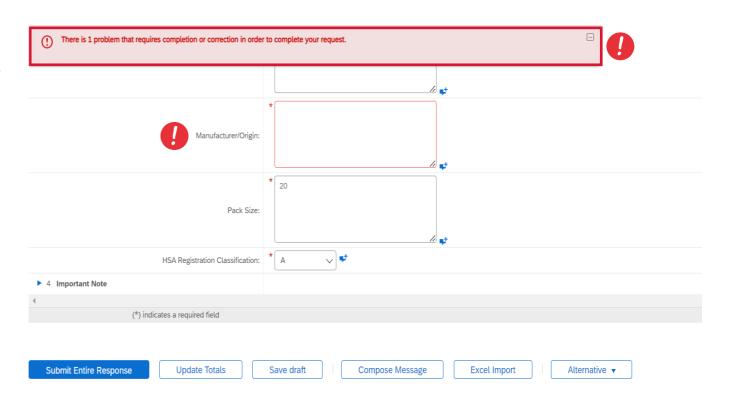


Submitting Response – Important points to note for lot pricing





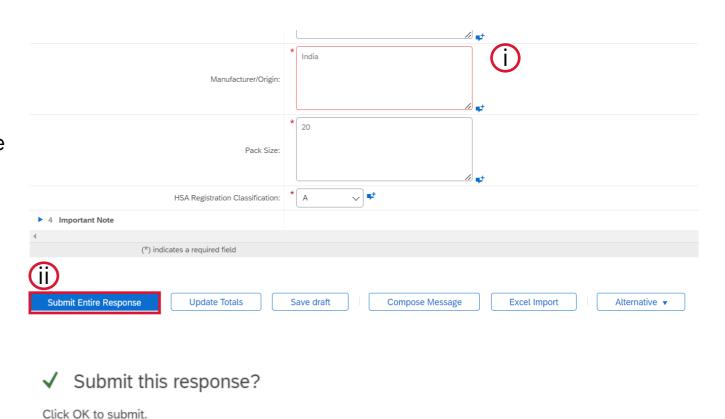
- **14** Warning Messages:
- System will stop submission if there are missing response. Complete all responses and click "Submit Entire Response" again





15 In the Scroll Down:

- i. Fill the required details and responses
- ii. Once all details have been filled up, click on the "Submit Entire Response" button
- iii. A confirmation pop up would appear, click on "OK" to submit your response

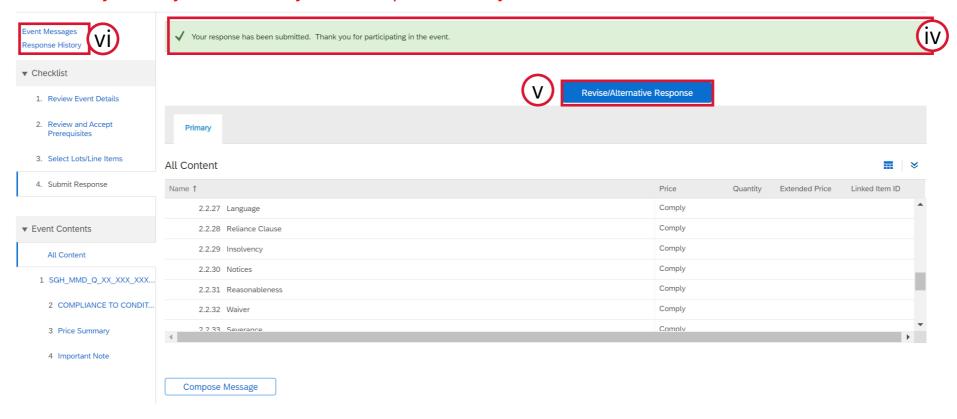


Cancel



15 Once Response has been submitted:

- iv. Comment indicates successful submission with "Revise/Alternative Response" button appearing below
- v. If there is any need to edit your response, click the "Revise/Alternative Response" button.
- vi. Both Event Messages and Response History will also reflect whether submission is successful.
- *Note: Response History will reflect accuracy and completeness of submission



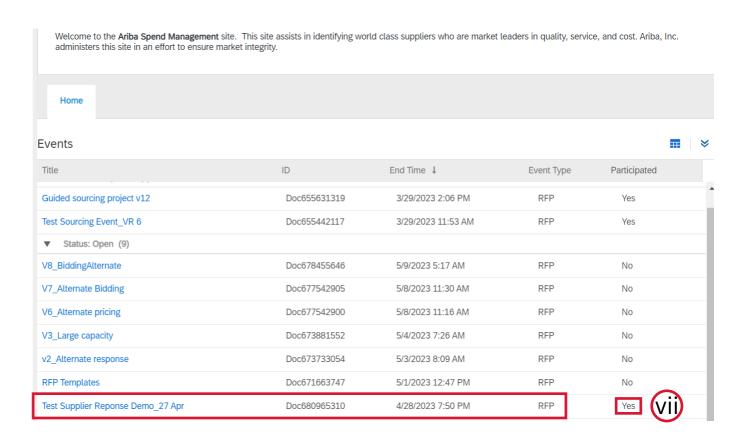


Completed Sourcing Event

15 Submit Response:

vii. After successful submission of your response to the sourcing event, your participation will be reflected as "Yes" in the Participated column in the Events Section.

*Note: As the event has not been closed and no awards have been issued yet, the status will reflect as "Open"

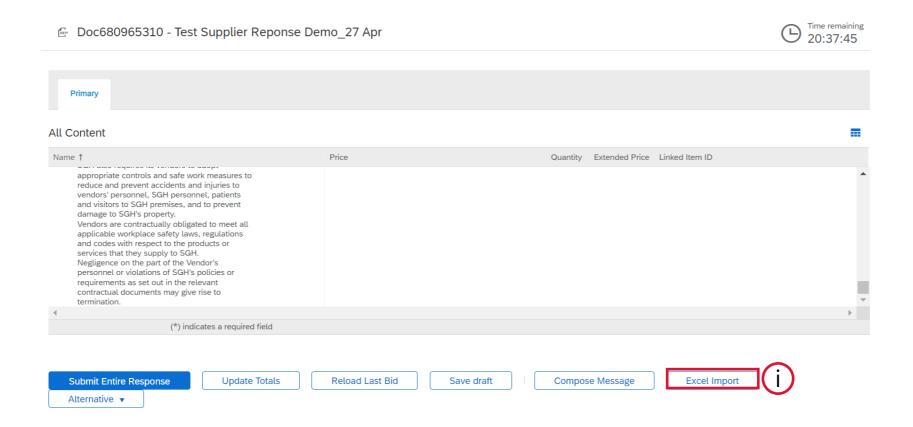




16 You can manually enter response as shown in previous steps or alternatively, use Excel:

Click on "Excel Import"

*Note: Use this method only after you have selected lots.





16 To download the Excel template:

ii. Click on "Download Content"

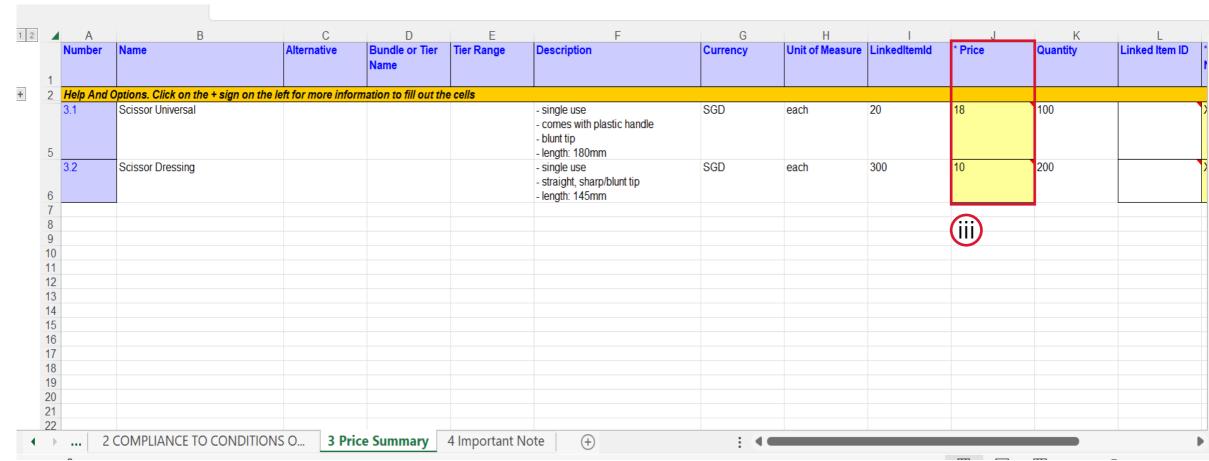
Import Response from Excel Done This page allows you to export and import event content and submit bids. It is not intended to add attachments, return to the previous page and click the link to browse for an attachment. Click "Download Content" to download and review your event in an Excel Spreadsheet. Skip this step if you wish to import a previously downloaded file. If you want to start over, click "Download Original Excel Bid Sheets". Download Content Download Attachments Declare your intention to respond and enter your response in the Excel spreadsheet and save the file to your computer. Locate the saved Excel file on your computer using the Browse button. Choose File No file chosen Click Upload to import the contents of the Excel file to your event. Note: Values in the Excel file will overwrite and delete any values you may have entered in your saved response. Upload

Done



16 In the Excel template:

iii. Enter response in all yellow boxes in all worksheets and save template to own computer

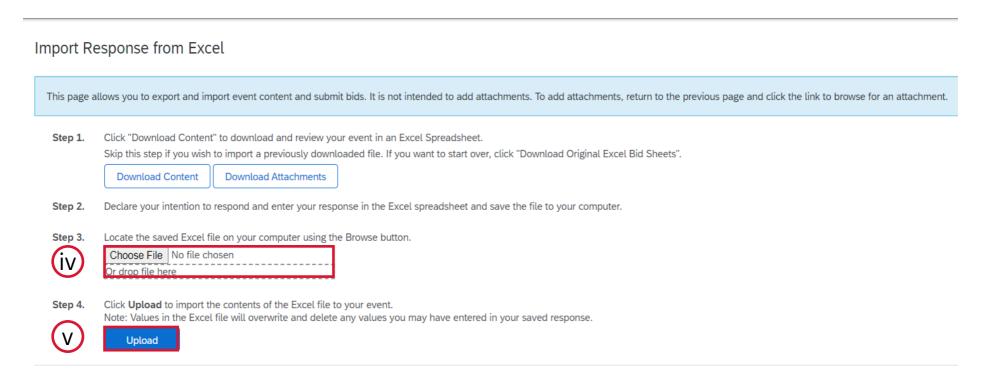


57



16 To upload the Excel template:

- iv. Click on "Choose File" to select completed Excel Template
- v. Click "Upload"





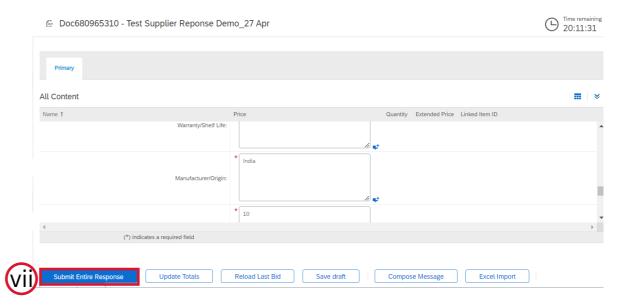
16 After uploading your Excel:

- vi. A pop up will tell you that the Excel Import is successful. Click on "OK" to proceed
- vii. The event will be updated with response entered in Excel template. Click "Submit Entire Response" to complete submission.

√ Import Successful

Your response has been imported successfully. Click the **Submit Entire Response** button, as soon as it appears on the page.



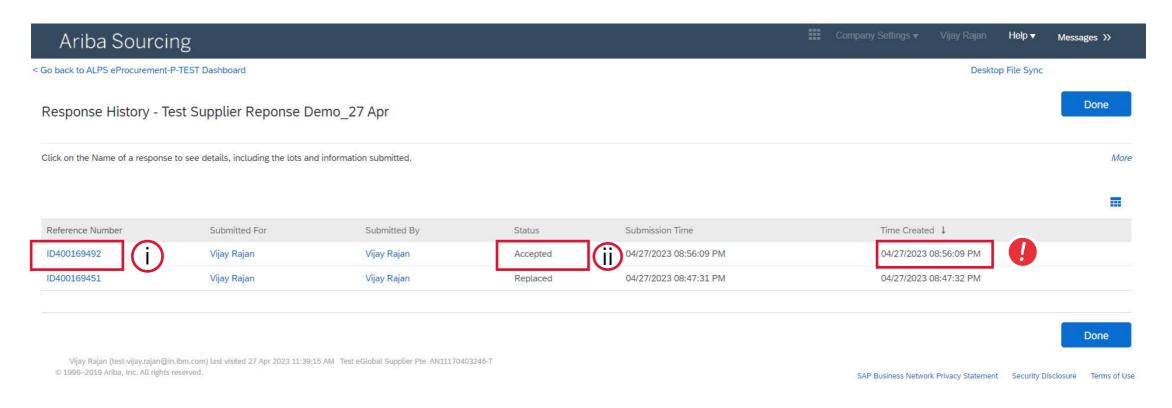




Check submission status via Response History

- **17** Response History:
- i. Click on latest Reference Number to view submission detail in Response History
- ii. Status must show Accepted

*Note: Submission time must show final bid submitted date and time

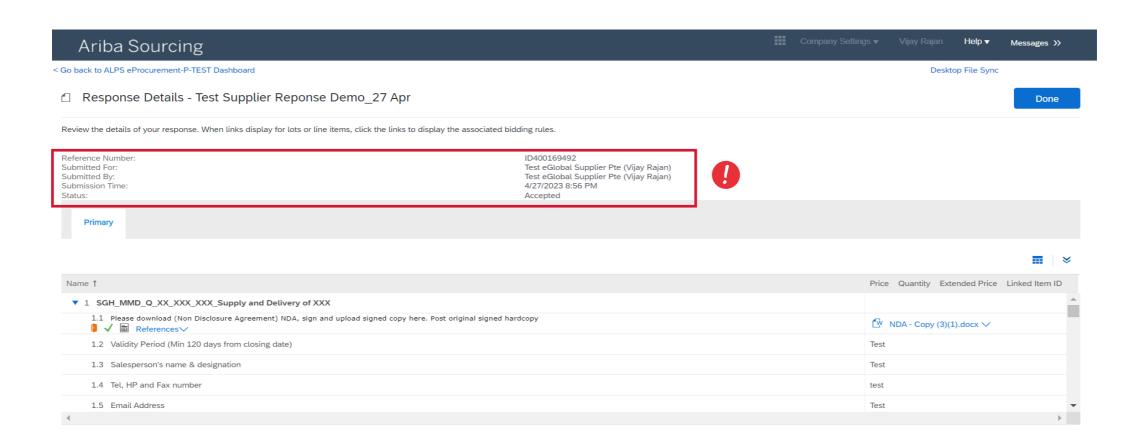




Check submission status via Response History

17 Response History:

*Note: Check entries are accurate and complete. Submission is deemed unsuccessful if this is unavailable

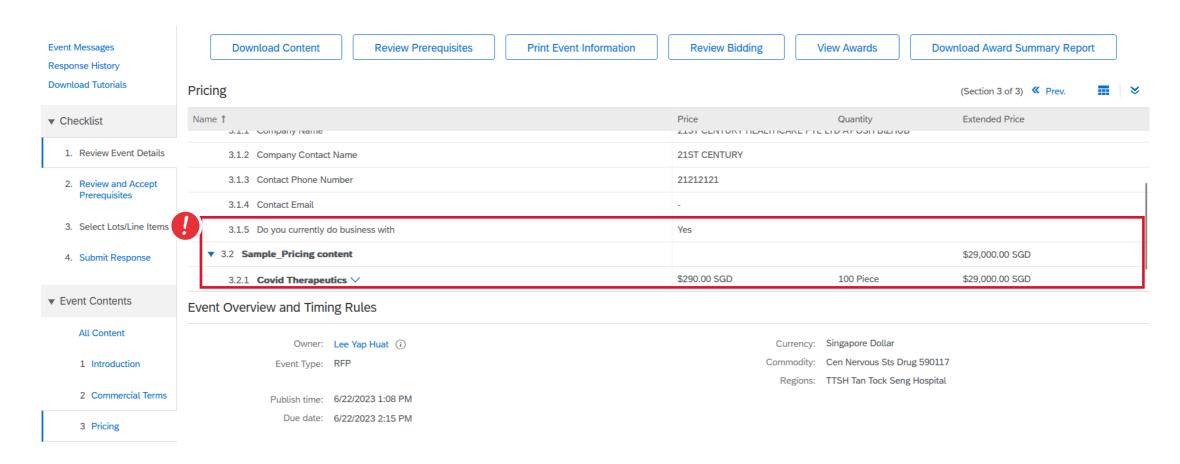




Check submission status via Response History

17 Response History:

*Note: Check entries are accurate and complete. Submission is deemed unsuccessful if this is unavailable



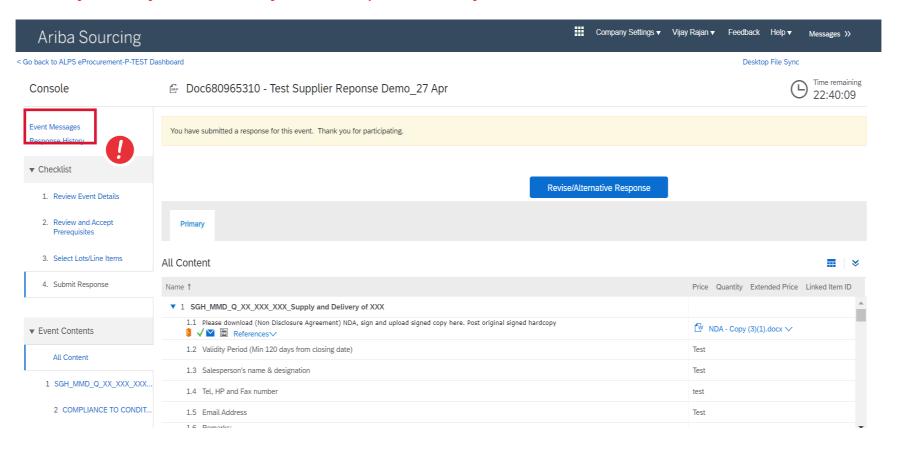


Check submission status via Event Messages

18 Once Response has been submitted:

Both Event Messages and Response History will reflect whether submission is successful.

*Note: Response History will reflect accuracy and completeness of submission





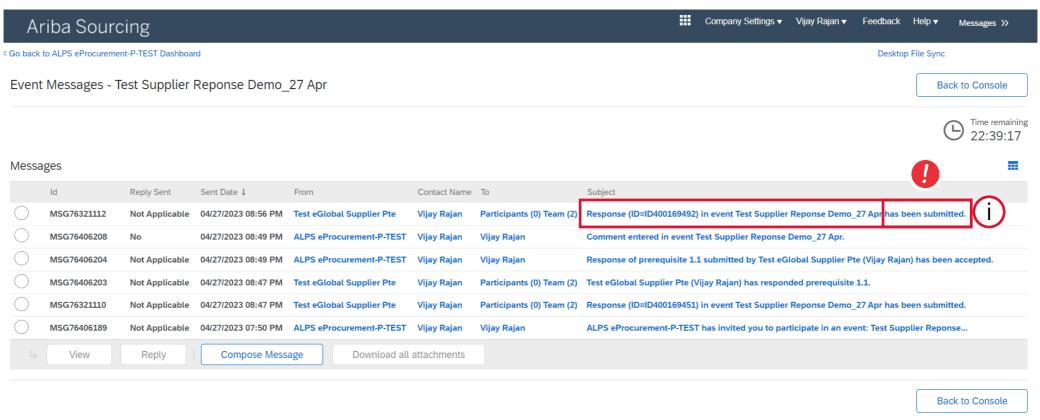
Check submission status via Event Messages

19 Event Messages:

To view message, click on subject of message

*Note: Message detail should show response has been submitted

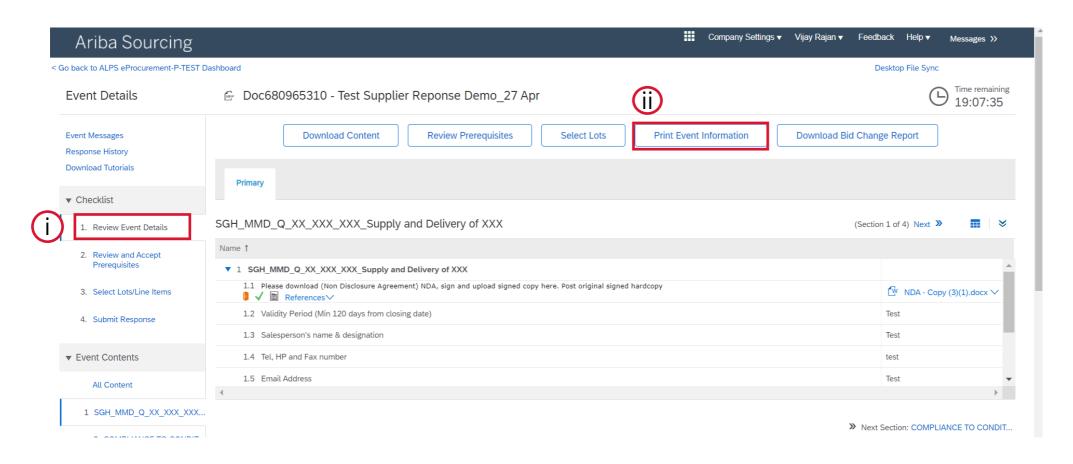
*Note: Please do not to send proposals via Event Message





Print Event Information

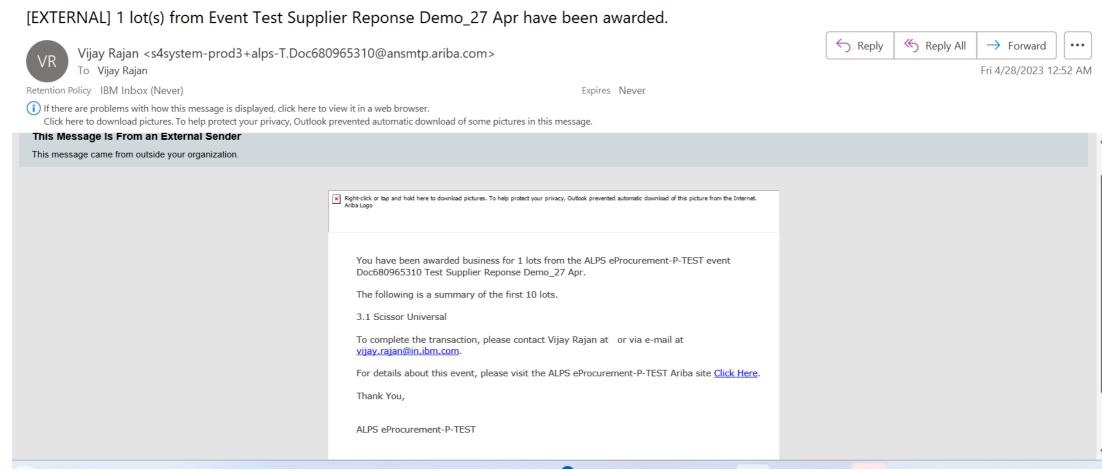
- **20** To print Event Information:
- i. Click on Review Event Details
- ii. Click on Print Event Information to download entire response in Word doc





Successful Award

If your bid has been successfully chosen by ALPS and have won an award, you may* receive an email from Ariba notifying you of your successful award.

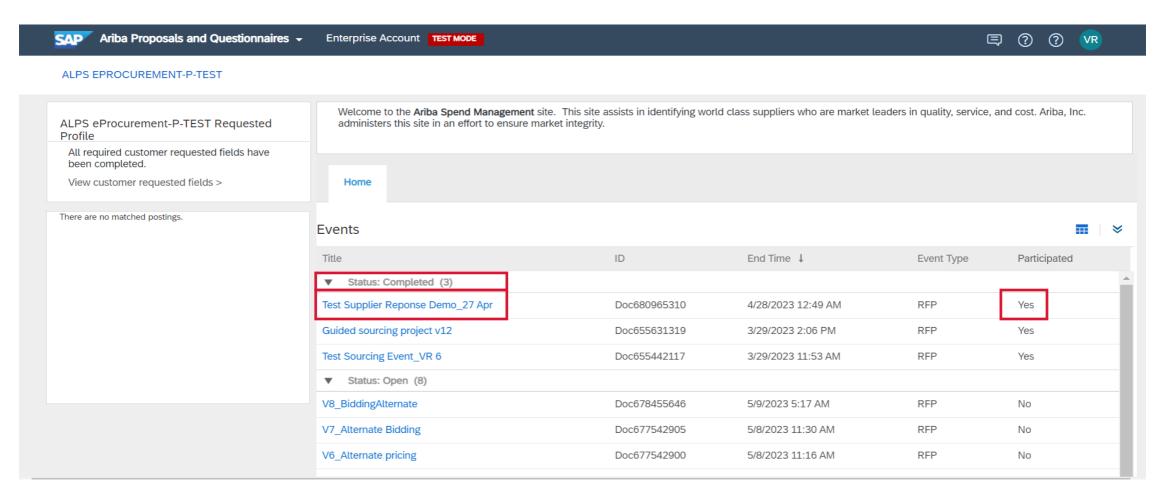


*ALPS may not always notify award via Ariba



Successful Award

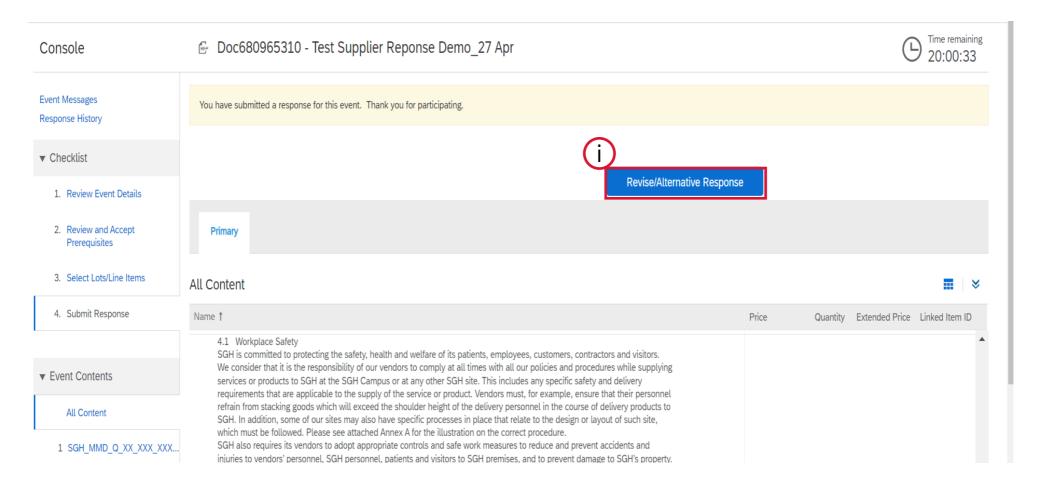
On your landing page of Ariba Proposals and Questionnaires, the status would be updated to "Completed" now that an award has been issued.





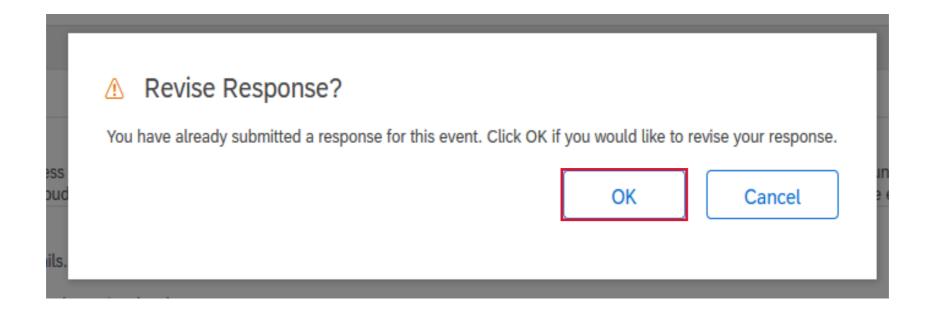


Once response has been submitted, you can click on Revise/Alternative Response button to revise your response or submit an alternative response.



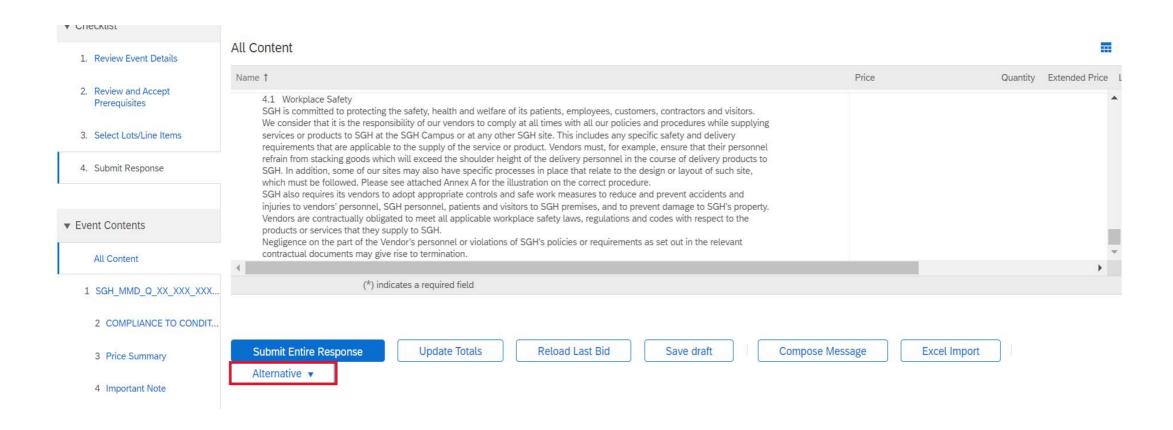


2 Click 'OK' for dialogue box to confirm your response



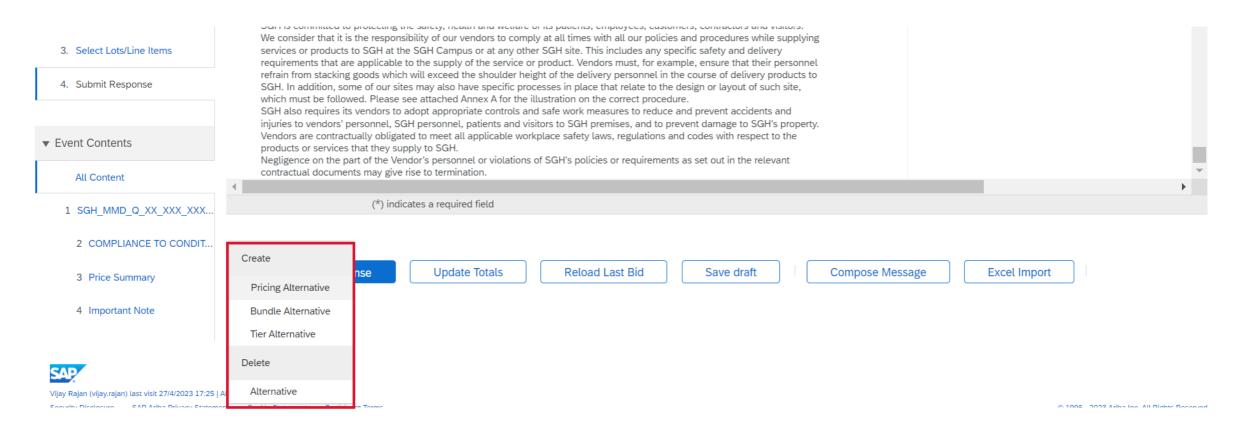


(3) Click on 'Alternative' button to begin populating revised/alternative offer



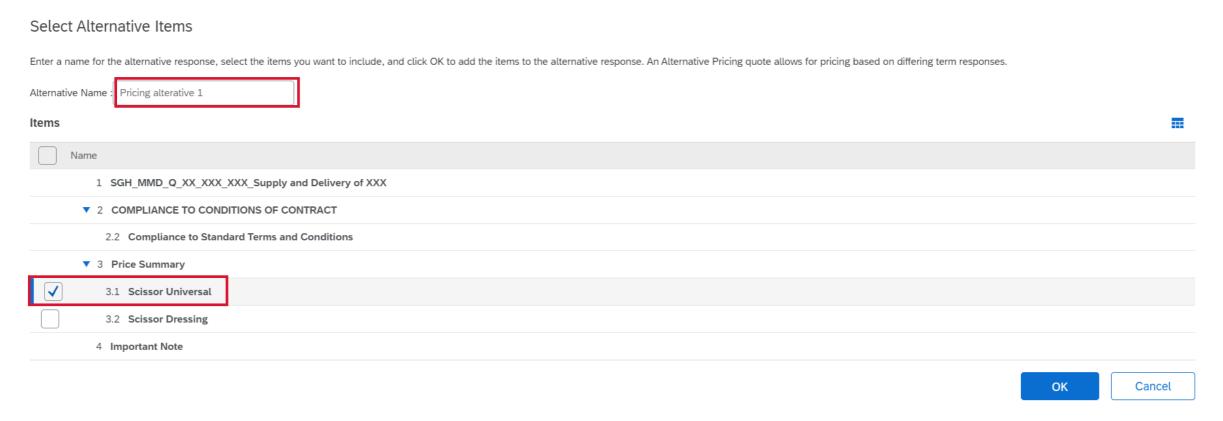


(4) Using the dropdown menu, select your required alternative type.



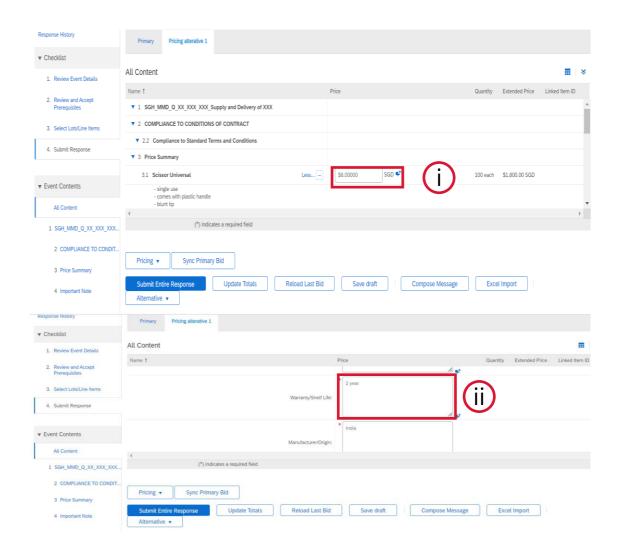


(5) Input title and selected item for revised/alternative offer



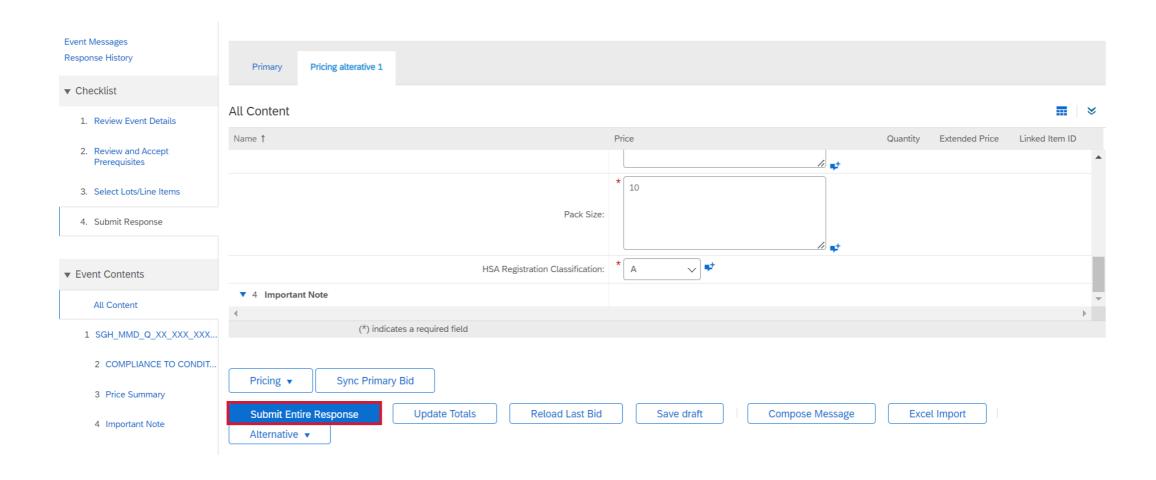


- 6 Input revised/alternative price based on your offer
- i. Update your offer pricing alternate
- ii. Your terms on which this price is being offered



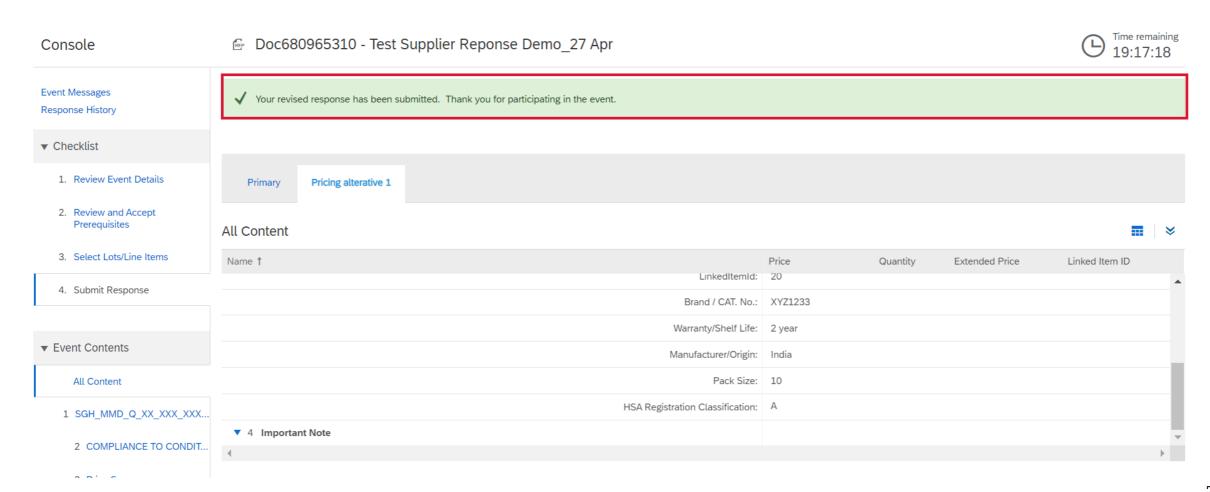


(7) Click on 'Submit Entire Response' to submit revised/alternative offer



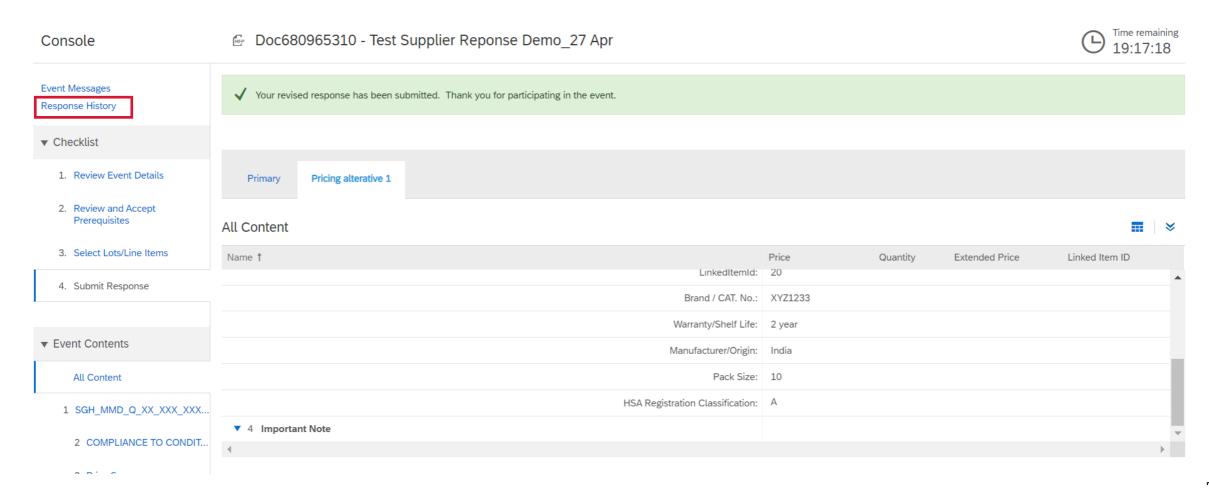


(8) Ensure that you received notification that revised response has been submitted



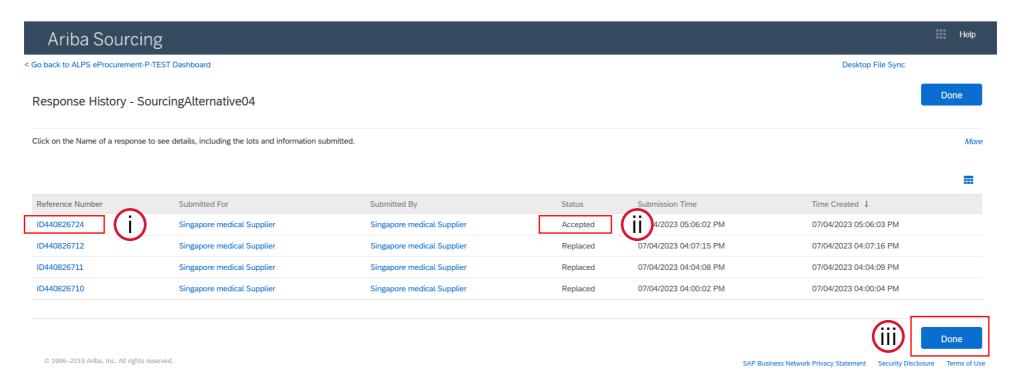


(9) Click on Response history



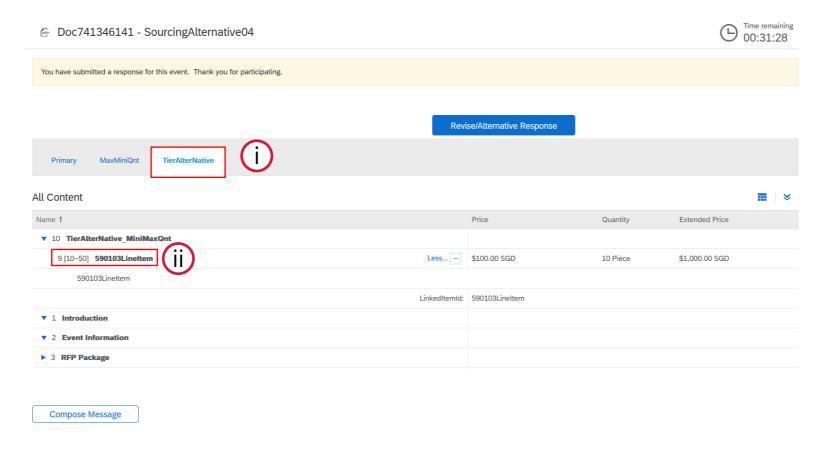


- 10
- i. Click on latest references number to view submission details in response history.
- ii. Status must show "accepted"
- iii. Click "Done"





- **11**
- i. Click on alternative name tab to check alternative response, click primary tab to check primary response" details
- ii. Check response is accurate and complete

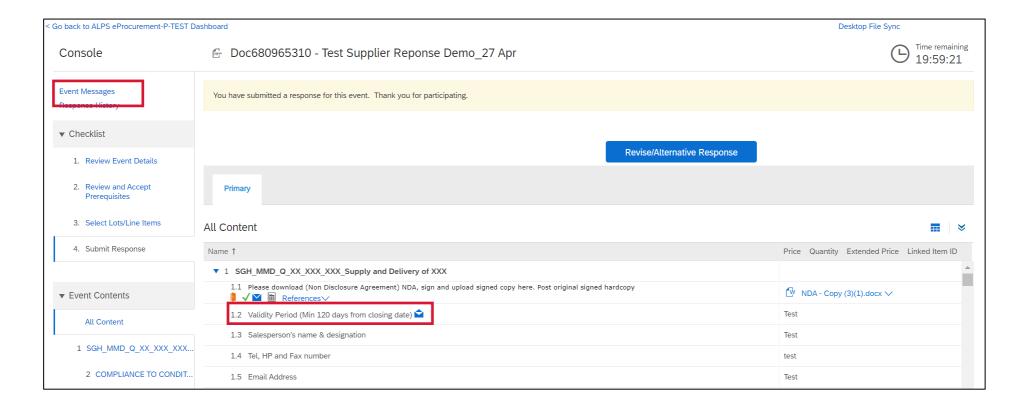






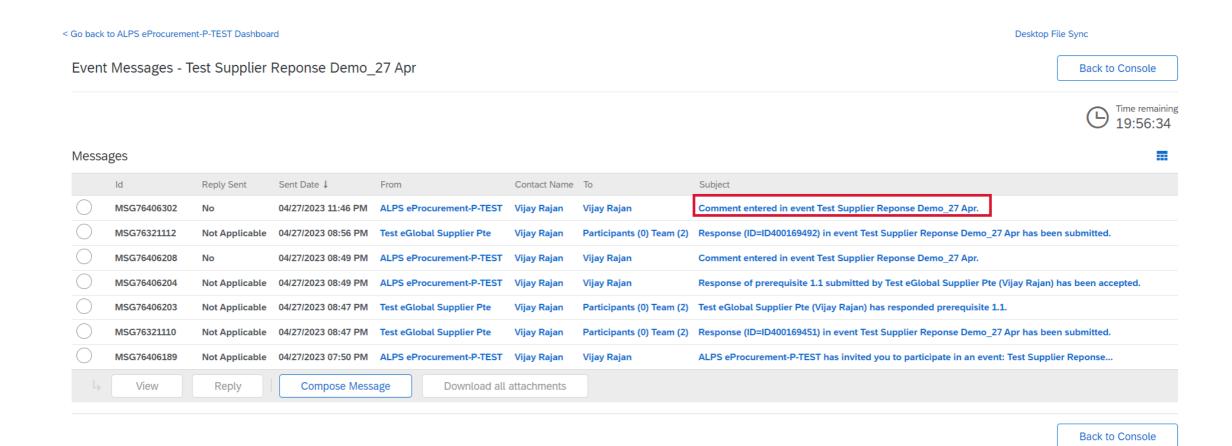
1 Buyers may communicate with you online. You can view their messages from Event Messages. (E.g. buyer asking to update validity period)

*Note: Please do not to send proposals via Event Message





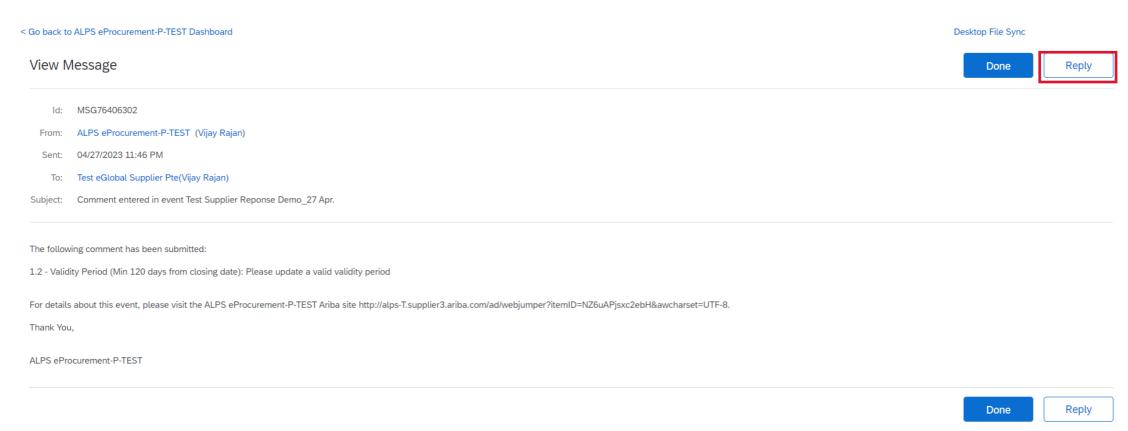
2 To view or reply messages, first click on message of interest Click on Subject line to reply or view the message



82

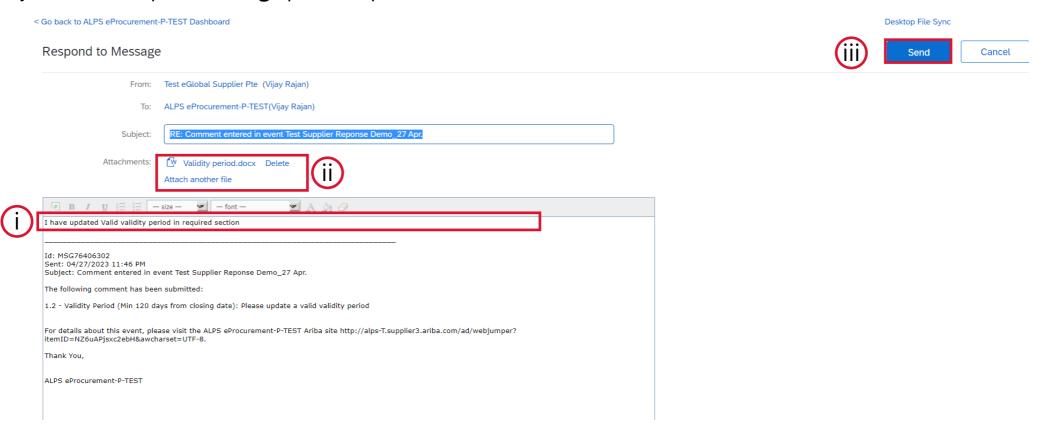


3 After clicking on the message of interest: Click on "reply"



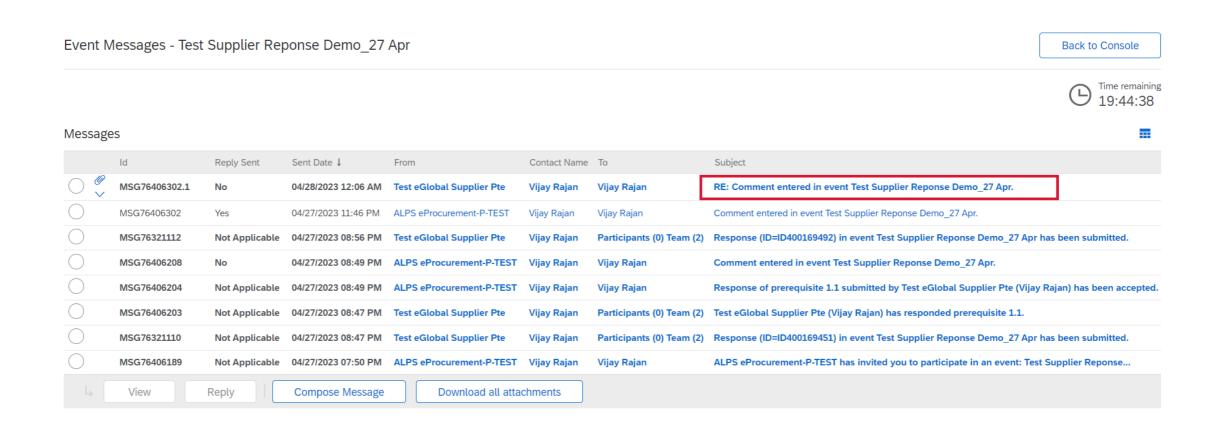


- 4 In the "Respond to Message" page, you can
- i. Type responses
- ii. Add attachments
- iii. After you have completed filling up the response, click on "Send"



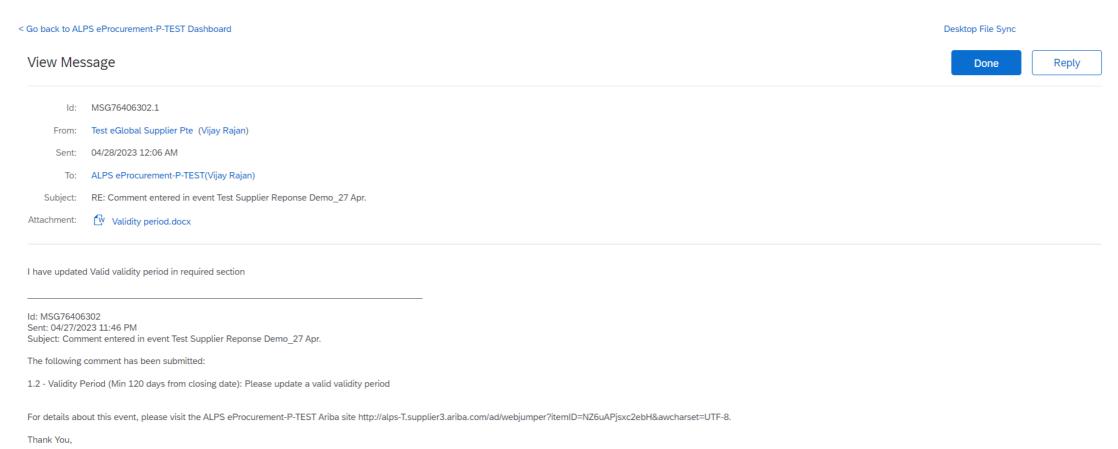


(5) Once you have sent, reply to the buyer can be seen in main page











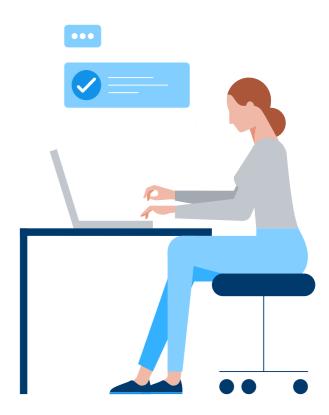
Contract Scenarios Overview

Scenario 4: New Contract or Existing Contract Amendments

- 4a Receive email notification
- 4b Log into Ariba with credentials
- 4c Access negotiation task
- 4d Review contract
- 4e Accept or provide counter proposal

Scenario 5: Signature Task

- (5a) Receive email notification
- **5b** Log into Ariba with credentials
- 5c Access signature review task
- 5d) Provide signature

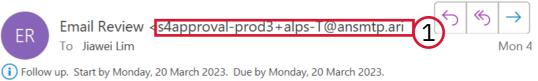




Contract Email Notification

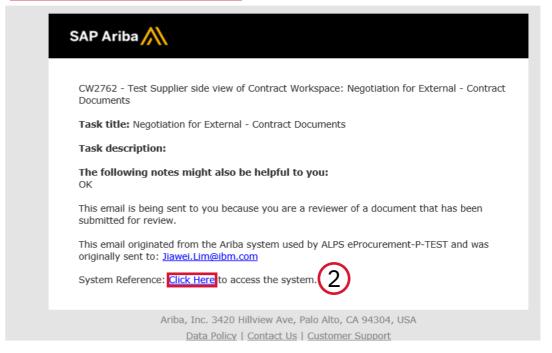
- Once ALPS has awarded your bid and sent out the contract, the negotiation process may be initiated, and you would receive an email from s4approval-prod3+alps-T@ansmtp.ariba.com with the contract attached. Download/read the contract.
- 2 Click on the Hyperlink in the email to proceed

[EXTERNAL] CW2762 - Test Supplier side view of Contract Works



If there are problems with how this message is displayed, click here to view it in a web browser.

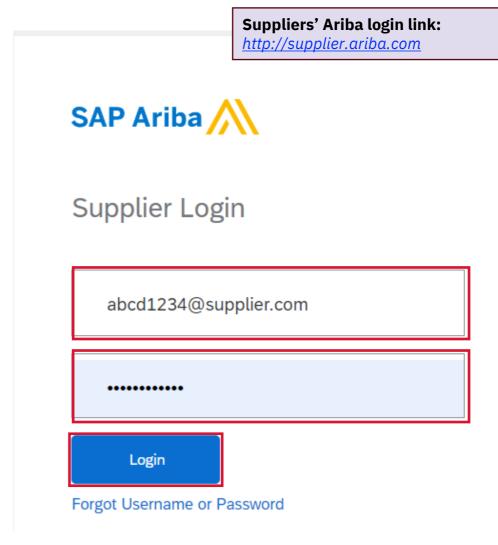






Logging in to Ariba Contracts

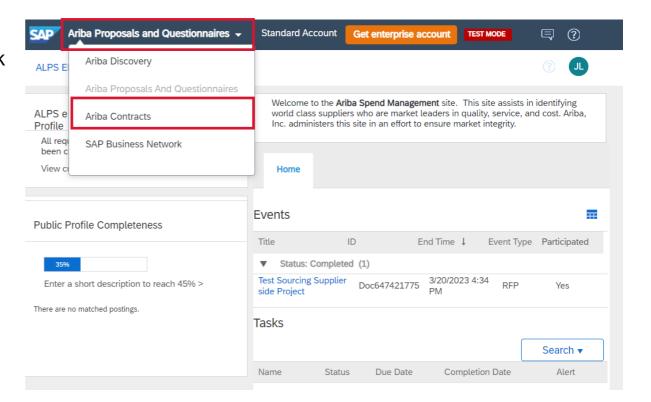
3 Fill in your login credentials and click on the "Login" button.





Transitioning to Ariba Contracts

4 Alternatively, if you are already logged into Ariba, click on the top left-hand corner of the screen and then click on the "Ariba Contracts" dropdown.

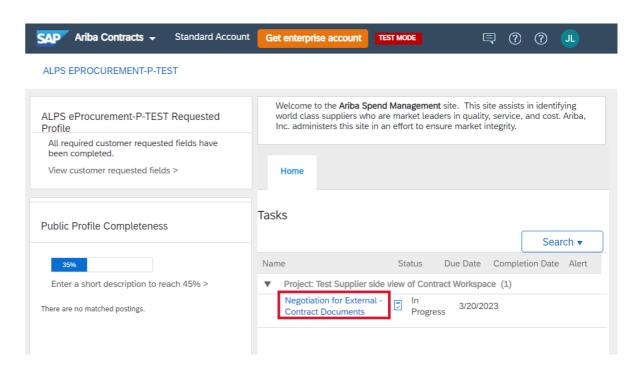




Ariba Contracts

After logging in/ transitioning to Ariba contracts, you would see all your contracts in the Tasks Section.

5 Click on your awarded contract to access it





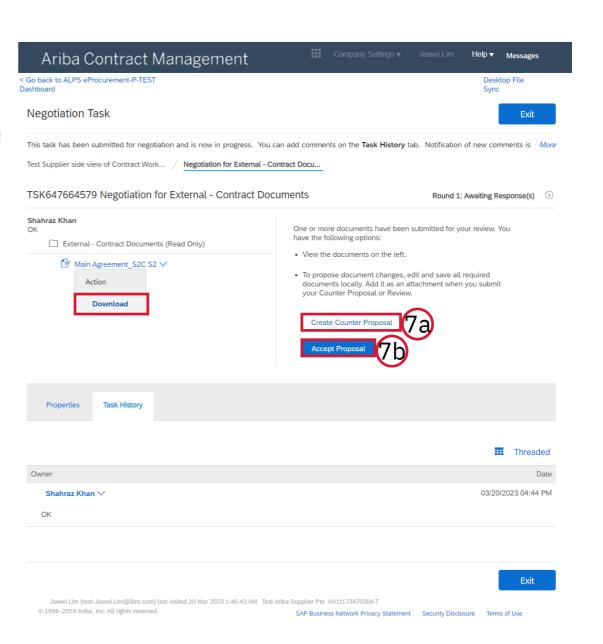
Ariba Contracts

After clicking on the task:

6 If you had not downloaded the contract from email, you may download it by clicking on the contract in the External – Contract Documents (Read Only) Section.

On this page, you would also see the option to:

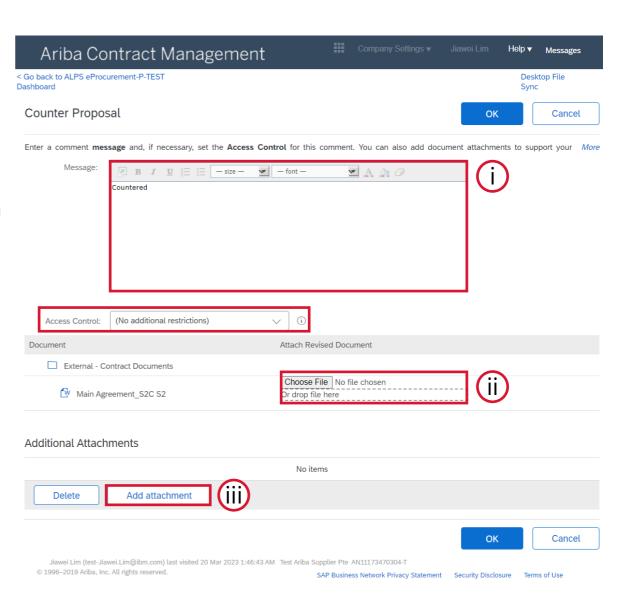
- (7a) Create Counter Proposal
- 7b Accept the proposal





Counter Proposal

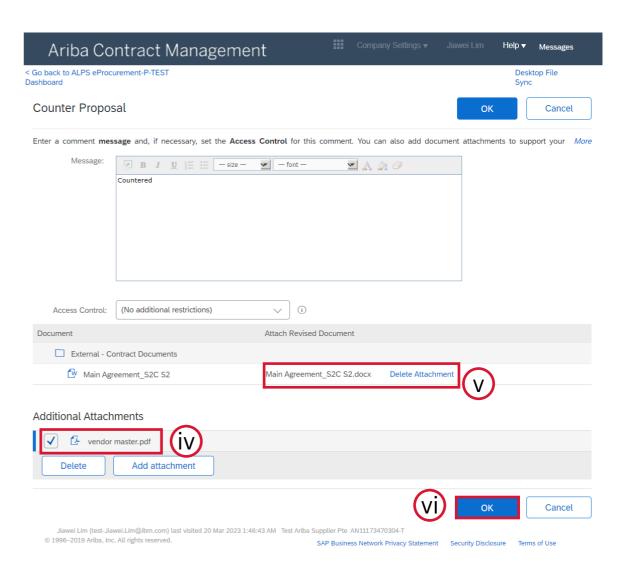
- 8 If you clicked on the "Create Counter Proposal" button:
- Enter a comment message, and if necessary, set the Access Control for the comment
- ii. Upload the revised contract document under the Attach Revised Document Section by clicking on "Choose File"
- iii. Add any additional supporting documents in the Additional Attachments Section by clicking on the "Add Attachment" button





Counter Proposal

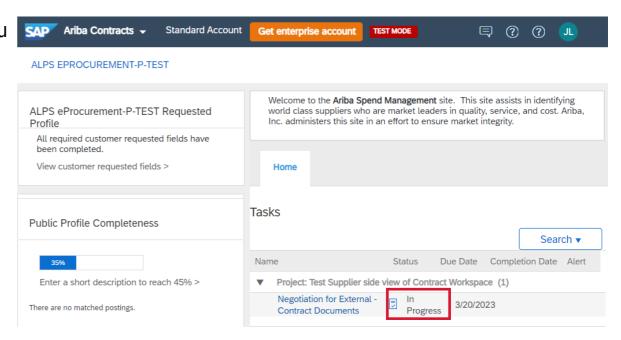
- (8) If you clicked on the "Create Counter Proposal" button:
- iv. After uploading all additional documents, mark the check box beside the file
- Ensure that the attached revised contract is correct, click on "Delete Attachment" and reupload a new file if you need to make further amendments
- vi. Click on the "OK" button to proceed





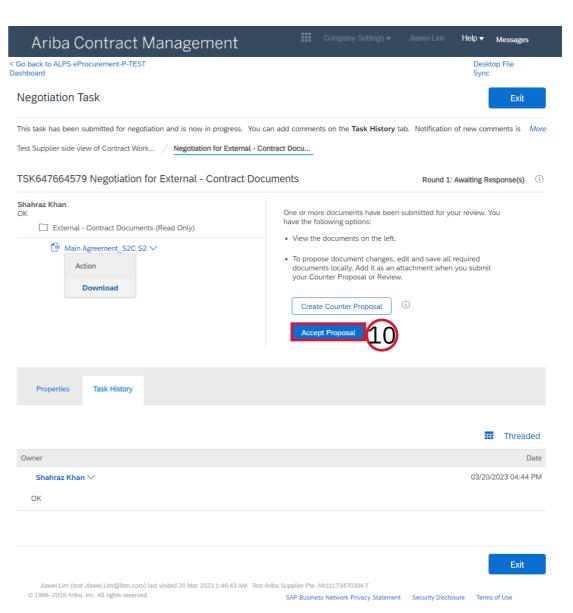
Counter Proposal

After successfully submitting your counter proposal, you will see on the Ariba Contracts landing page that the status of the contract is "in progress".





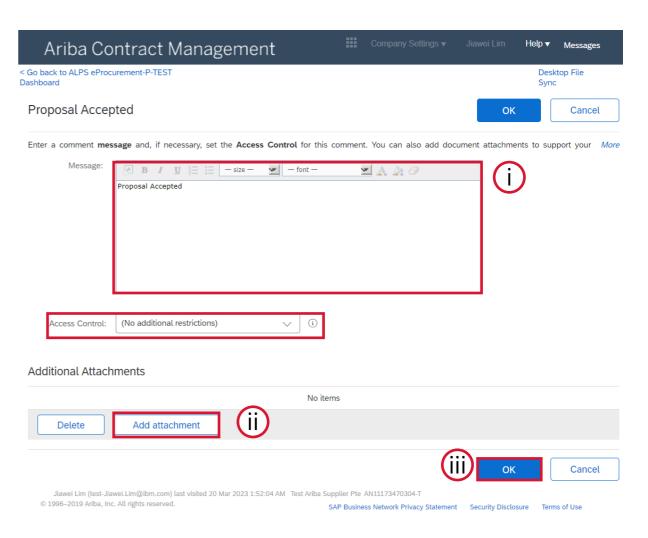
Proposal Acceptance





Proposal Acceptance

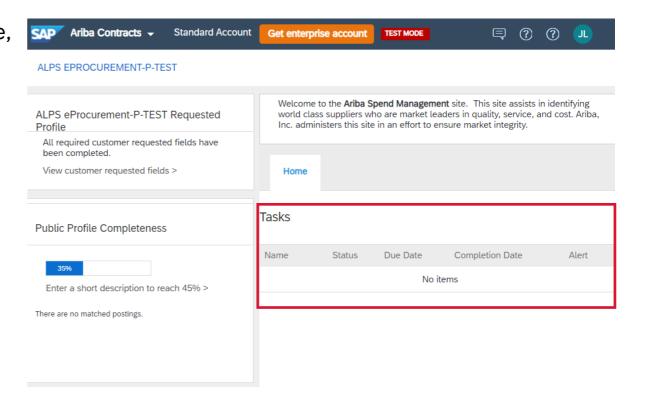
- 11 If you clicked on the "Accept Proposal" button:
- Enter a comment message, and if necessary, set the Access Control for the comment
- ii. Add any additional supporting documents in the Additional Attachments Section by clicking on the "Add Attachment" button.
- iii. Click on the "OK" button to proceed





Proposal Acceptance

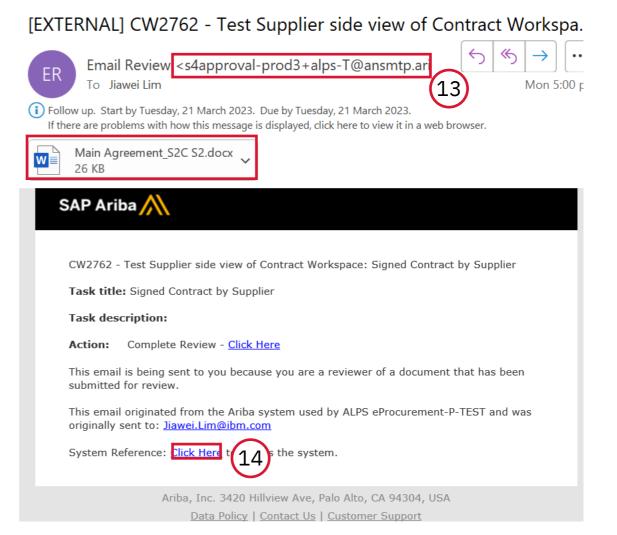
After successfully submitting your proposal acceptance, you will see on the Ariba Contracts landing page that there will be no items remaining.





- Once ALPS has accepted the proposal acceptance, you would receive a contract review notification email from s4approval-prod3+alps-t@ansmtp.ariba.com
- (14) Click on the Hyperlink in the email to proceed

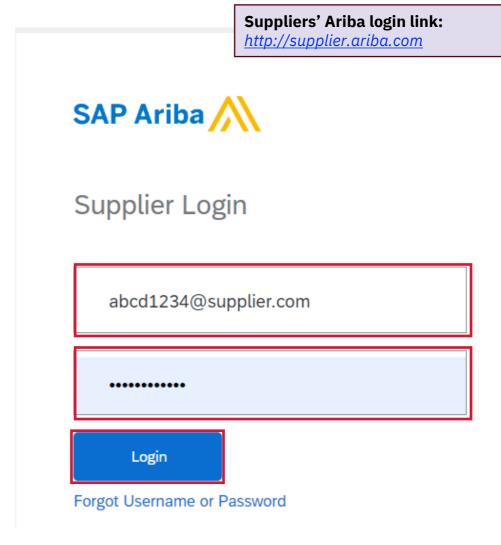
*Note: In addition to the complete review email, you may also receive a second email from ALPS' e-signature provider requesting your signature





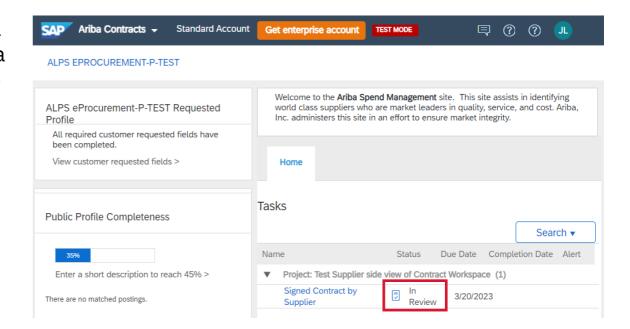
Logging in to Complete Review

Fill in your login credentials and click on the "Login" button.



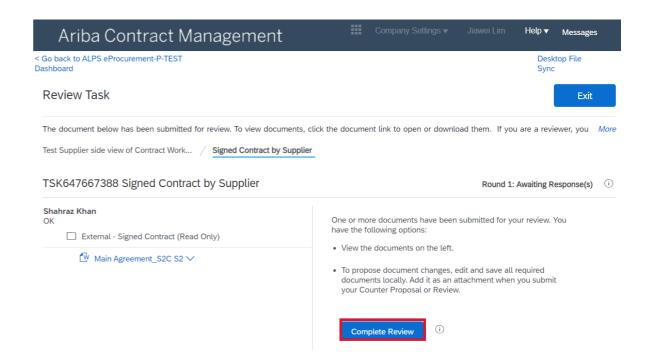


After successfully logging in to Ariba Contracts, you will see a new task with a status of "In Review" on the Ariba Contracts landing page in the Task Section. Click on the task to complete the reviewing process.



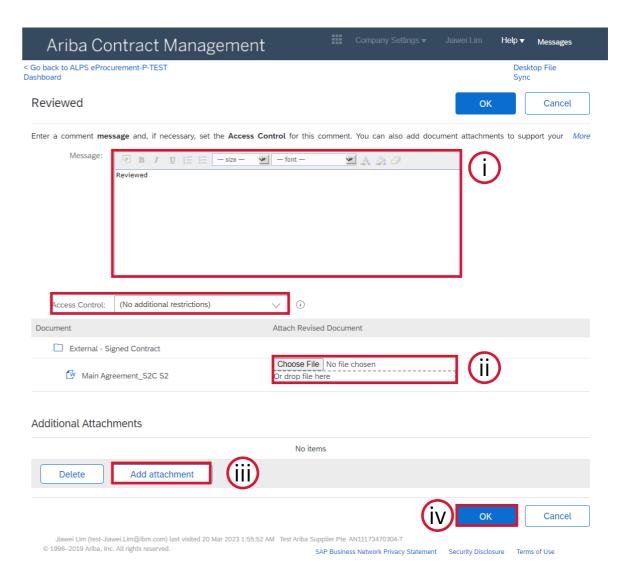


After clicking into the task, click on the "Complete Review" button to proceed.



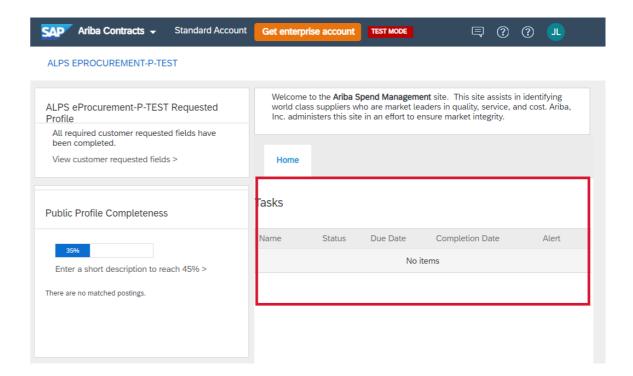


- 18 After clicking into the "Complete Review" button:
- Enter a comment message, and if necessary, set the Access Control for the comment
- ii. Upload the signed contract in the Attach Revised Document Section by clicking on "Choose File"
- iii. Attach any supporting documents under the Additional Attachments Section by clicking on "Add Attachment"
- iv. Click on "OK" to proceed





19 After clicking the "OK" button, your task would be cleared, and no items would be reflected on the Ariba Contracts landing page.



SAP Business Network Discovery

Receive qualified leads

A quick 5 minute registration will activate qualified leads sent right to your inbox

Save time

Get in front of buyers when they are actively looking for new suppliers

Sell effectively

Take advantage of the SAP Business Network community to get in front of buyers you're not already working with

Win new business

Tap into \$5 billion of new opportunities posted annually

Increase interactivity

Communicate with buyers and prospects in real time



Enablement Orders $^{\prime}9.7M_{\text{USD}}$ Invoice aging

Supplier mobile app

SAP Business Network Supplier mobile app helps suppliers take their business on-thego. Regardless of the account type, suppliers can stay connected with their customers on their iPhone or Android devices.

Key mobile app features

- Get real-time notifications
- Create documents on-the-go
- Find documents fast
- Improve invoice visibility

With quick and easy biometric login and availability in over 24 languages, the mobile app is the best way to be more responsive and better informed.

LEARN MORE











Contact & Support

Business Related Questions

Contact ALPS procurement staff who publish the sourcing events

SAP Business Network Related Questions

- Help Center access via account or <u>click here</u>
- Standard Account Specific Documentation
- SAP Business Network Supplier Training Page



Account Related FAQs

Issue:

What are the common issues when registering an account?

Answer:

The following list describes common registration issues and how to resolve them:

- <u>Duplicate username</u>: You can access your existing account or create a new user account with a unique username by deselecting the Use my email as my username box under the Email field. Your username does not need to match your email address.
- <u>Duplicate D-U-N-S (Data Universal Numbering System) number</u>: You can leave the DUNS Number field empty during registration or contact the administrator of the account that already uses the same number. You can also add your D-U-N-S number on the Marketing tab of your Company Profile after registration.
- Account already merged when registering with an existing account: This occurs when you try to link to a sourcing buyer with an account that is already
 used on the buyer's site. You can contact your buyer to find the linked account and deactivate any duplicate account(s). Alternatively, you can create a
 new account.
- <u>Different username and password expected when registering with an existing account</u>: This occurs when you try to link to a sourcing buyer with an account that is different from the accounts used by others in your company. You can try to find the existing account by contacting your colleagues and/or the buyer. Alternatively, you can create a new account.
- <u>Duplicate Account Warning</u>: "We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account.": An account very similar to other ones that were created in the past is being created. Ariba shows this warning message to try to prevent users from creating duplicate accounts.
- <u>Error: "There has been an issue connecting to the Sourcing Server. Please try to connect to the service later."</u>: If you experience this error repeatedly, there is a conflict between information in the registered account and in the sourcing buyer's site. Your buyer might have some of your account information stored in a different account. Contact Ariba Customer Support to review the possible conflicts.

Account Related FAQs

Issue:

When trying to register for SAP Ariba Sourcing and access a sourcing event, the system displays the following error:

"The username and password entered has already merged to another Ariba Sourcing user account"

Resolution:

Depending on how you would like to proceed, there are two solutions to this issue:

- 1. Create an alternate username by clicking Sign Up in the event invitation. Your new username will need to be different than any existing registered username. If not, you will receive a user already exists error message. Keep in mind that if you choose this solution, you will have two separate accounts.
- 2. If you don't want to create a new account, contact your buyer and have them invite your existing account.

Issue:

I receive the error message below when trying to register a new user account.

"Error: User already exists. Please enter a different username"

Resolution:

Business Network requires that all usernames be formatted like an email address, but they do not have to be a valid email address. For example, if your username of example@ariba.com was not accepted, you can try using example1@ariba.com.

Question:

Can my company have multiple accounts?

Answer:

Your company can have multiple Ariba accounts, depending on your business needs. For example, if your company has several locations around the world, you might want a separate account for each region. Most companies choose to have one account with multiple customer relationships, which provides a centralized location to maintain their company profile information and all of their customer relationships.

Other FAQs

Question:

How do I access a sourcing event?

Answer:

You can access a sourcing event to which you have been invited in two different ways:

- By registering via the invitation email that the buyer sends
- By going to the Ariba Proposals & Questionnaires page (log into your account and click the app dropdown menu in the upper-left corner of the application and select Ariba Proposals & Questionnaires)

If the event you are looking for is not listed on the Ariba Proposals & Questionnaires page, please see Why can't I find an event? for troubleshooting steps. Keep in mind that to participate in a sourcing event, you must be invited by a buyer. If you have not been invited, please reach out to the buyer to request an invitation.

Question:

Why can't I find an event?

Answer:

There are a number of reasons you may not be seeing a sourcing event your company was invited to. Below are various scenarios that may apply:

- 1. Did you receive an event invitation in your email inbox?
- 2. Did you log in to the correct account?
- 3. Do you have permissions to see the page?
- 4. Is your user activated? Is your profile approved?
- 5. Are you on the SAP Ariba Sourcing solution?
- 6. Is the event in Open status?
- 7. Did you complete the Customer Requested Profile?
- 8. Are you locked out of the event?
- 9. Are you directed to a blank page when you click on an event within your account?

Other FAQs

Question:

I am not receiving any email notifications even though I am expecting them.

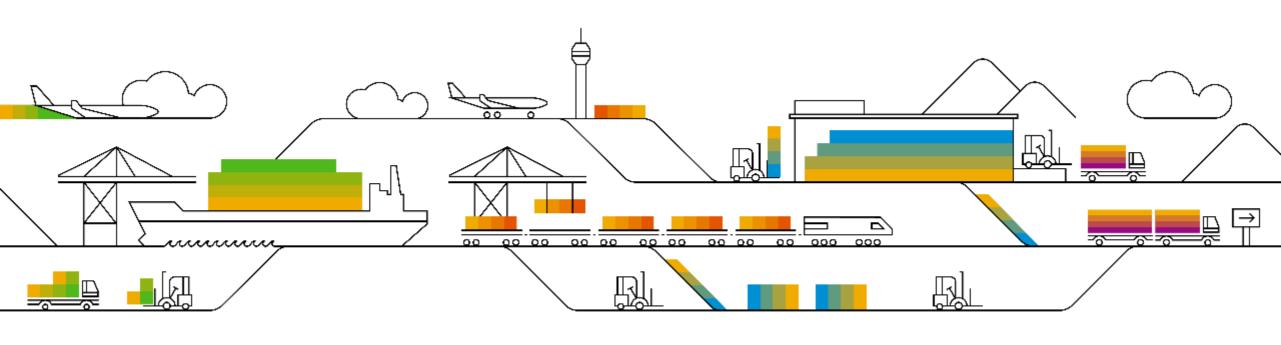
Answer:

It could be that the email notifications have gone to your spam or junk folder or that your company IT blocks Ariba.com

Thank you.







SAP Business Network Account Type

What is an SAP Business Network, Standard Account?

- Basic Account that gives you access to SAP Business Network
- Receive interactive email purchase orders
- Send electronic documents through SAP Business Network
- No fees
- Intended for low volume suppliers





Standard Account

Designed to make transactions simple, suppliers can stay on top of buyer needs even with limited eCommerce experience.

Standard account is ideal for reviewing and sending documents, publishing electronic catalogs, and more.

FREE FOR ANY SUPPLIER

- No document related fees or transaction limits
- Receive & respond to POs with electronic documents (e.g. Order Confirmations, Ship Notices, Service Sheets or Invoices)
- Check document status updates
- Manage catalogs

CENTRALIZED ACCESS

- Online portal and supplier mobile app to access all relevant information & documents
- Receive real-time notifications from buyers via email and mobile app push notifications
- Access other SAP Business Network solutions like Discovery* on one single account



Enterprise Account

For suppliers with more advanced needs, an enterprise account may be a better fit.

Enterprise accounts are paid accounts based on usage.

ADVANCED CAPABILITIES

- Automate specific processes with machine-to-machine integration
- Priority support, enablement, and educational training courses
- Archive invoices
- Sales and transaction reporting
- Lead generation capabilities

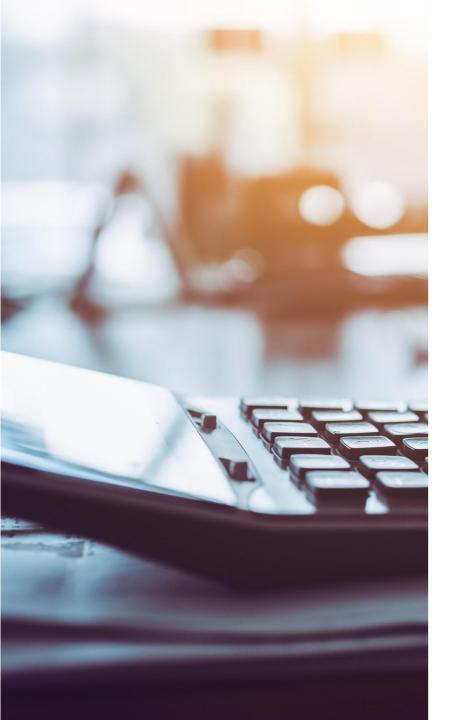
IDEAL FOR

- Suppliers who are more experienced with eCommerce
- Are looking to grow or strengthen their business on SAP Business Network
- Have buyer specific needs that are not supported by standard account

Account Capabilities Comparison

Features	Standard Account	Enterprise Account	
Access	Email notifications/workbench	Online dashboard/workbench	
Company Profile	✓	✓	
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	✓	
Electronic Catalogs	✓ Self-service only	✓	
Document status	Email notifications/workbench	 Workbench with easy access from any browser Topical tabs 	
Legal Archive	Email notification and online download	 Long-term archiving for global compliance (Regional restrictions apply) Capability to mass download invoices for local archiving 	
Support	Online Help Center • Documentation • Training videos • User recommendations or tips	 Support via phone, chat, or email Direct access to enablement experts for onboarding assistance Technical support for configuration and integration assistance Online educational training courses 	
Integration	x	✓	
Reporting	×	√	
Multiple customer relationships	✓	✓	
Multi users	✓	✓	
Mobile App	✓	✓	
Discovery	 ✓ Fees may apply to respond to leads. <u>Click here</u> for more information. *Note: Discovery: Public Sector Postings will be free to respond 	 ✓ Fees may apply to respond to leads. <u>Click here</u> for more information. *Note: Discovery: Public Sector Postings will be free to respond 	
Fees	FREE	Fees may apply, <u>See complete details</u> .	





Fee Schedule for Enterprise Accounts

FREE for all suppliers to join and begin transacting

Two components of the fee schedule: Transaction Fees + Subscription Fees

Chargeable documents: Purchase Orders, Invoices, Service Entry Sheets, and Service Entry Sheet Responses

Supplier Fee Schedule – USD

Transaction fees (billed quarterly)

Less than 5 documents* OR less than USD 50,000	FREE usage	
More than 4 documents* AND more than USD 50,000	0.155% of transacted volume for relationships without Service Entry Sheets	
*only POs, invoices, service entry sheets, and service entry sheet responses in at least one	0.35% of transacted volume for relationships with Service Entry Sheets	
customer relationship annually	Capped at USD 20,000 per customer relationship	



Subscription fees (billed annually)



Annual Document Count across <u>all</u> customer relationships	Subscription level	Annual Fee
Up to 4 documents	Premium	USD 0
5 to 24 documents or < USD 250,000	Bronze	USD 50
25 to 99 documents and > USD 250,000	Silver	USD 750
100 to 499 documents and > USD 250,000	Gold	USD 2,250
500 and more documents and > USD 250,000	Platinum	USD 5,500

SAP Business Network Fee Schedule – Video Presentation

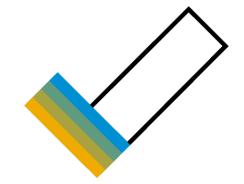


Fees in USD

SAP Business Network Project Scope

In Scope for ALPS with the SAP Business Network:

Purchase Orders

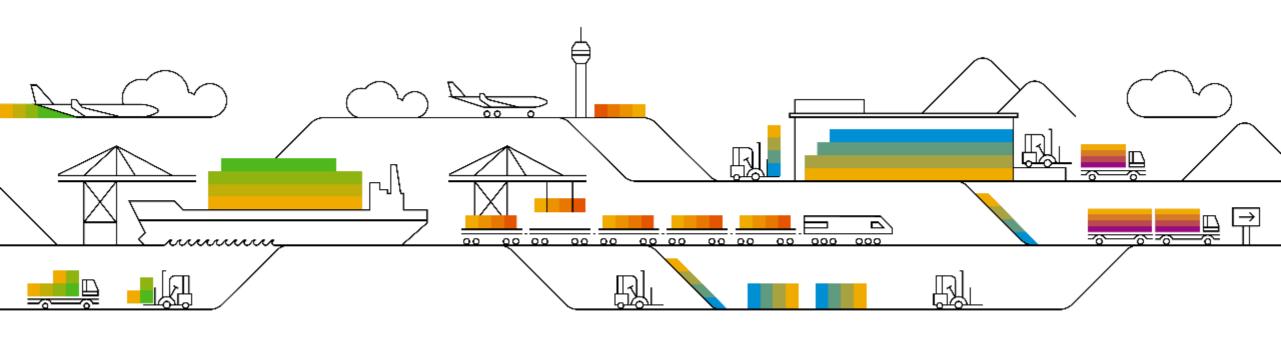


Out of Scope for ALPS with the SAP Business Network:

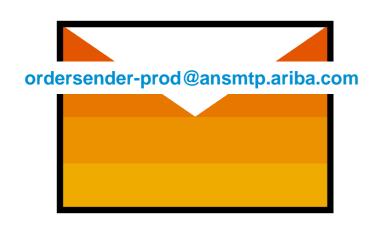
Invoices

Note: Invoice submission for ALPS will remain the same

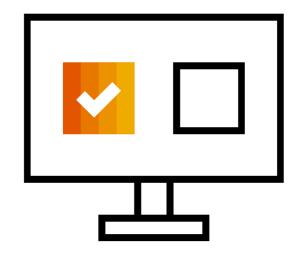




Standard Account Supplier Registration





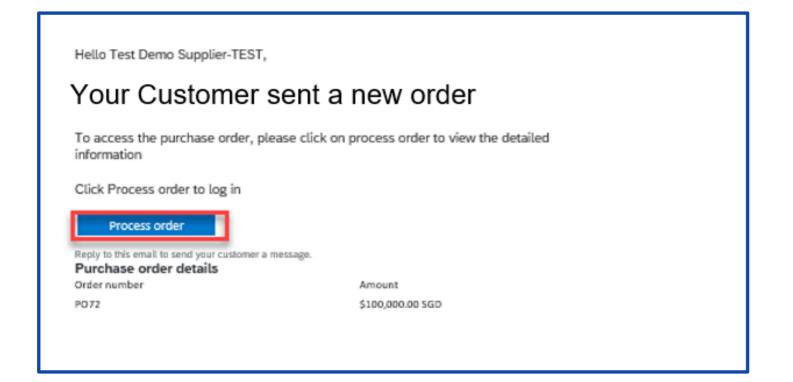


Receive Interactive Email PO

Click The Process Order Button

Sign Up Or Login

Receive Interactive Email Order From Customer



IMPORTANT:

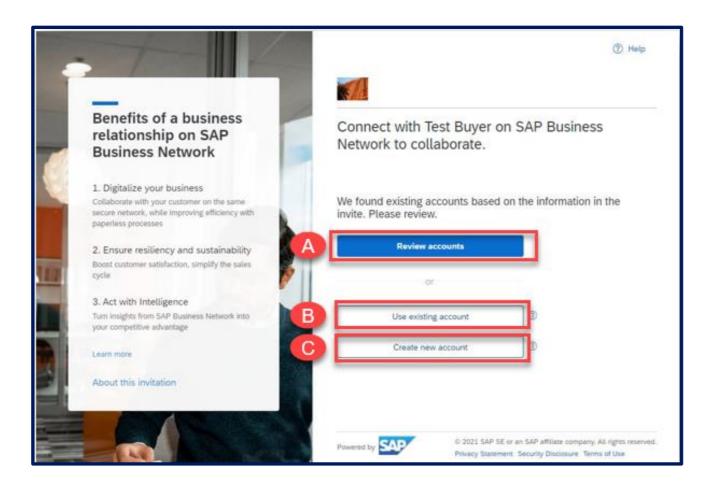
Before You Click The Process Order Button For The First Time:

- 1. Align Internally
- 2. Designate / Know Administrator

To Get Started:

Click The Process Order Button In The PO Interactive Email

Review Accounts, Connect or Sign Up



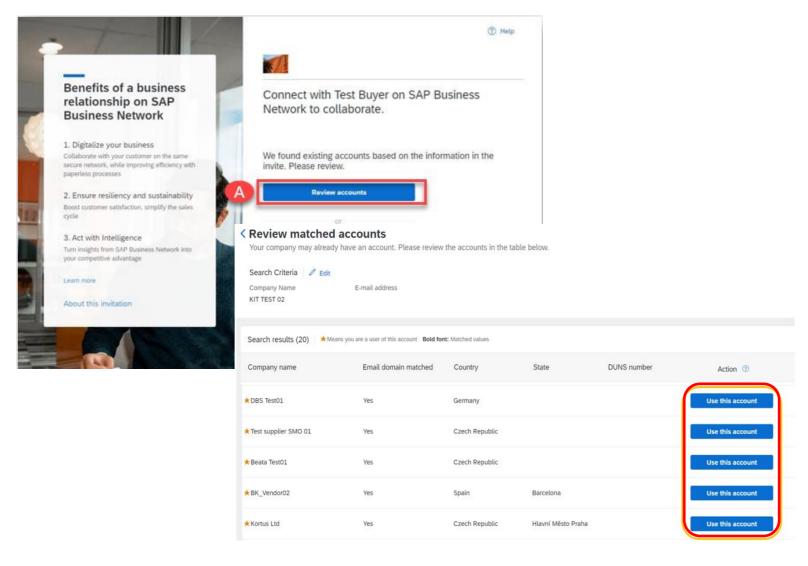
Landing Page

This page invites you to review accounts that might be already existing for your company. You can also connect to an existing account you have access to, or decide to create a new account.

- A. Click Review accounts if you want to check for an existing account for your company
- B. Use your existing Standard or Enterprise Account by clicking on Use existing account
- C. Select the Create new account option to create a new Standard account

Note: If you have an existing Enterprise account but do not want to pay Supplier Fees, we recommend you to create a new Standard account.

A. Review Accounts

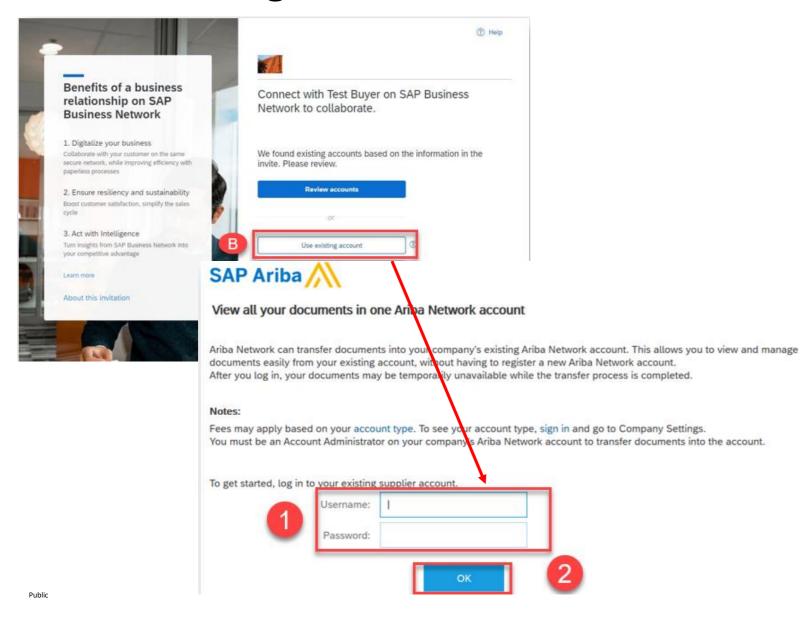


Review Matched Accounts

A. Click Review accounts if you want to check for an existing account for your company

If the system identifies that your company may already have an account, click on *Review accounts* and browse through the proposed list. If you find any match, click on *Use this account.*

B. Use Existing Account



Connect to your Existing Account

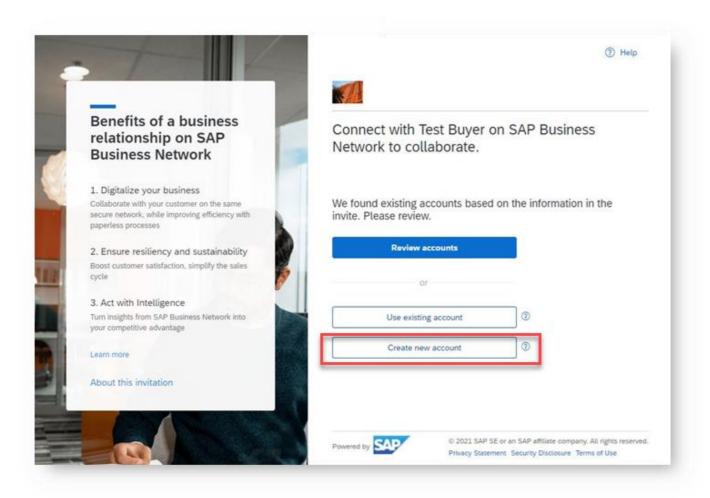
If you know you have an existing account that you would like to use, click on Use existing account.

- Enter your username and Password
- 2. Click OK

Notes:

- You must have Administrator rights to perform this operation.
- Please be aware that using Existing Enterprise Account may incur fees.
- Please be aware that if the Standard Account is registered from the Standard Account PO invitation, then the PO can no longer be merged into an existing account.

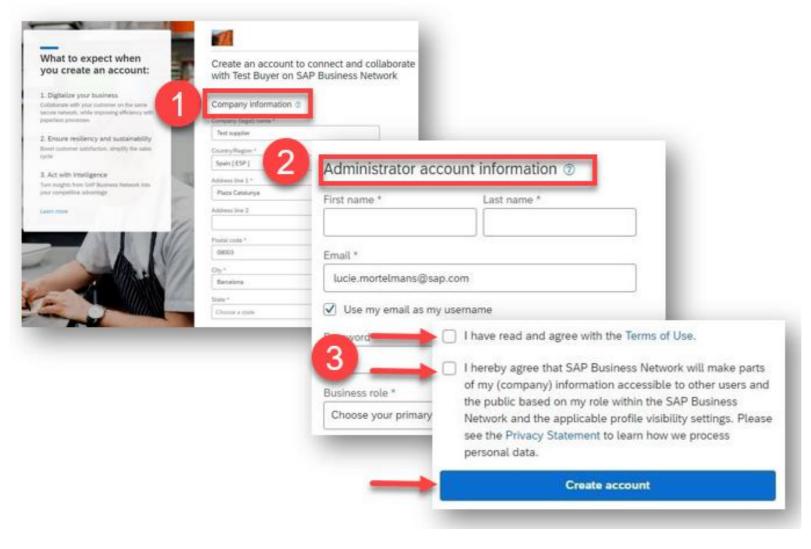
C. Create new account



Create new account

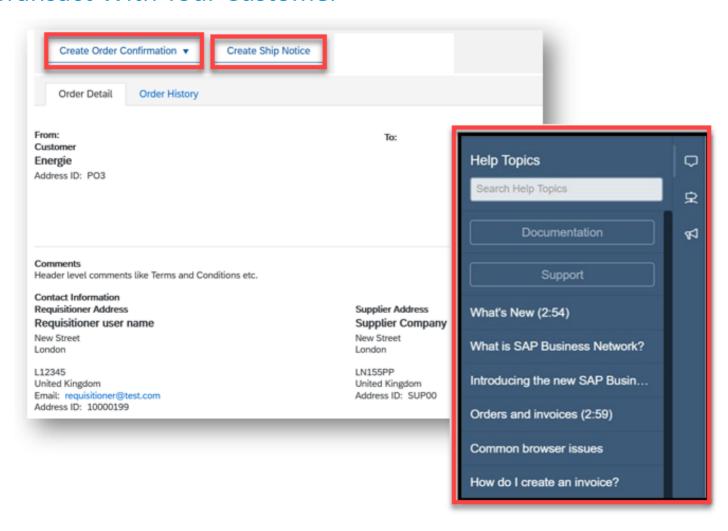
If you need to create a new account, click on *Create new* account

Configure Account, Accept Terms of Use, And Register



- 1. Review your Company Information
- 2. Enter your Administrator Account Information
- 3. Accept Terms of Use and Privacy Statement click on Create account

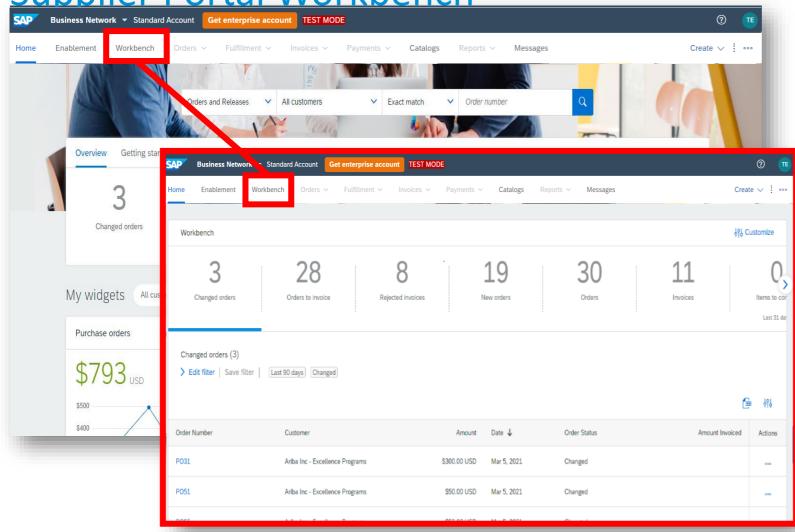
Transact With Your Customer



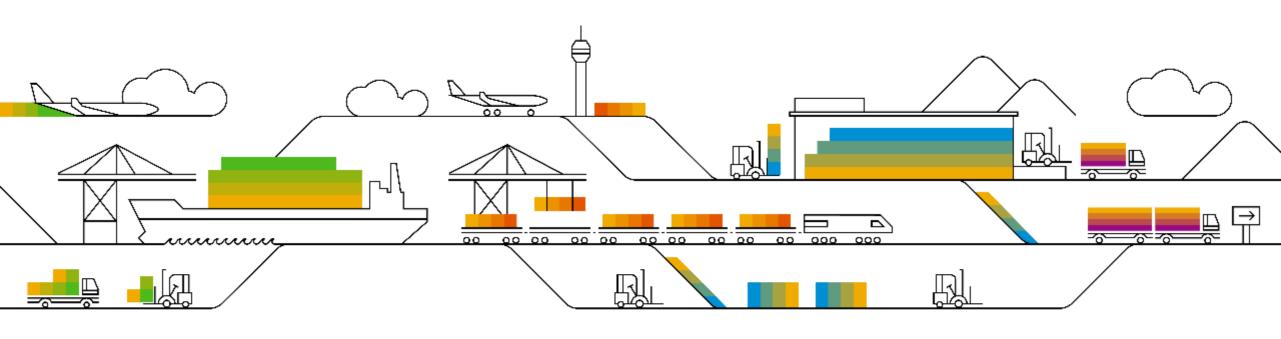
- Click On Create Order
 Confirmation, Create Ship Notice,
 To Get Started
- If You Need Assistance, Please
 Refer To The Articles In The Help
 Center (Right-Hand Side)

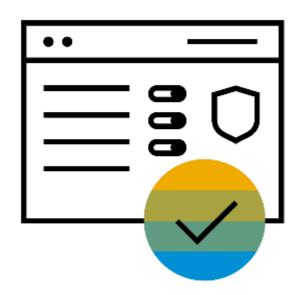
Process The First PO

Supplier Portal Workbench



Access all your received and sent documents in your SAP Business Network Workbench.





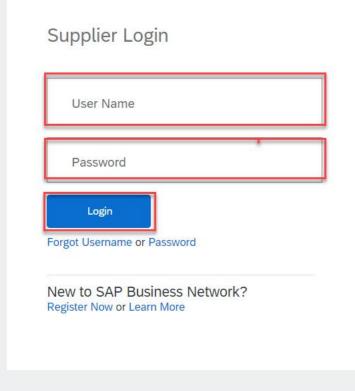
Supplier Log In

Supplier Login





supplier.ariba.com is the URL to access your Business Network Account.



Network Engagement and Adoption Team Webinars



Join us on the Network Engagement and Adoption Team dedicated webinars and learn how to get the most of your SAP Business Network experience with a live questions and answers session. Select your region.

Enter the login details in the respective fields and click the Login button.

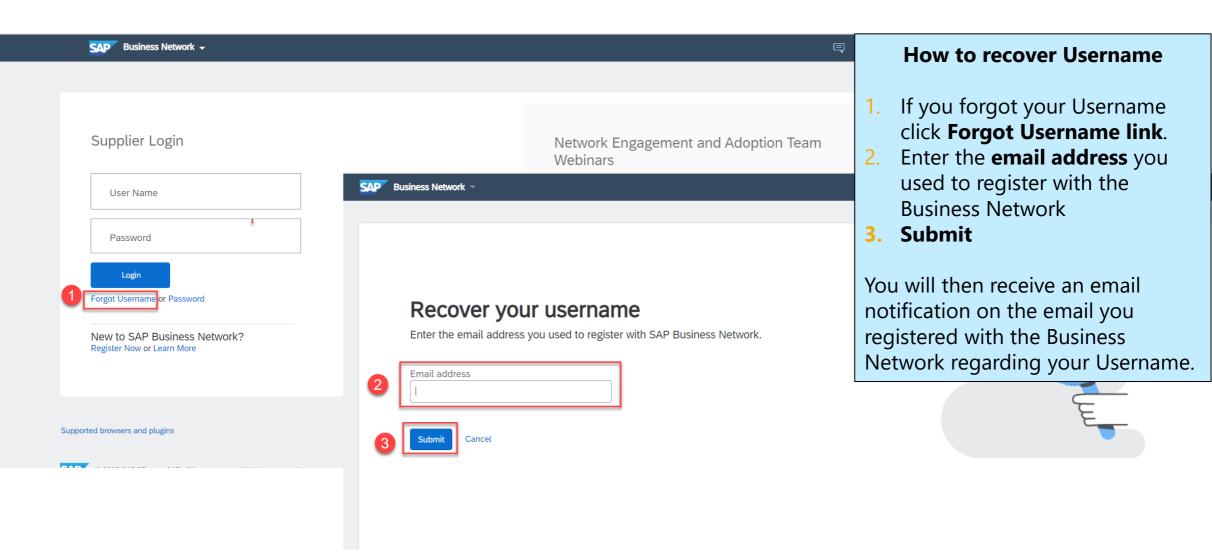
Note: User Name is in email address format

. . .

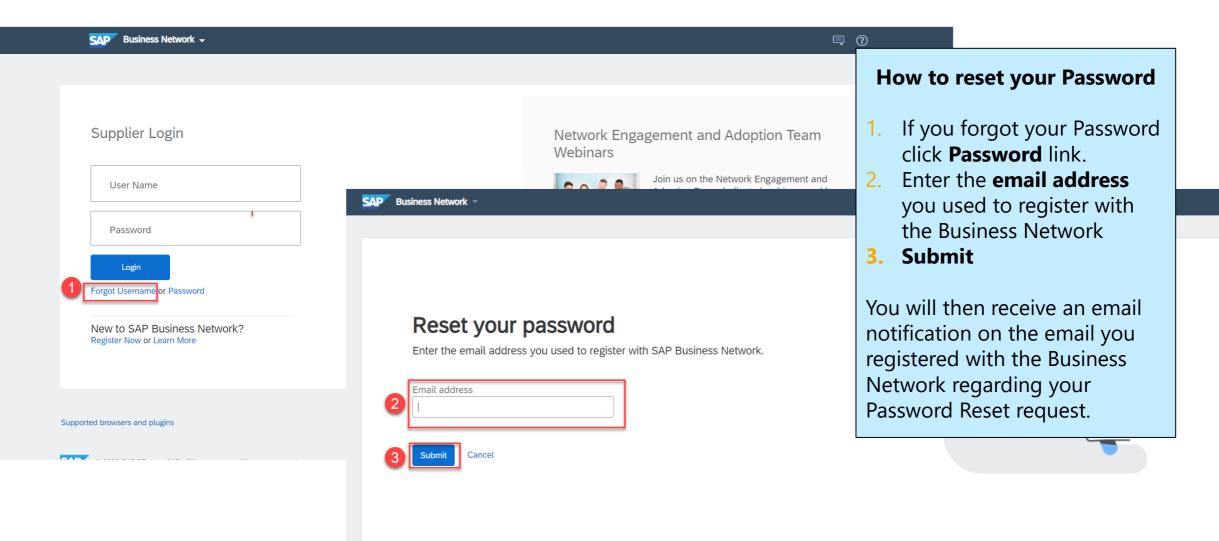
Supported browsers and plugins

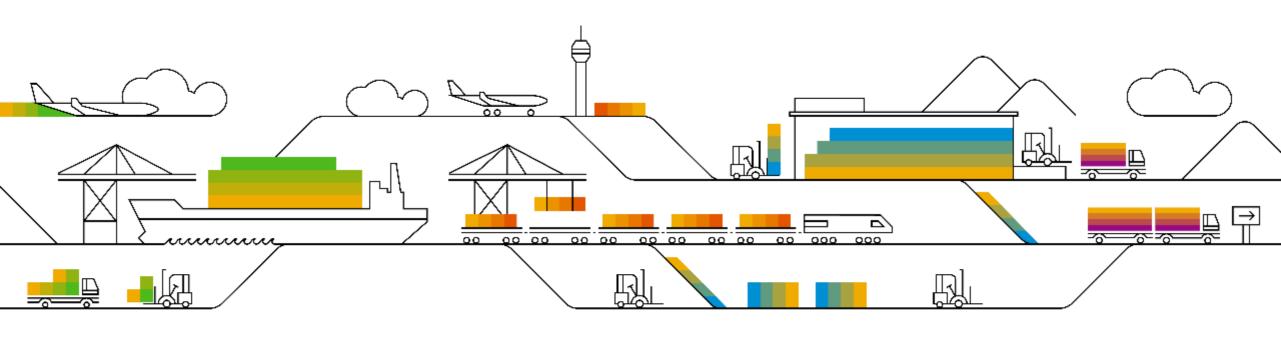
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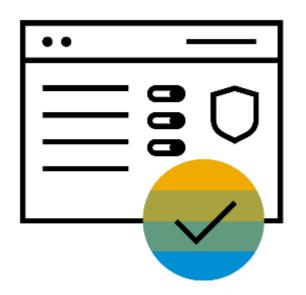
Forgot User Name



Reset your Password







Account Overview

Supplier Homepage

The portal home page includes a new shell bar, menu bar, search bar, configurable tile overview bar, getting started, configurable 'My widgets' section with customer chooser.

Uniform shell bar

New settings and help icon, uniform within SAP, and solution name changed to SAP Business Network

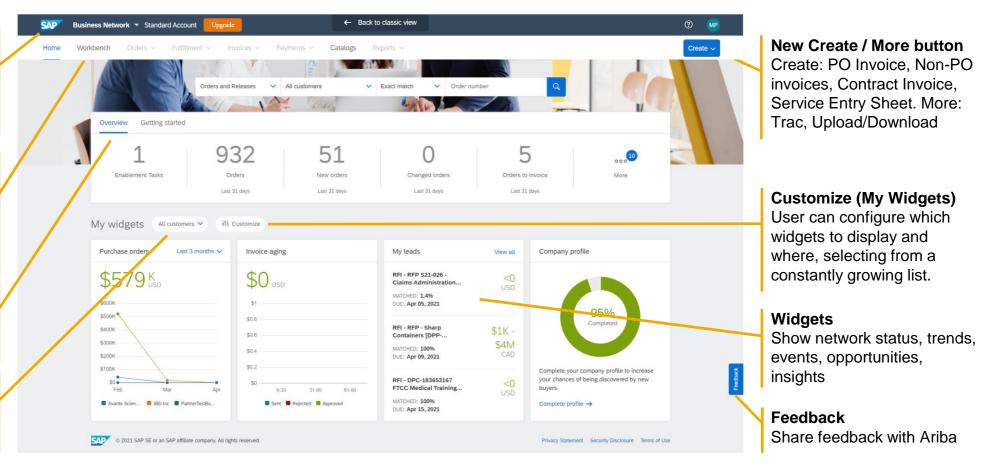
New Menu bar

Removed inbox/outbox, moved menu items under Orders, Invoice and Fulfillment, added new workbench.

Tile bar, Getting started Displays user preferred Tiles, lists Getting started tasks.

Customer chooser

Displays widget information based on selected customers.



For the detailed information about the portal, please visit <u>SAP Business Network New Supplier Portal and Workbench Guide</u>.

Workbench

The new workbench introduces highly configurable tiles and worklists, supported with guided actions. Users can configure which tiles they want to see, in what order, name the tile, configure what documents to display in the worklist, and configure the layout of the worklist. Optimized to the way the user wants to work.

Workbench

Access to up-to 25 user configurable workbench tiles

Tile

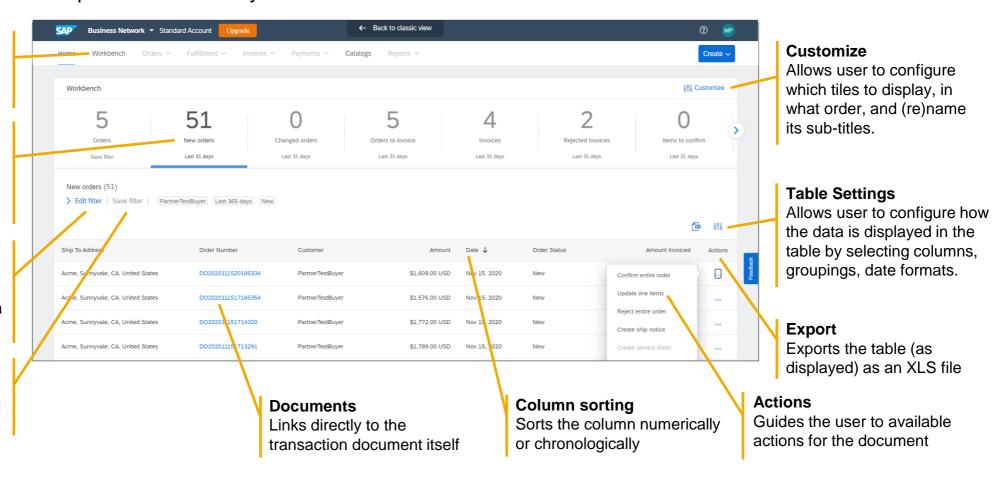
Displays document metric, title, customizable sub-title, and table based on filter criteria and table settings

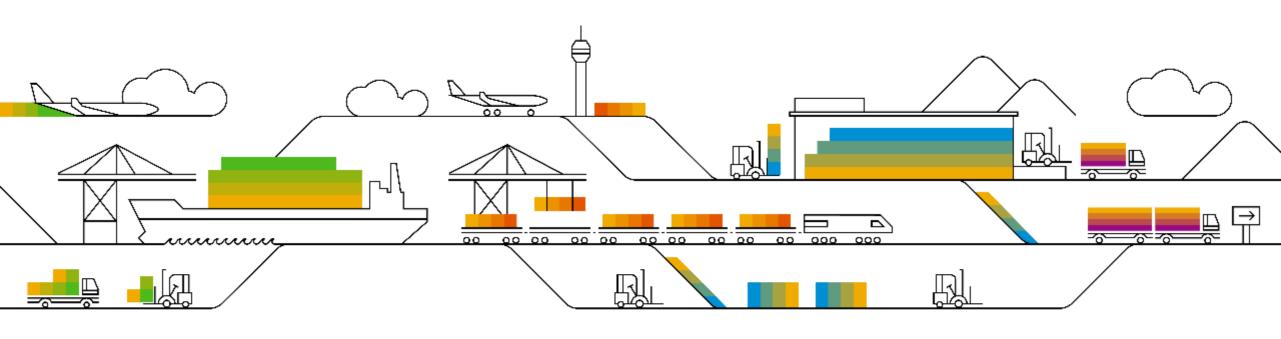
Edit filter

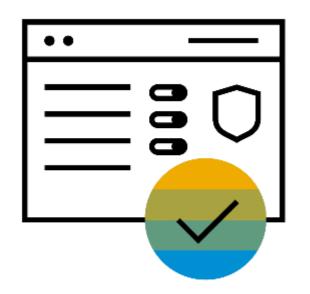
Allows user to configure what is displayed in the table by editing filter criteria for the tile and apply

Save filter

Allows user to save the filter criteria for the tile, and (re)name its sub-title

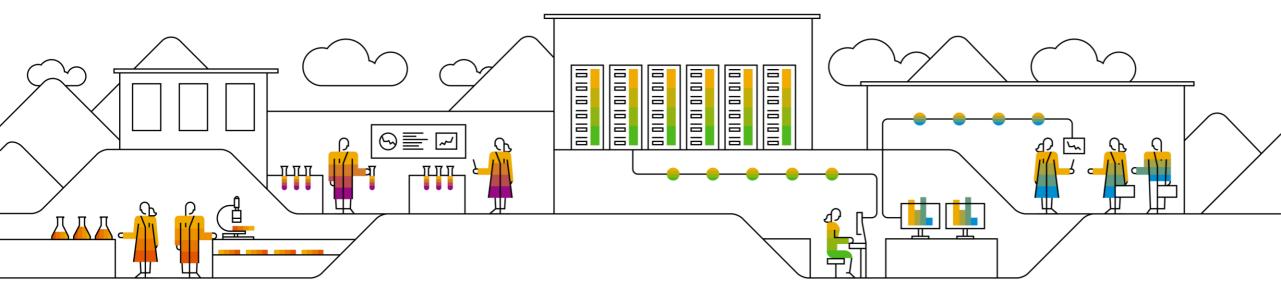






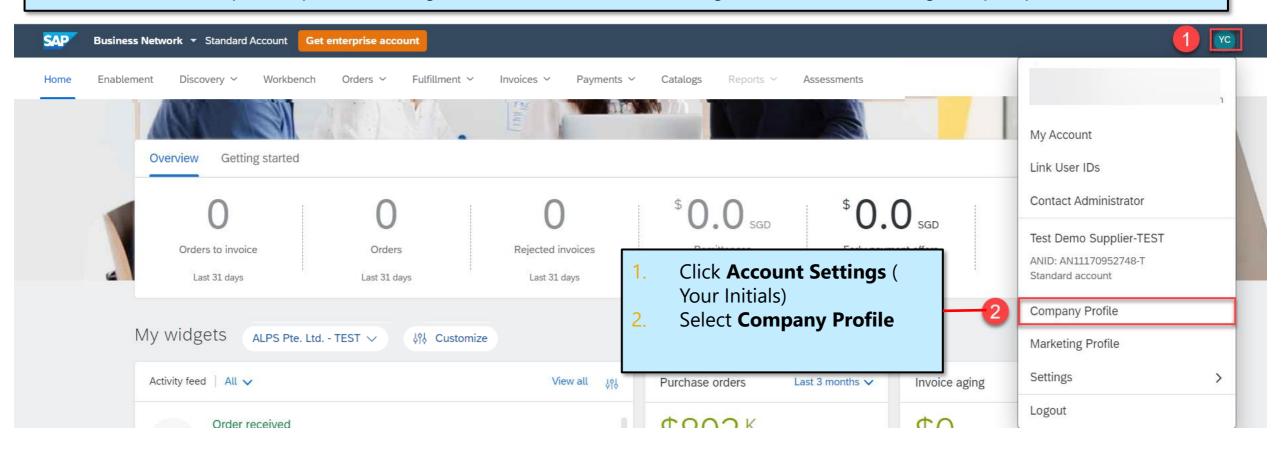
Account Configuration

Complete your Profile



Company Profile

Note: The more complete a profile, the higher the likelihood of increasing business with existing and prospective customer



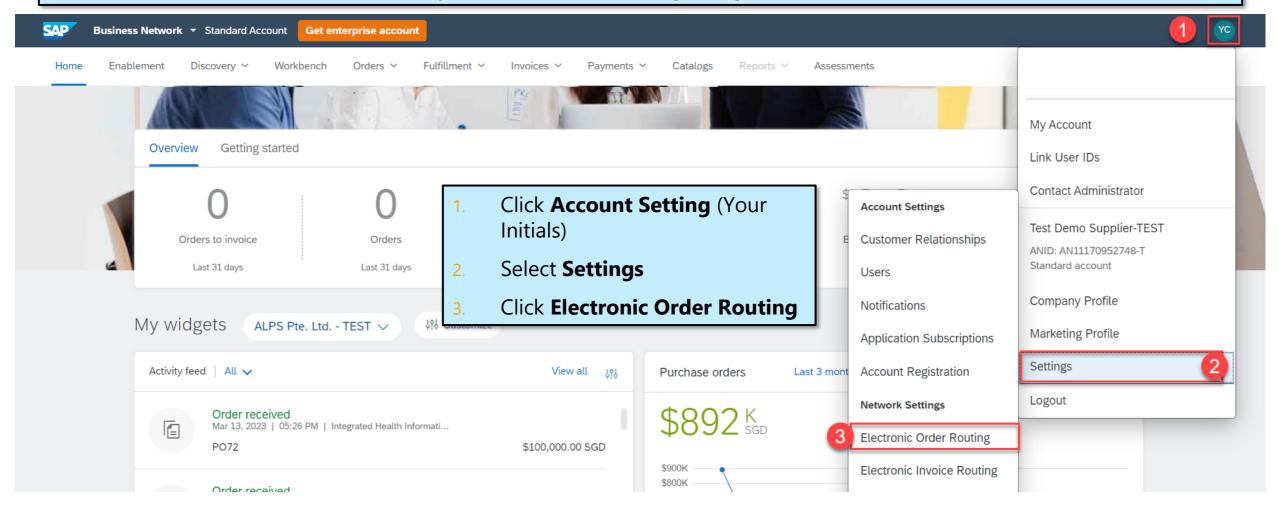
Company Profile

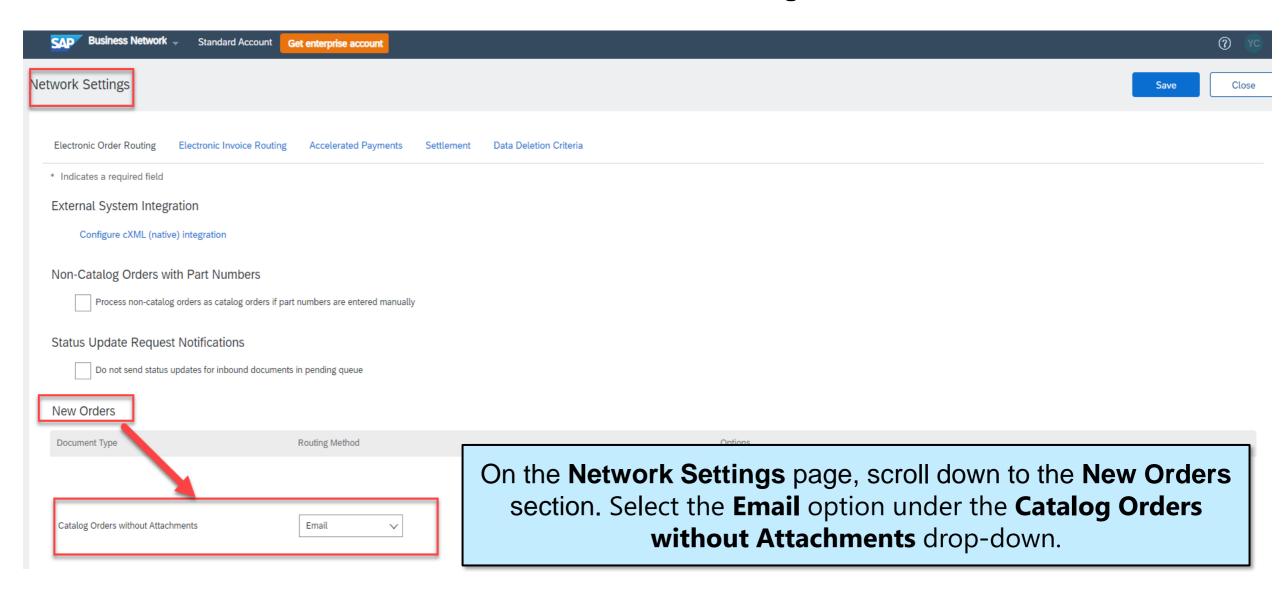
Note: As you complete the company profile, Public Profile Completeness will increase **Business Network** — Standard Account Get enterprise account ? Company Profile Close Save Complete all **Additional Documents** Certifications (1) Basic (4) Business (2) Marketing (3) Contacts suggested fields Public Profile Completeness * Indicates a required field within the tabs to Overview best represent your Commodities company. Test Demo Supplier-TEST **Short Description** Company Name: * Click Save Website Other names, if any: **Annual Revenue** Certifications D-U-N-S Number Networkld: AN11170952748-T (i) **Business Type** Industries **Short Description: Company Description** Characters left: 100 Company Logo Website: http://discovery.ariba.com/profile/AN11170952748-T Share Your Public Profile SAP Ariba Privacy Statement 🗸 Privacy Statement: Click here to get your Ariba badge. Address Find us on Ariba Network Address 1:* 1 DOWNING STREET

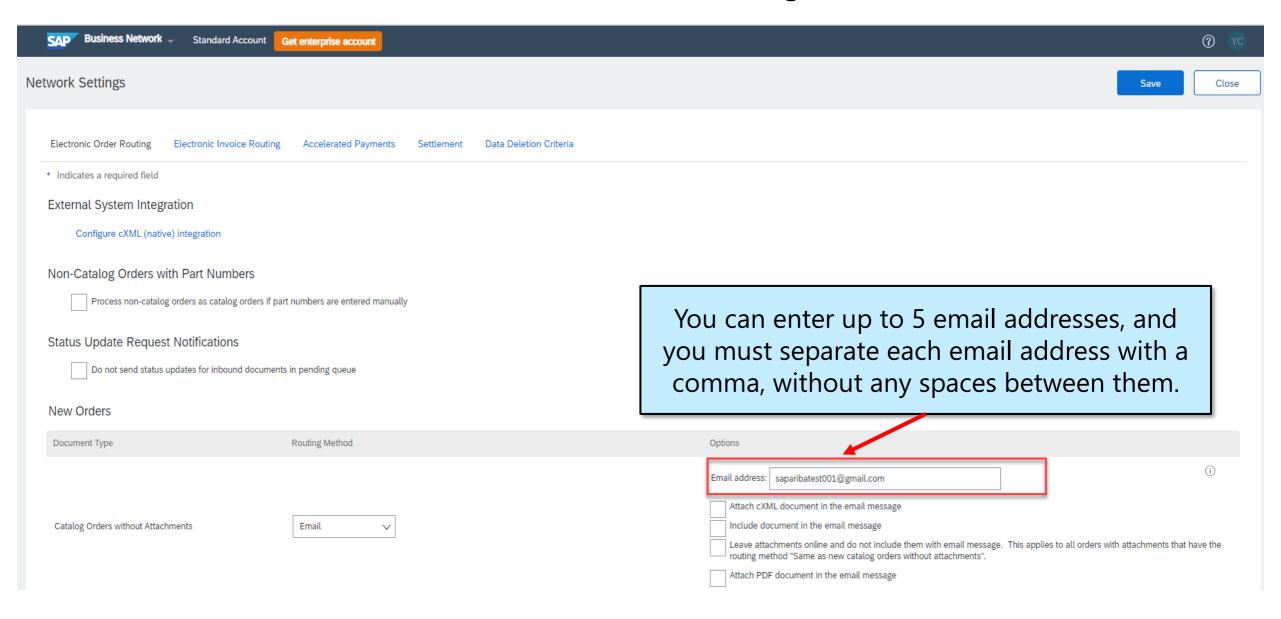
Electronic Order Routing and Notification

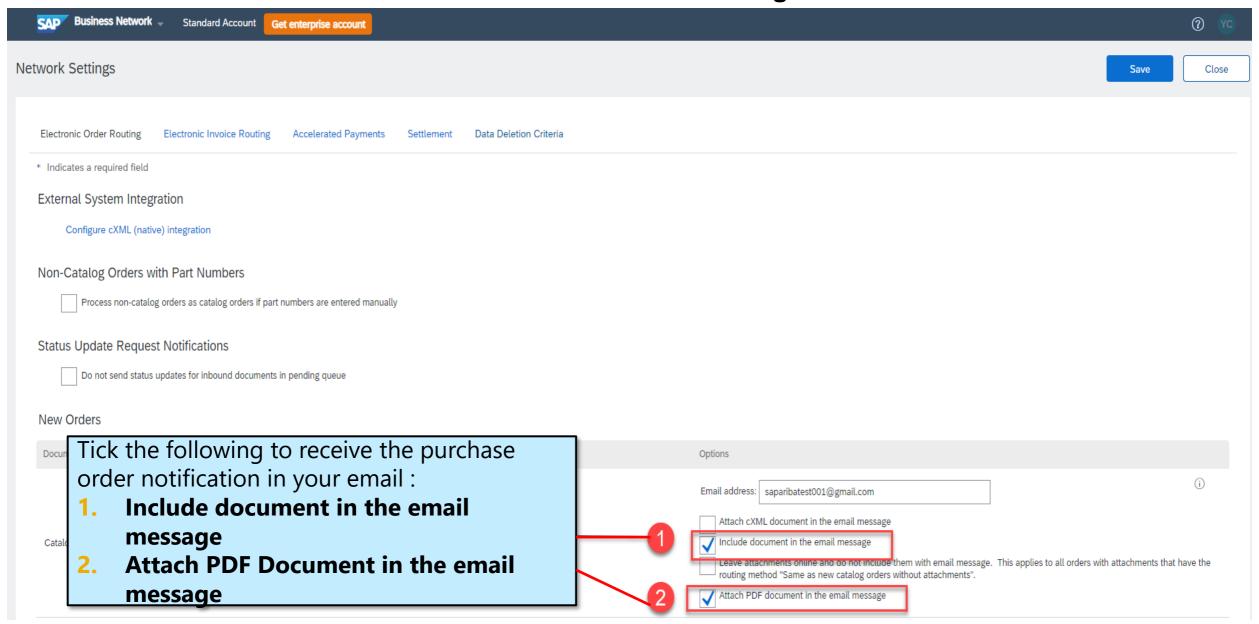


The **Electronic Order Routing** option will ensure you are notified via email as and when a new purchase order is sent by ALPS. You can view the purchase order in your email without having to login.

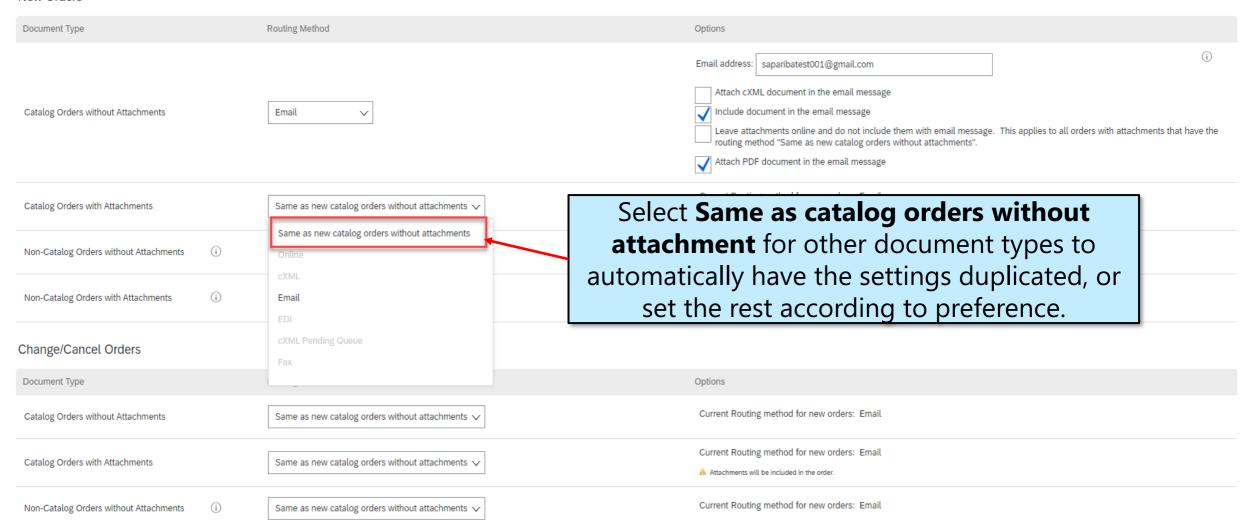






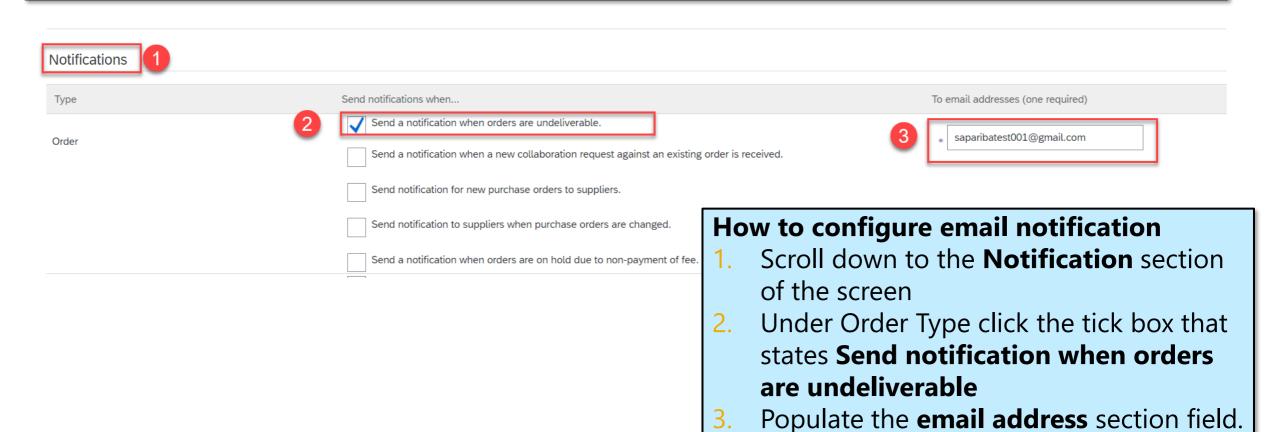


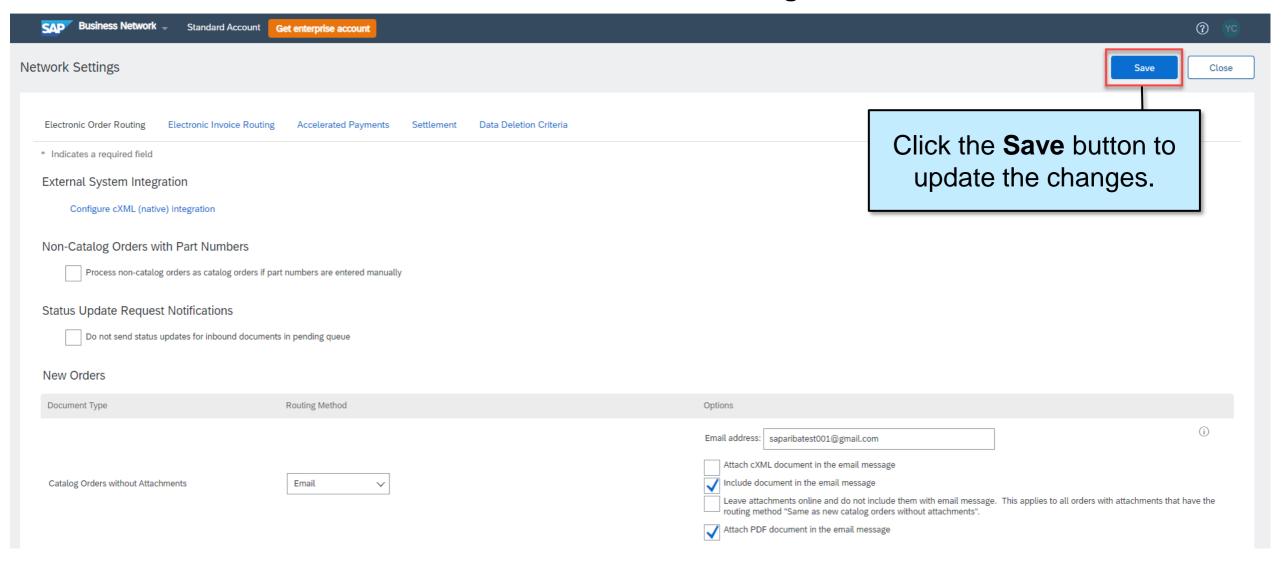
New Orders



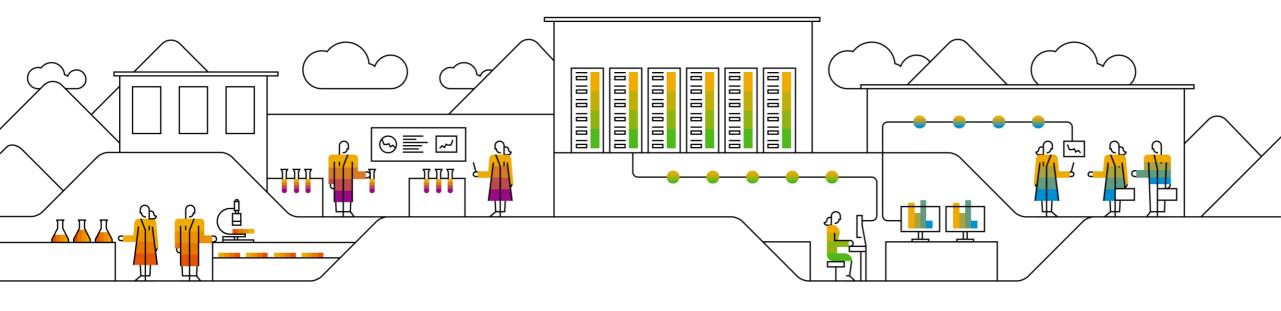
Notifications

On the same screen, you also have the opportunity to configure email notifications.





Creating and Maintaining Sub-users



Administrators and Users



Administrator

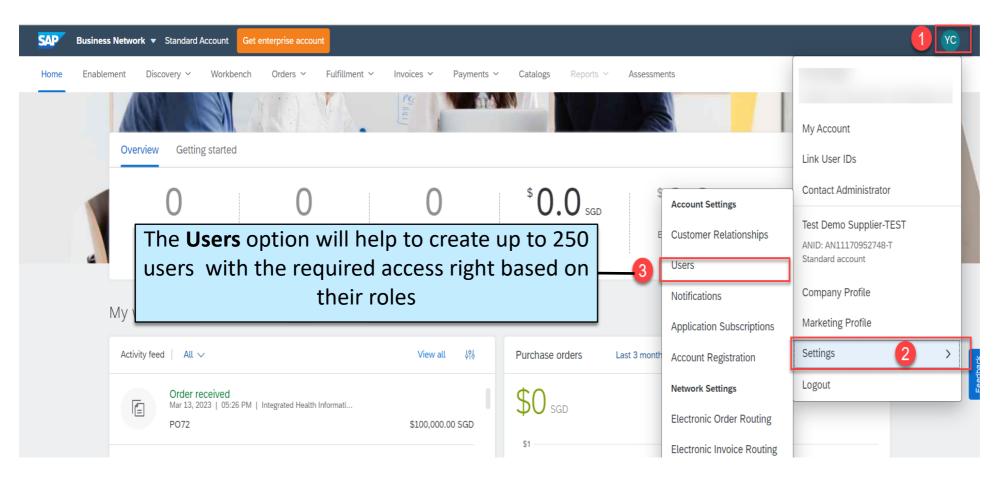
- > There could only be one administrator per account
- Automatically linked to the username and login entered during registration
- Responsible for account configuration and management
- Primary point of contact for users with questions or problems.
- Creates users and assigns roles/permissions

User

- Can have different roles, which correspond to the user's actual job responsibilities
- Responsible for updating personal user information



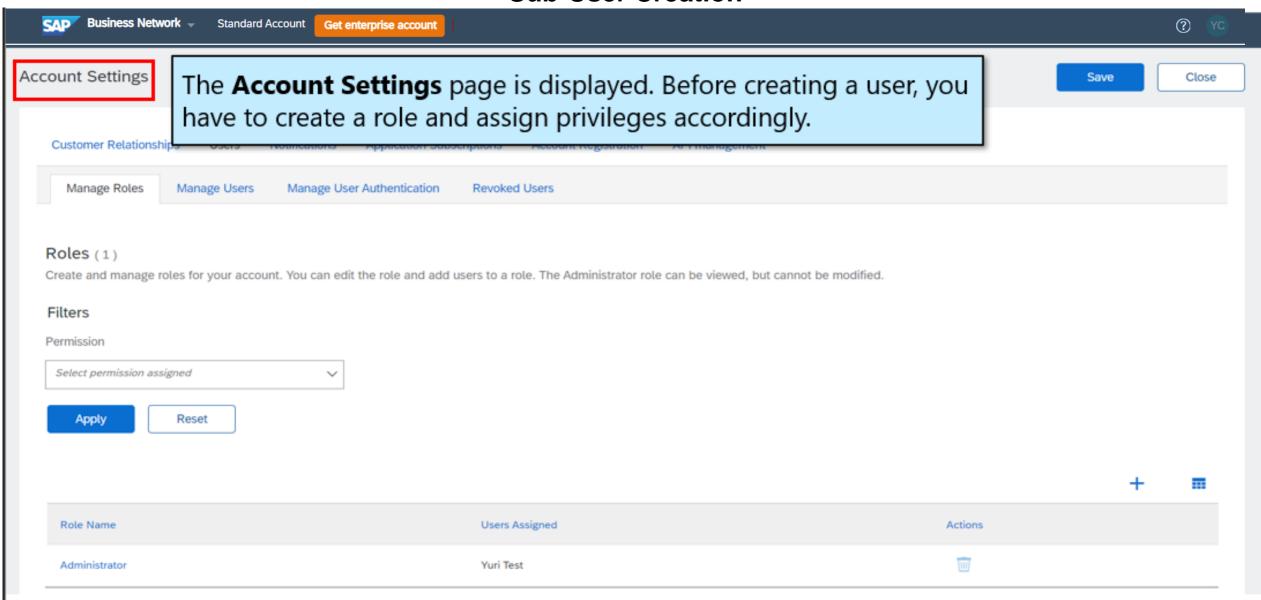
Sub-User Creation



How to create Sub-User

- Click on your initials on the top right corner (Account Settings)
- 2. Click **Settings**
- 3. Click **Users**.

Sub-User Creation



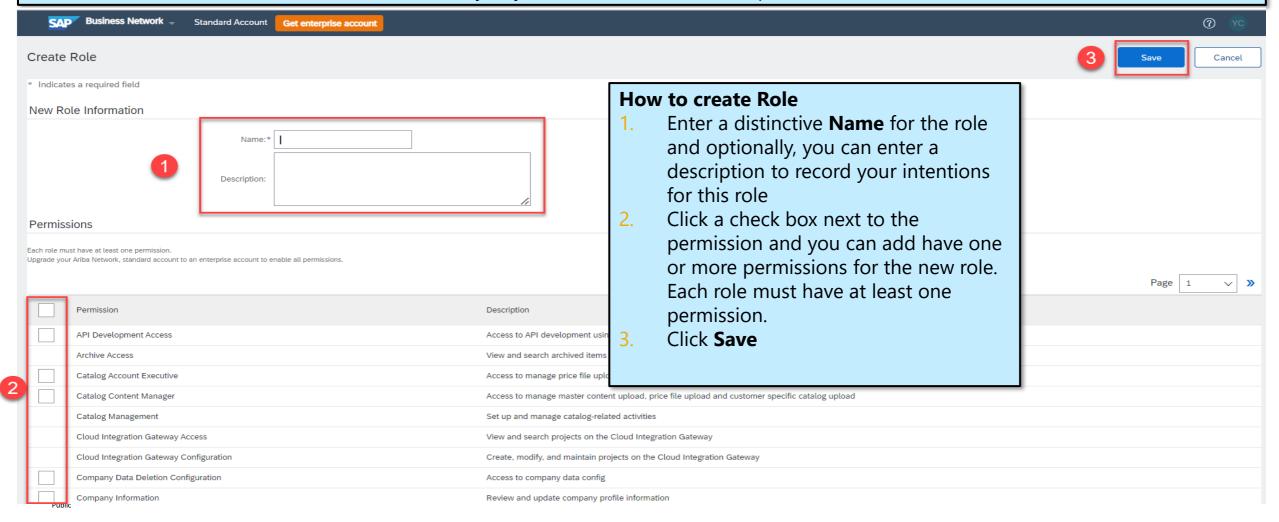
Sub-User Creation – Create Role

Note: A role is simply a group of permission which provides access to a specific features of SAP Business Network. SAP Business Network -Standard Account Get enterprise account ? **Account Settings** Customer Relationships Users Notifications Application Subscriptions Account Registration API management Manage User Authentication More...▼ Manage Roles Manage Users Revoked Users Roles (1) Create and manage roles for your account. You can edit the role and add users to a role. The Administrator role can be viewed, but cannot be modified. Filters Permission Select permission assigned **Apply** Reset Under **Manage Roles** tab click the Create Role Button (+) Role Name Users Assigned TEST TEST Administrator

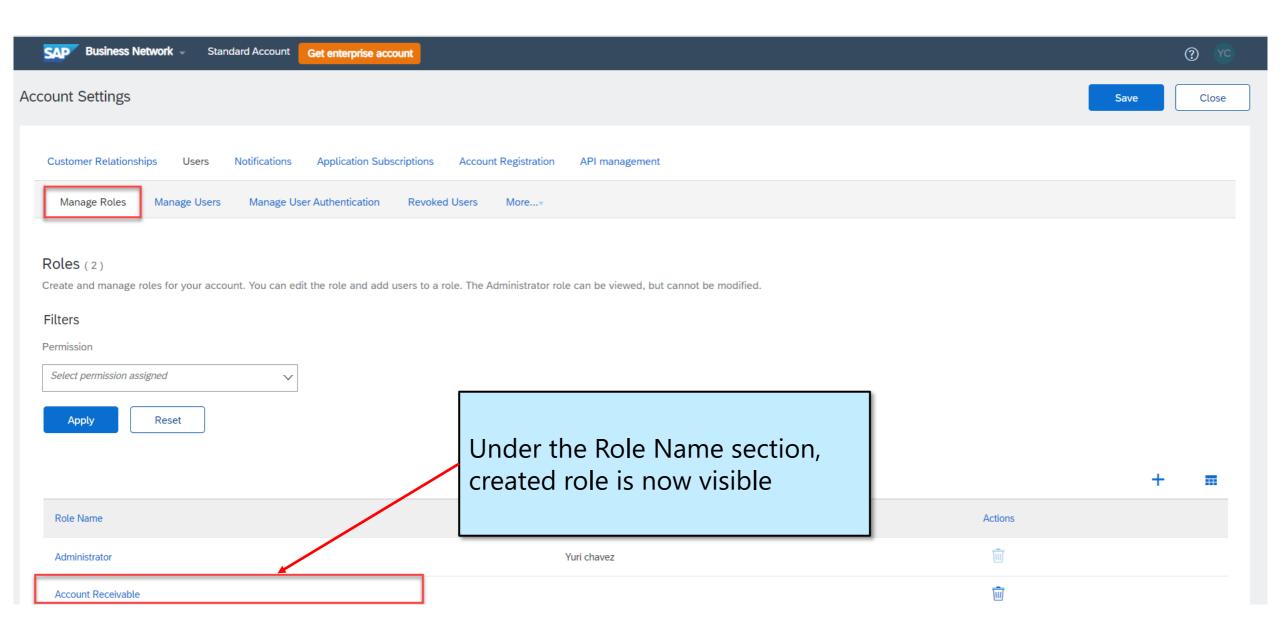
Sub-User Creation – Create Role

Notes:

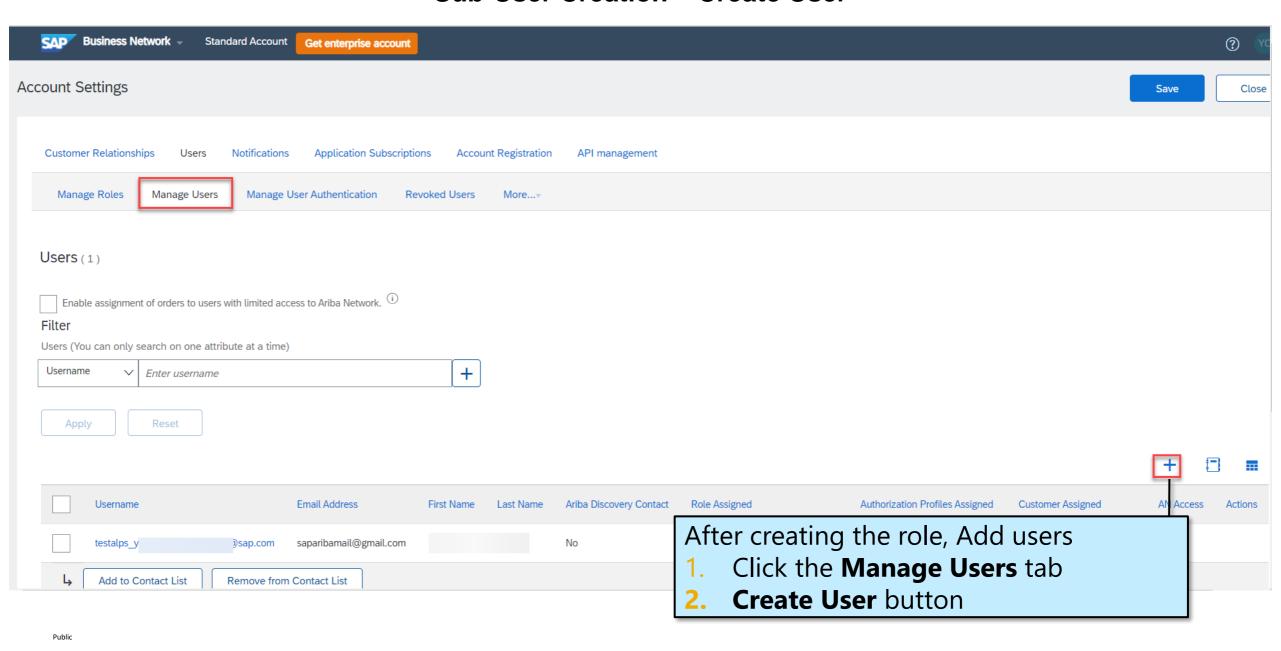
- Account Administrator can create up to 10 Role.
- Pefore creating your first role, you might want to review the list of permissions. This list is useful for planning your approach to roles. Some companies create broadly defined roles that include all or most of the available permissions, while others create specialized roles that include narrow sets of permissions. By planning your approach to roles, you can prevent confusion for your account users and maximize the efficiency of your team after roles are in place



Sub-User Creation – Create Role

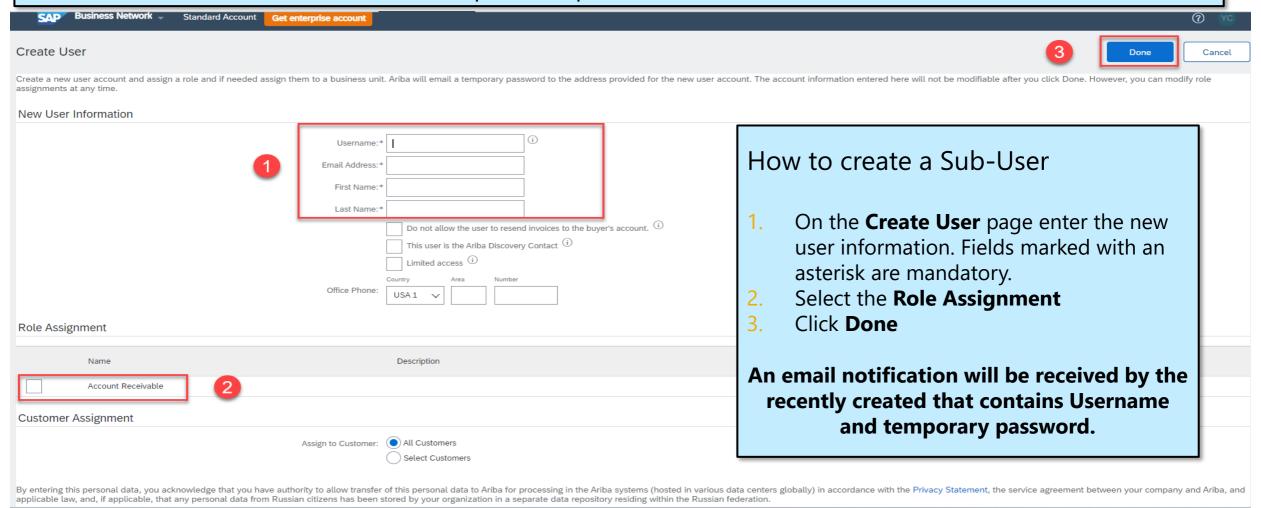


Sub-User Creation – Create User

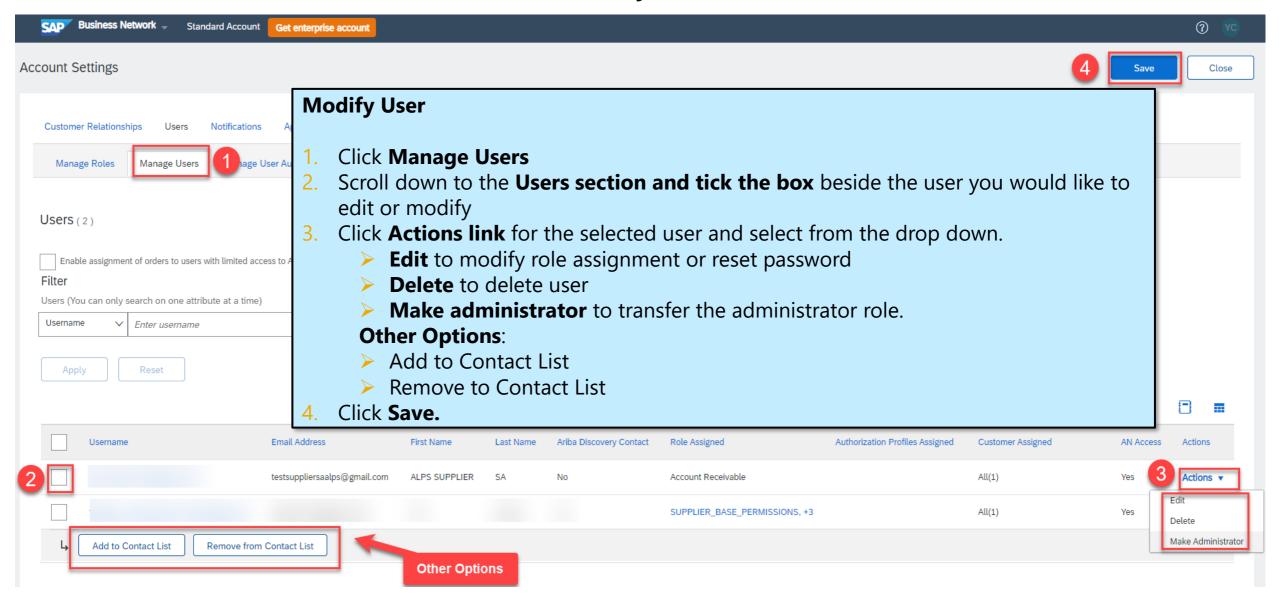


Sub-User Creation – Create User

Note: Usernames are case-insensitive and must have the form of an email address. Usernames can include any Latin character and the underscore (_) and period (.) punctuation marks.



Modify User



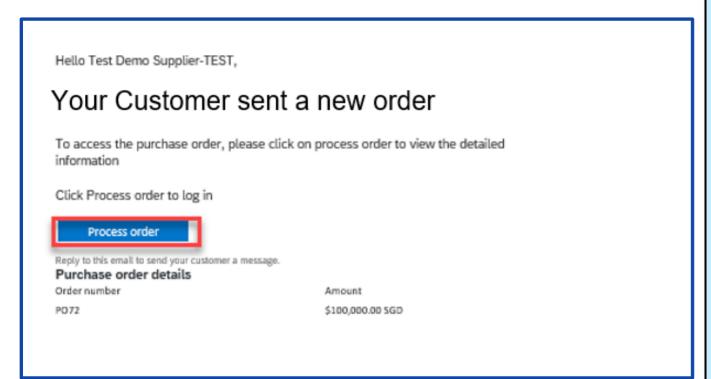
Purchase Order Management



Purchase Order Management

- ➤ The Purchase Order (PO) is the source document for the order and all subsequent documents are created from the PO
- ➤ A PO is a commercial document issued by a buyer to a seller, indicating types, quantities, and agreed upon prices for products or services the seller will provide to the buyer.
- A PO can be of different types, typically either for Material/Goods or for Services. The subsequent responses depend on the PO type and on the requirements from your customer.
- A single PO can contain lines of multiple types (e.g. one line for Goods and one for Services)

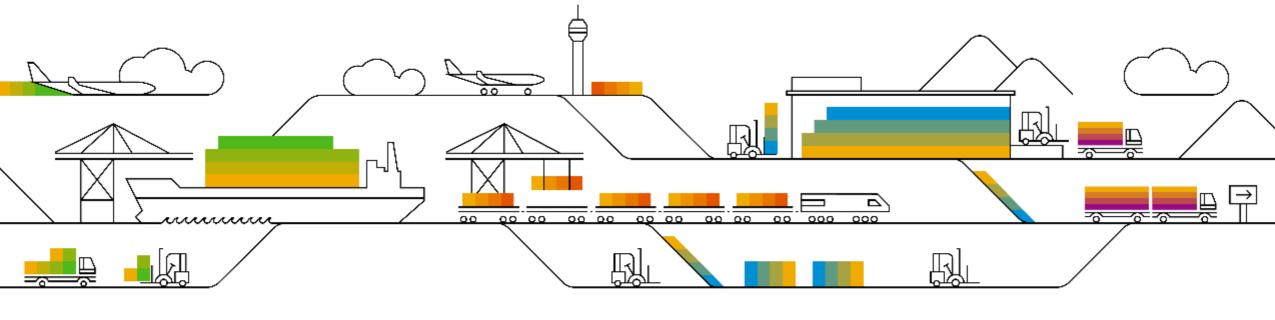
Responding to a PO using the interactive email



If you are using a **Standard Account**, you will also receive the Purchase Order via interactive email. You can then respond to the PO by clicking on the *Process Order* button.

Then log in to your Business Network account. When connecting for the first time you might be prompted to check for duplicate accounts prior to creating a new one.

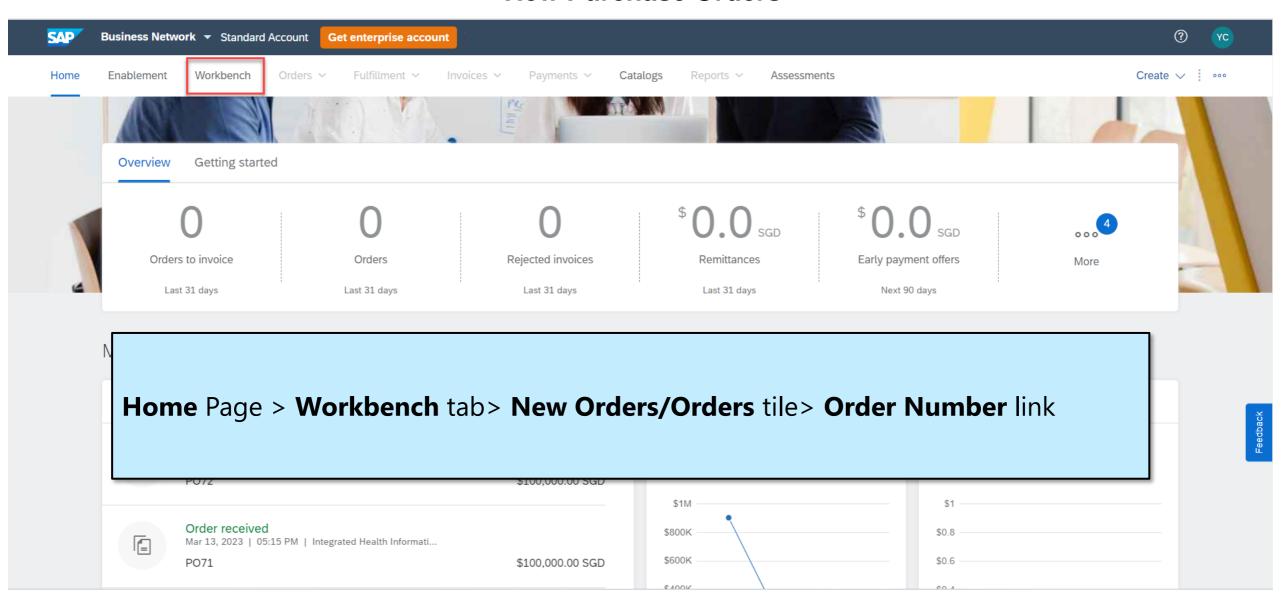
Further dedicated instructions on **Standard Account** are available on <u>this page</u> and in video format.



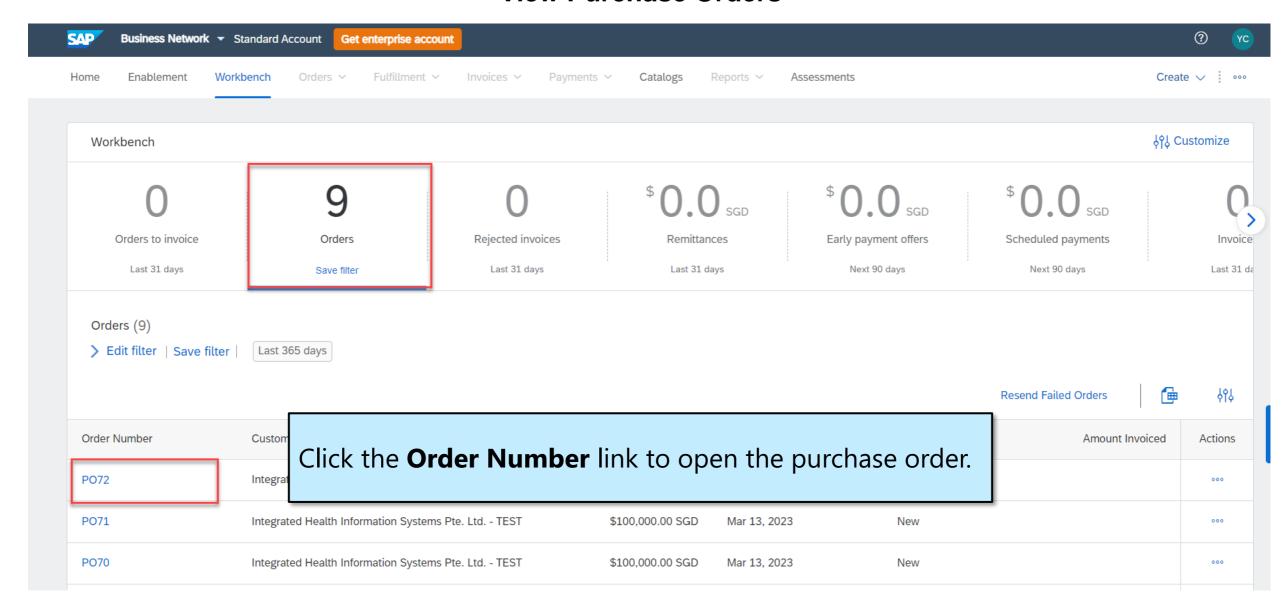


View Purchase Orders

View Purchase Orders



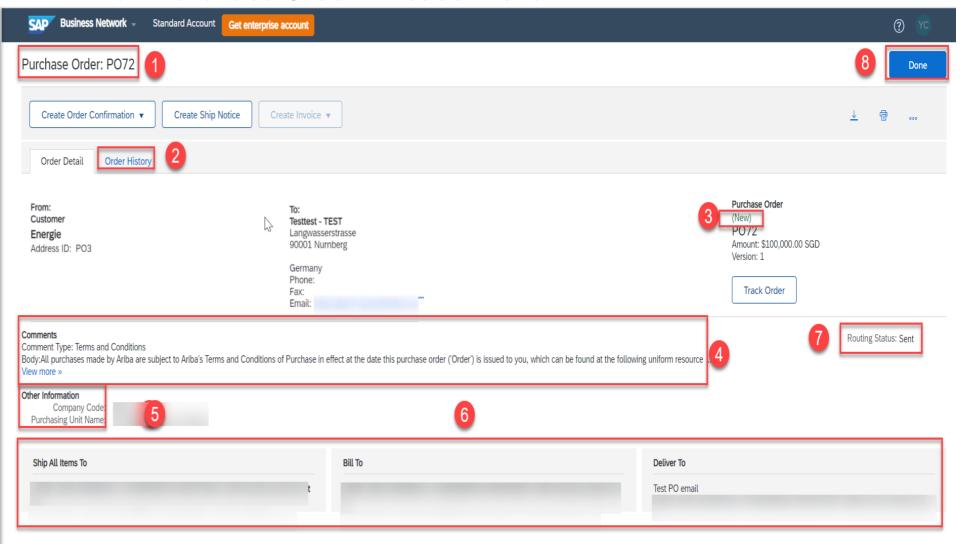
View Purchase Orders



View Purchase Order – Header Level

Purchase Order Header displays

- 1. Purchase Order Number
- 2. Order History
- Purchase Order Status
 (Status will change as the order is actioned.)
- 4. Comments from the Buyer
- 5. Other information
- Ship To, Bill To and DeliverTo details
- 7. Routing Status
- Done, to return the Workbench



Line items section describes the item the ordered items. Each line displays the description, type, quantity and pricing of the items your Buyer wants to Purchase.

The Purchase Order can be of different types: Material PO, Service PO or Blanket PO.

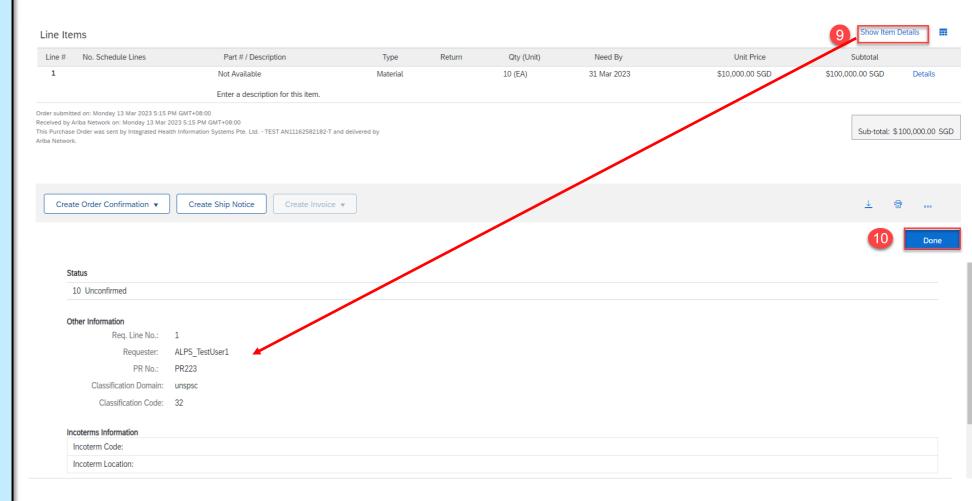
- Click Show Item Details to further see the line item level details.
- Click Done to return to the Workbench

Reviewing a Purchase Order

Each Purchase Order needs to reviewed to:

- Identify the items requested
- Determine whether the items are in stock
- Validate the information contained within the PO
- Review the shipping details
- Ensure that the details of the orders are correct
- Check fields required by the business and any comments.

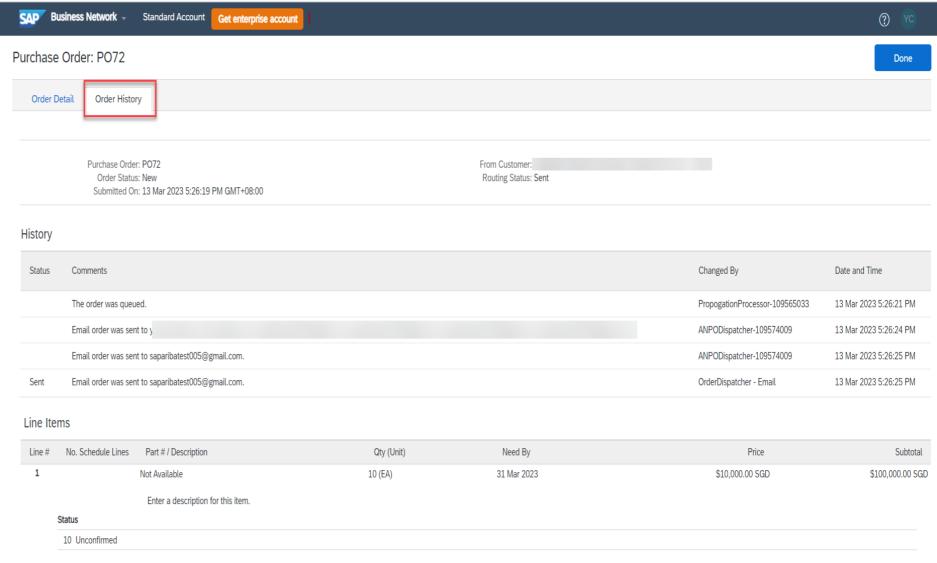
View Purchase Order – Line Item Level



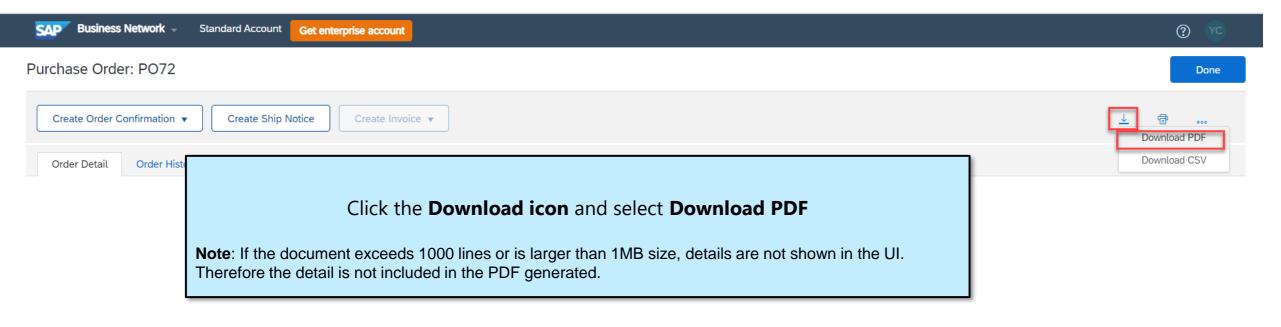
Order History

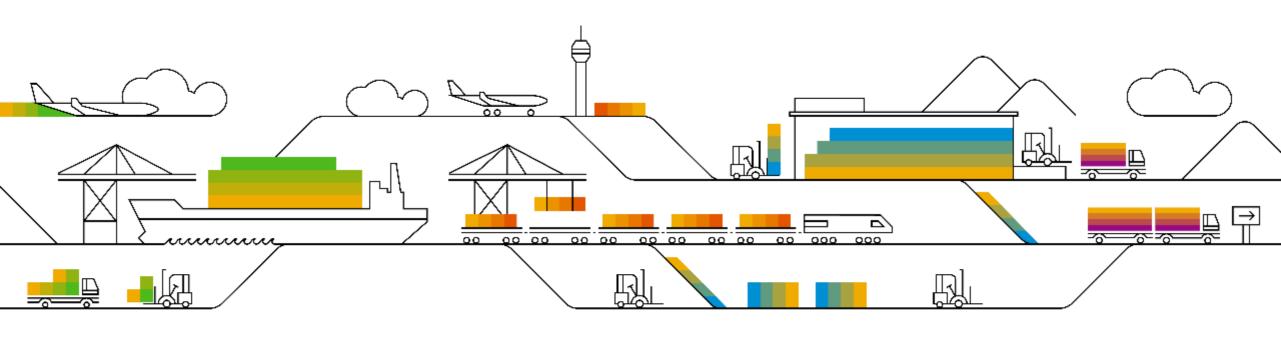
Use Order History to identify

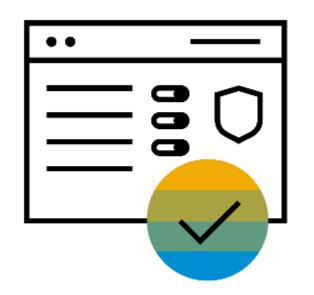
- Who created a document
- What occurred on the document
- The date and time stamps of various processes that have affected a document
- Line item level information



View Purchase Orders – Create PDF of the Purchase Order







Enter the login details in

the respective fields and

click the **Login** button.





supplier.ariba.com is the URL to access your Business Network account.

Supplier Login

User Name

Password

Forgot Username or Password

Register Now or Learn More

Keep your business growing and on track

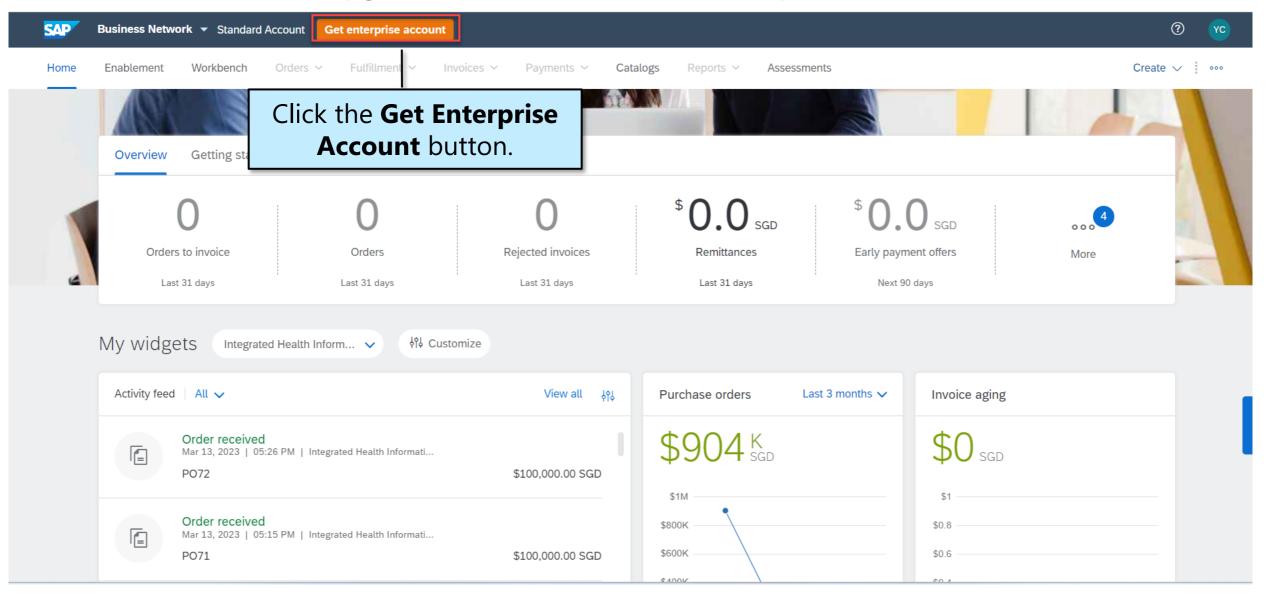
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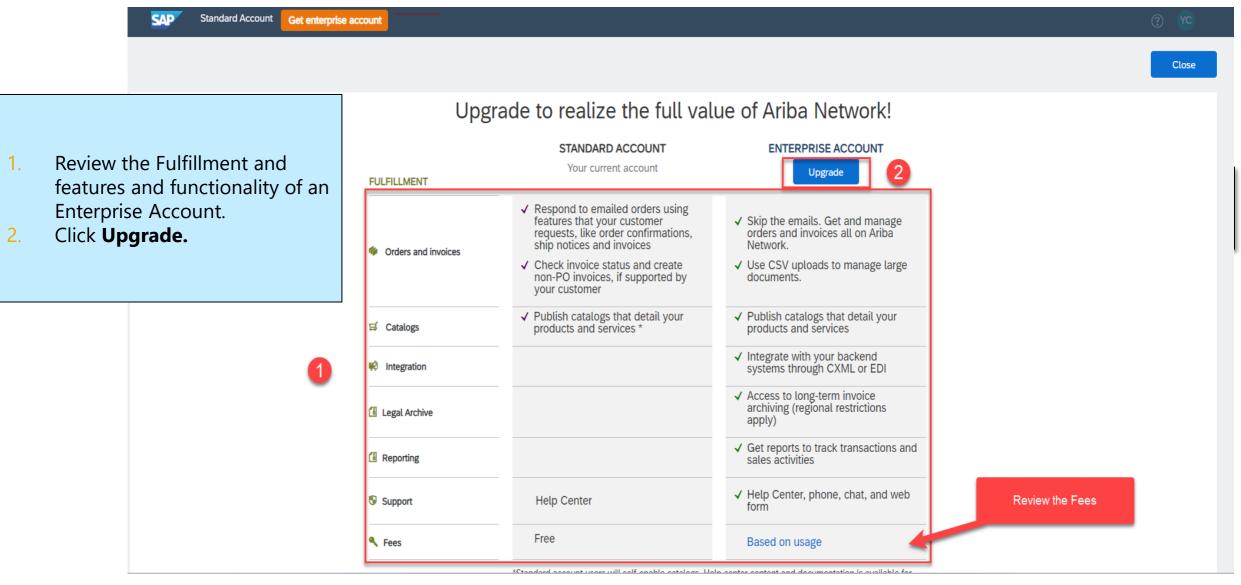
SAP Supplier Financing can address your working capital needs. With up to 100% invoice payment upon approval, it's simplifies the borrowing process. Available now on your supplier portal and for companies based in the USA.

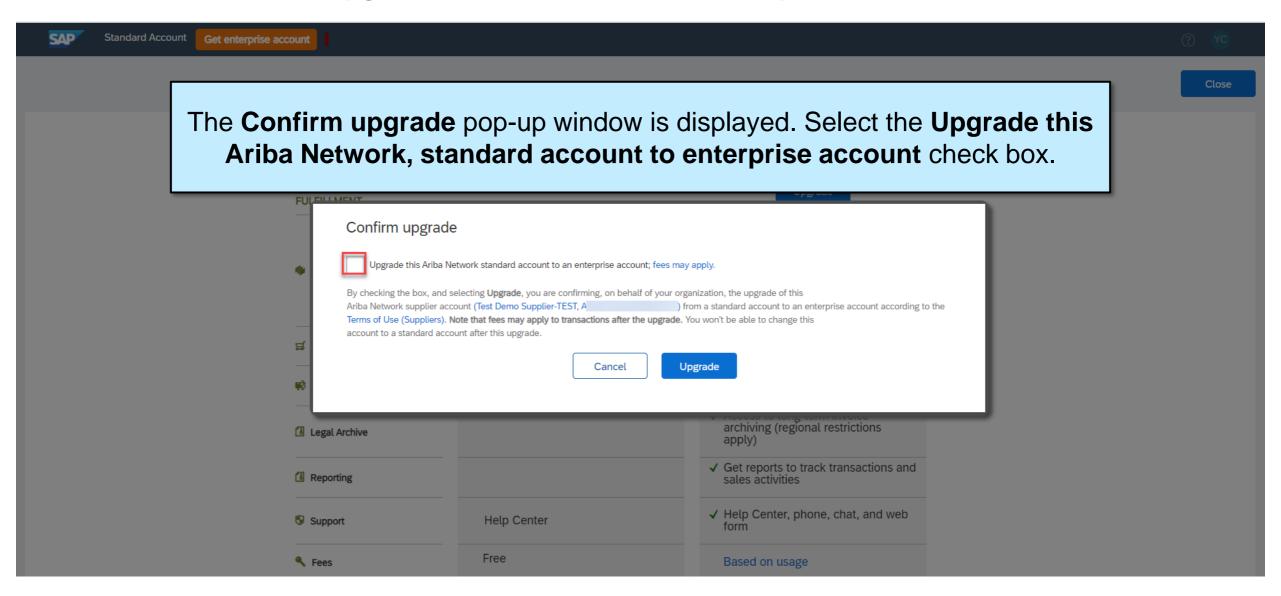
New to SAP Business Network?

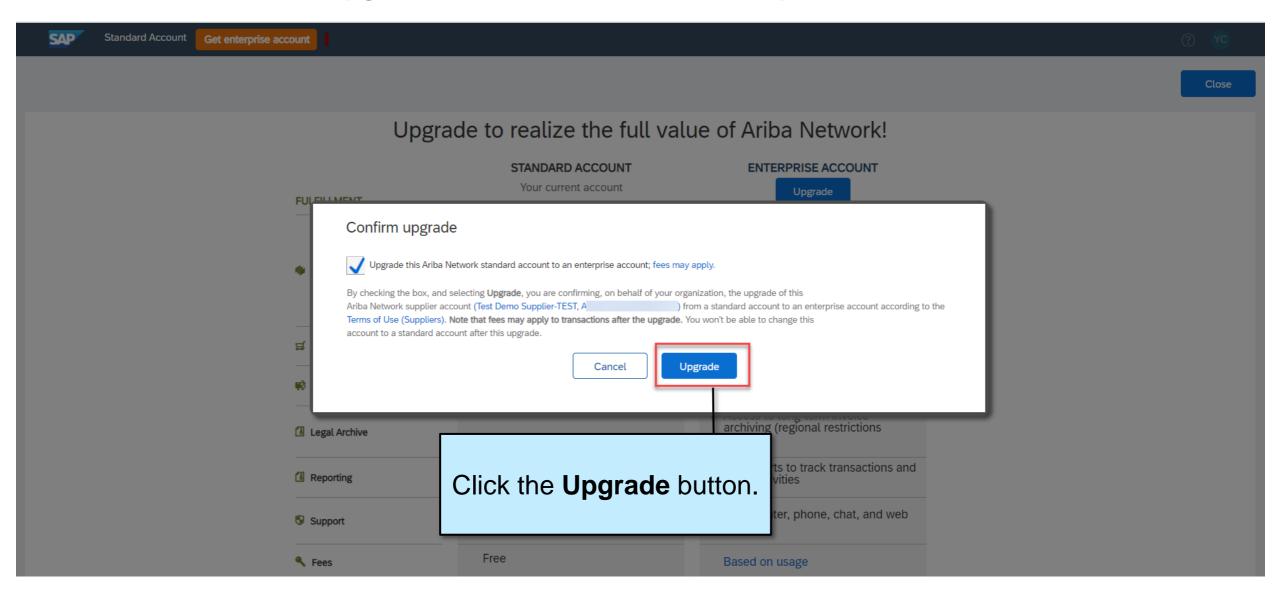
Supported browsers and plugins

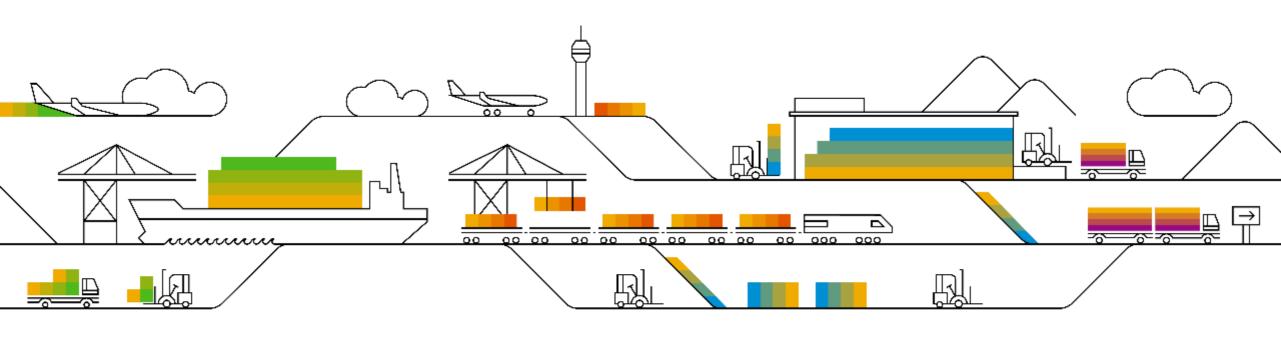














Downgrade Enterprise Account to Standard Account

Supplier Self-service: Convert Enterprise account to Standard account

There is now a feature for suppliers to **proactively** take the **first step** to convert supplier's Enterprise account to Standard account from within supplier's Business Network portal.

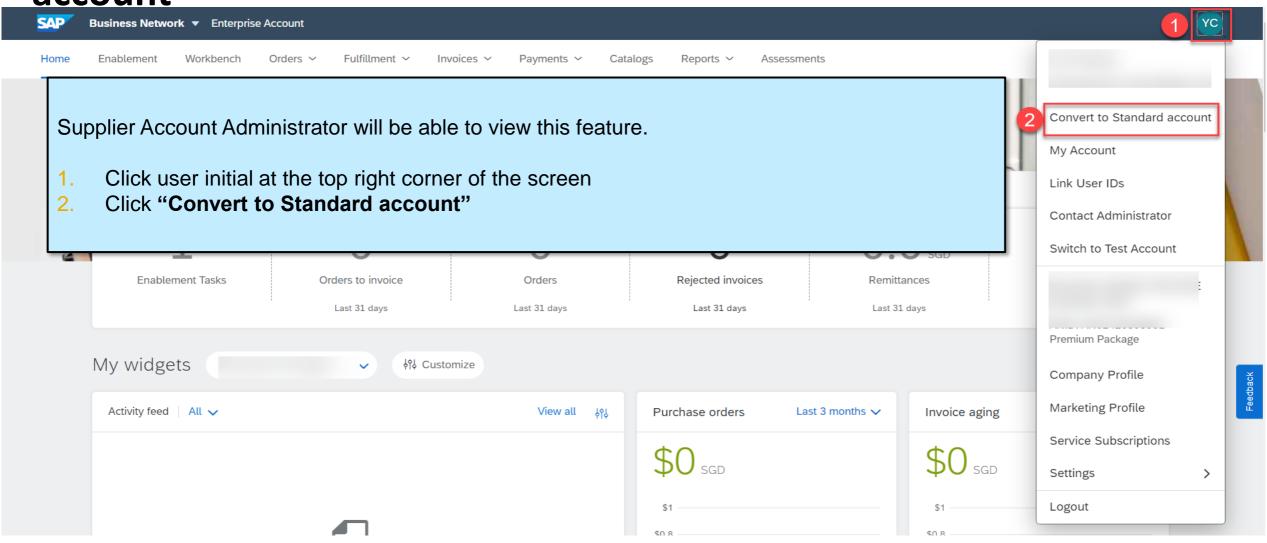
Important Note: whether self-conversion is successful depends on the eligibility check (refer to next slides).

If supplier **do not** pass eligibility check for account conversion, supplier is required to perform necessary action (e.g. clear outstanding bills) or raise downgrade ticket via Ariba Support before their Enterprise account can be downgraded

Helpful link: How to raise ticket for downgrading account type for Supplier (ariba.com)

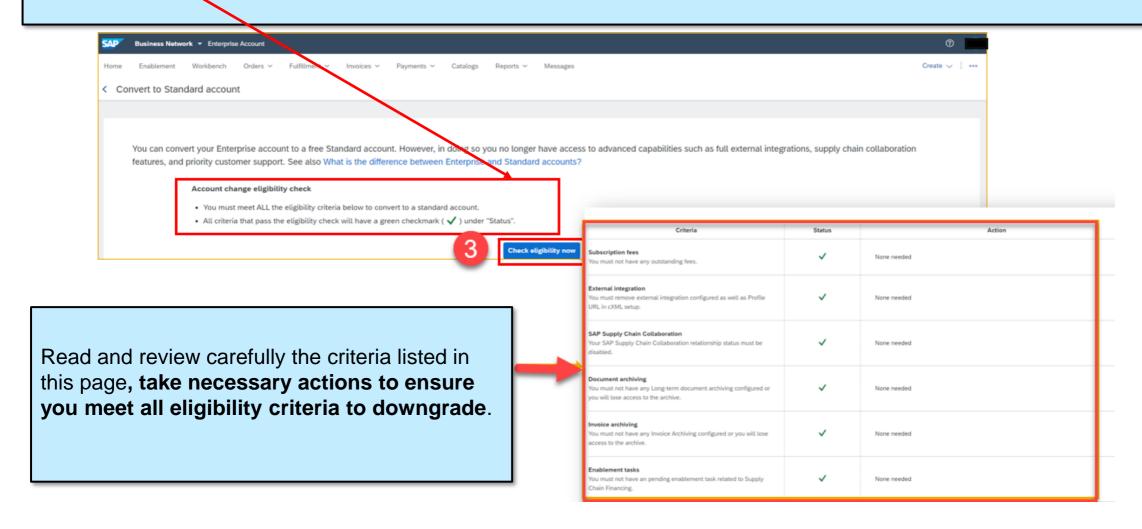
Next slides show step by step guide how supplier can use "Convert to Standard account" function

Supplier Self-service: Convert Enterprise account to Standard account



Supplier Self-service: Convert Enterprise account to Standard

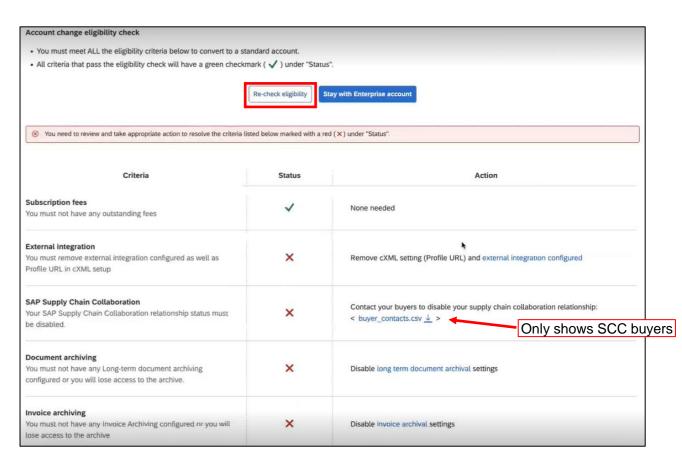
3. Click "Check eligibility now" to run a system check. Supplier need to meet all eligibility criteria in order to convert

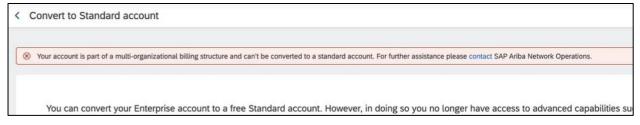


Supplier Self-service: Convert Enterprise account to Standard

account

- If supplier is **not eligible**, the status will show a **red "X"** and will provide next actions supplier needs to take to become eligible.
- Once supplier corrects each failed criteria, they can click "Re-check eligibility" to go through the checks again until all criteria is satisfied.
- Links under Actions will direct the supplier to the appropriate page to make corrections.
- Error will appear at the top of the page if the supplier is a Multi-Org Account and direct the supplier to contact Support (support.ariba.com/item/view/192530)





Supplier Self-service feature: Convert Enterprise account to

4. If supplier meet all eligibility criteria, there will be "Convert now" button on screen.

NOTE: Converting to Standard account means you will use Standard account to transact with **ALL** your existing customer relationships connected to the same SAP Ariba Network account.

Upon converting to Standard account, you will continue using the same Ariba Network account with the same ANID and still able to search for previous documents history.

However, you will no longer have access to functionalities such as reporting, long-term documents archiving, integration and white-glove Ariba support (1:1 call/email/chat).

Convert to Standard account

You can convert your Enterprise account to a free Standard account. However, in doing so you no longer have access to advanced capabilities such as full external integrations, supply chain collaboration features, and priority customer support. See also What is the difference between Enterprise and Standard accounts?

Account change eligibility check

- You must meet ALL the eligibility criteria below to convert to a standard account.
- All criteria that pass the eligibility check will have a green checkmark (
) under "Status".





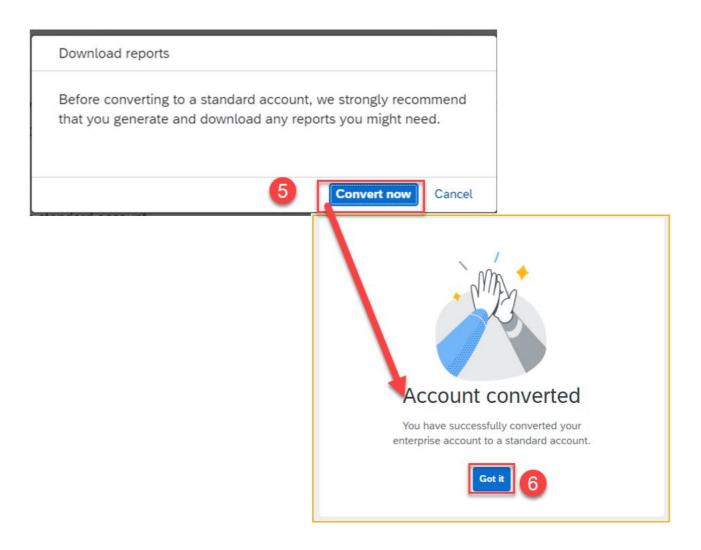
Supplier Self-service feature: Convert Enterprise account to

Standard account

5. Read carefully the pop-up notice, download reports if needed before clicking "**Convert now**" again to convert your account from Enterprise to Standard account. A pop-up notice will display once your account is successfully converted.

6. Click "Got it" to go back to Home page

Helpful link: <u>Creating a Report Template</u> | <u>SAP Help Portal</u>

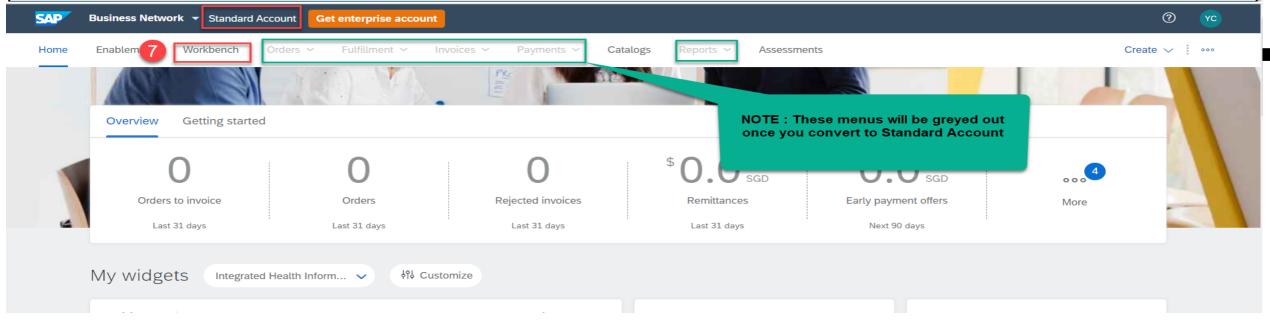


Supplier Self-service feature: Convert Enterprise account to Standard

7. After conversion, your account type would be Standard account. Start working on your documents from Workbench.

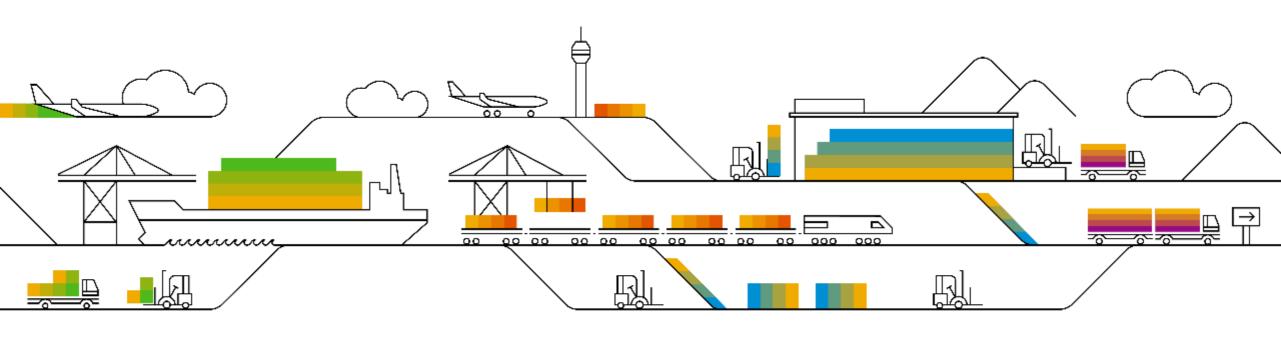
Only upgrade to Enterprise account if necessary and already discussed with your organization.

Important note: Enterprise account usage is subjected to fees, payable by supplier



Helpful links to help you get familiar and efficiently transact as a Standard account supplier

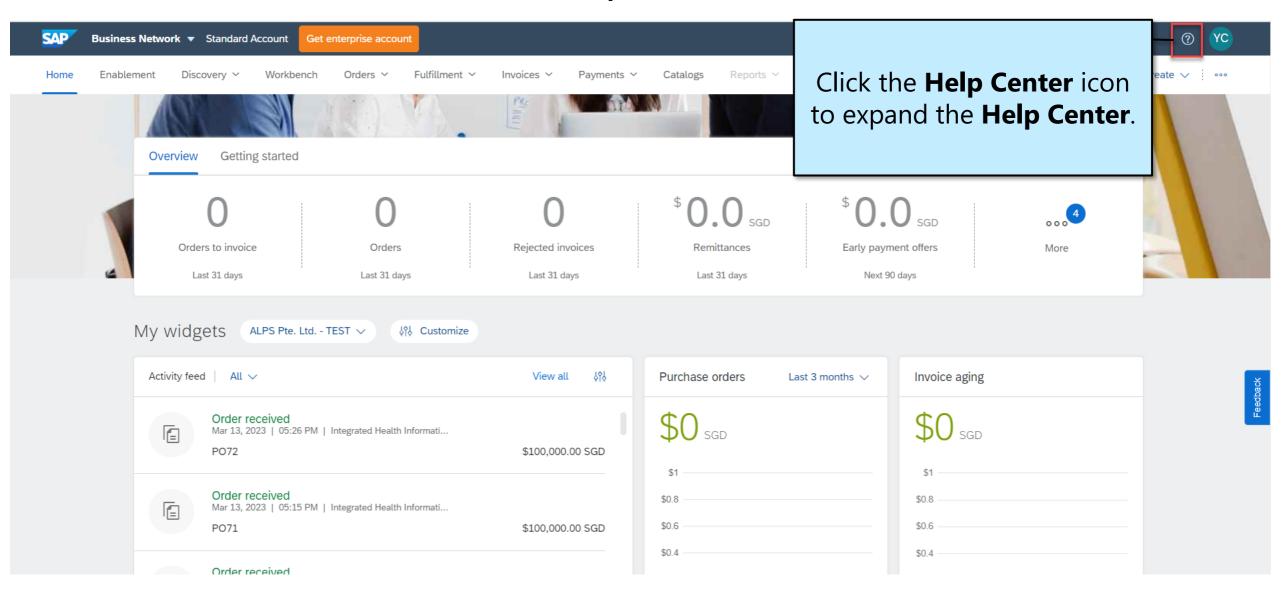
- SAP Business Network Supplier InfoPack for Standard Account (ariba.com)
- Welcome to your SAP Business Network Standard Account (ariba.com)
- Standard account How-to video tutorials playlist: Kaltura Embed Player iFrame



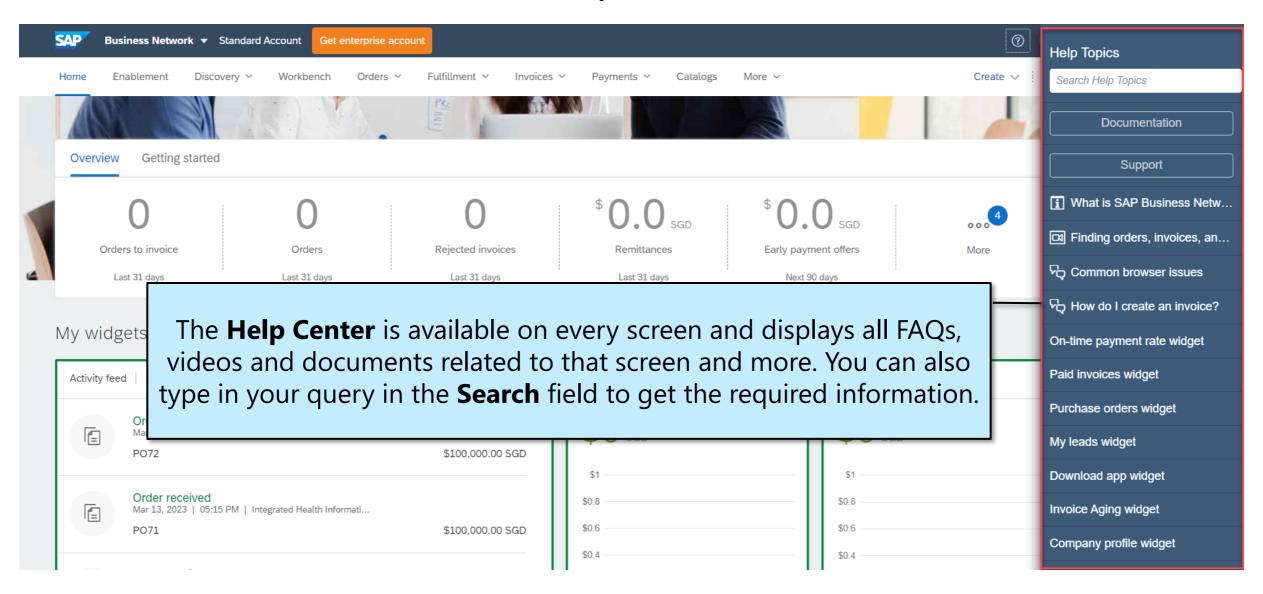


Help Center and Support

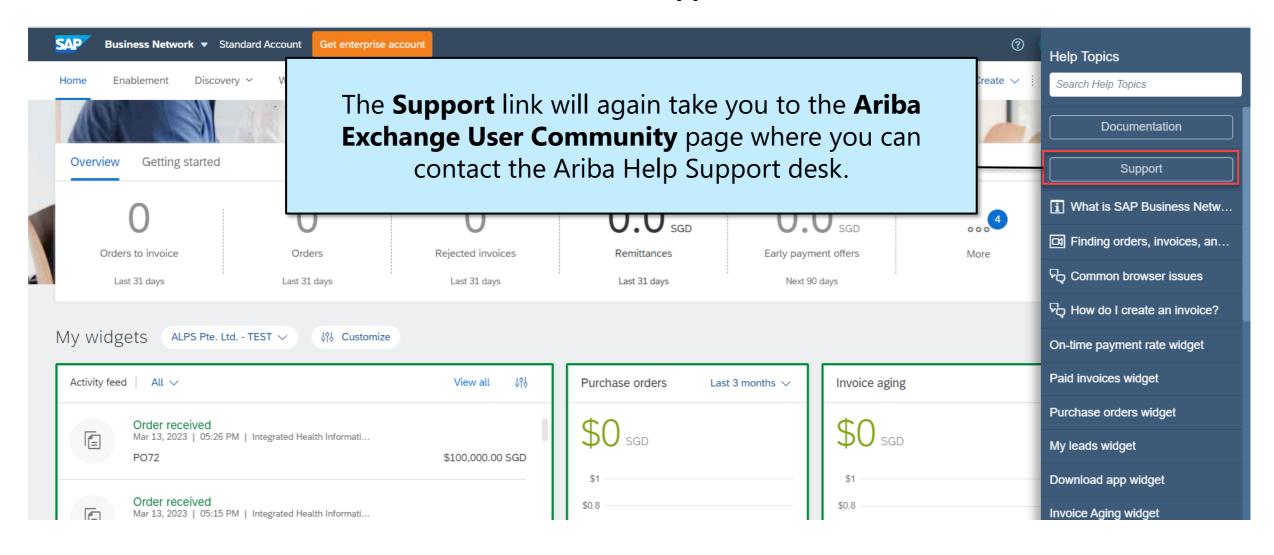
Help Center



Help Center



Contact Support

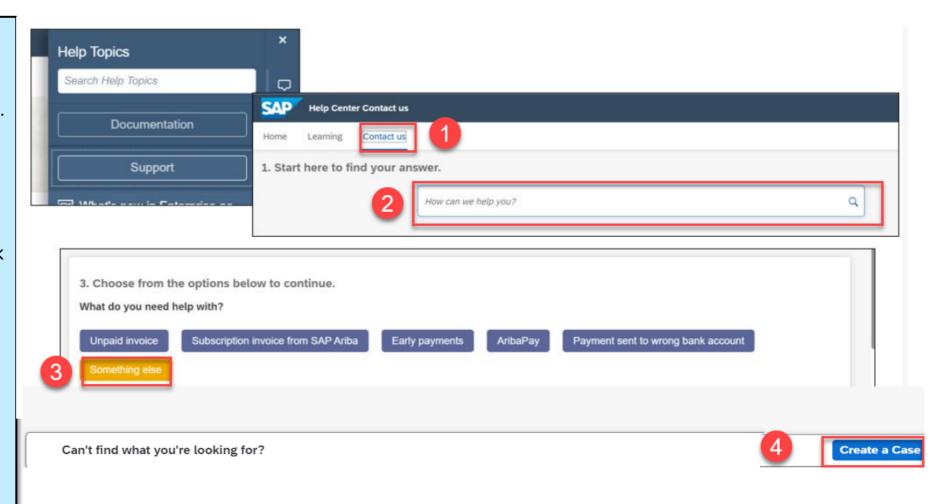


Contact Support

Contact Support Team

- 1. Click **Contact us**
- 2. Enter the topic of your query.
 After searching, click on the topic based on our recommendation under Choose from the options to continue section.
- 3. If you still need assistance, click **Something else** at the bottom of the page.
- 4. A bar on the bottom of the screen will appear Can't find what you're looking for? Click Create a Case

Note: Fill out the form with as much details as possible and click One last Step in the bottom right. Select your contact method and click Submit.

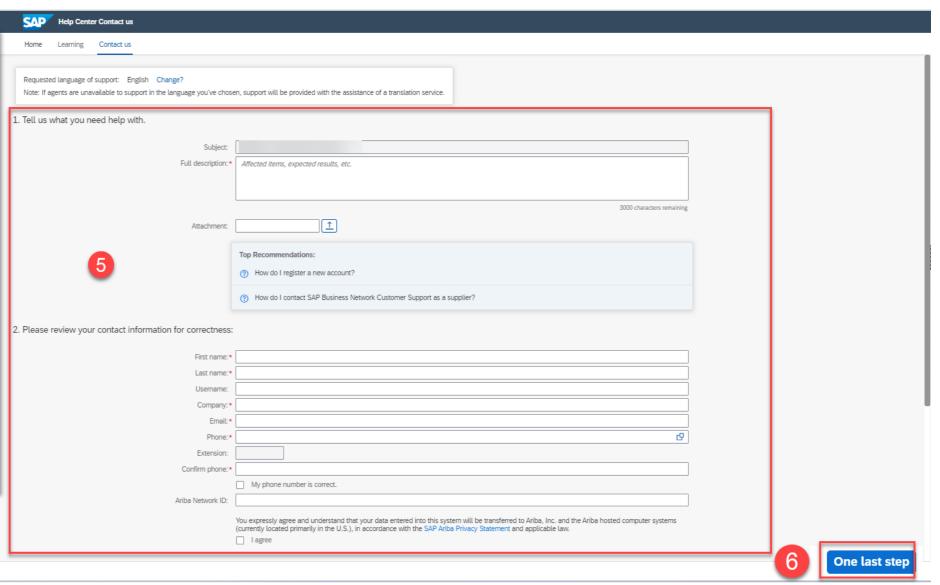


Contact Support

Contact Support Team

- Fill out the form with as much details as possible.
- 6. Click **One last Step** in the bottom right.

Note: Select your contact method and click Submit.



Video Demonstration E- Procurement

Video Demonstration E- Procurement

Connect with your Customer

Connect with your customer on SAP Business Network -

Register an account via the first Purchase Order

Account Overview and Administration

Email notifications for Purchase Orders-

Configure email notification in your account

Account Overview –

Use and customize your account

User Creation –

Create and administrate account users

Get Enterprise Account –

Review why and how to upgrade your account

Convert Enterprise Account to Standard Account

Review the Pros and Cons of converting to Standard account

Help Center –

Utilize the Help Center